

Tuesday, December 30, 2025
 Read Window Products, LLC
 5900 Weisbrook Lane
 Knoxville, TN 37909

Quote #: **25-867**

Project: **Hilton LivSmart Prototype
Clarksville, TN**

Customer: **Hilton**
 Jolene Santos
Jolene.Santos@Hilton.com

Prepared by: Weston Moore
 865-288-6242

 **READ WINDOW**
 BY CULP HOSPITALITY



NEWH
 The Hospitality Industry Network



End User Zip Code:

wmoore@readwindow.com

COM Quote

Qty	UoM	Area	Spec #	Treatment Dimensions		Product	Style #	Fabric	Yardage	Price	Price
				Width (inches)	Height (inches)						
97	Ea	GR	GR-400	100	86	Custom 150% Double Pleat Pinch Pleat Drapery, Unlined, Stnd Hems, One Way Draw, Baton Draw Architrac Hardware	COM: Hanes Hospitality Lattice FR / Anchor 110" Goods, No Repeat, Railroaded	5	485	\$71.75	\$6,959.75
97	Ea			100	86	Custom 150% Double Pleat Pinch Pleat Sheer Drapery, Unlined, Stnd Hems, One Way Draw, Baton Draw Architrac Hardware	COM: Fabric Innovations Dolomite-EZ / Star 118" Goods, No Repeat, Railroaded	4.75	460.75	\$68.25	\$6,620.25
97	Ea					Installation for above				\$88.00	\$8,536.00
7	Ea	ADA GR Manual	GR-400.ADA Manual	100	86	Custom 150% Double Pleat Pinch Pleat Drapery, Unlined, Stnd Hems, One Way Draw, ADA Baton Draw Architrac Hardware	COM: Hanes Hospitality Lattice FR / Anchor 110" Goods, No Repeat, Railroaded	5	35	\$77.25	\$540.75
7	Ea			100	86	Custom 150% Double Pleat Pinch Pleat Sheer Drapery, Unlined, Stnd Hems, One Way Draw, ADA Baton Draw Architrac Hardware	COM: Fabric Innovations Dolomite-EZ / Star 118" Goods, No Repeat, Railroaded	4.75	33.25	\$74.00	\$518.00
7	Ea					Installation for above				\$88.00	\$616.00
2	Ea	Guest Laundry	PA-400	71	96	Custom Read Window Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Mermet S-Screen 5% / Pyrenees Hardware: Matte Black			\$250.00	\$500.00
3	Ea	Fitness	PA-400	71	96	Custom Read Window Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Mermet S-Screen 5% / Pyrenees Hardware: Matte Black			\$250.00	\$750.00
1	Ea	Empy. Breakroom	BOH-400	60	75	Custom Read Window Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Mermet S-Screen 5% / Pyrenees Hardware: Matte Black			\$200.50	\$200.50
6	Ea	Corridors 2nd-4th Flrs		60	75	Custom Read Window Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Mermet S-Screen 5% / Pyrenees Hardware: Matte Black			\$200.50	\$1,203.00

					Treatment Dimensions		Style #	Fabric	Yardage	Price	Price
Qty	UoM	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color	Yardage	Total	Each	Total
12	Ea					Installation for above				\$42.75	\$513.00
1						Measure Fee / Per Day				\$600.00	\$600.00
1						Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$1,500.00	\$1,500.00
3						Installation Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$2,500.00	\$7,500.00
1						2.5% Tariff Surcharge - Drapery				\$365.97	\$365.97
1						9% Tariff Surcharge - Roller Shades				\$238.82	\$238.83
<i>Please note that all COM yardages above include a 5% waste factor.</i>											\$37,162.04

***Please send order requests to Orders@readwindow.com

***Drapery include non-decorative (white) architrac traverse hardware with 36" clear acrylic baton draw at Typical GR & 48" ADA baton draw at ADA GR.

				Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	UoM	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total

Terms & Conditions:

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**
 - 100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
 - 50% Deposit on Product Order Totals Over \$5,000 & Services
 - Balance is Due Upon Receipt of Completed Production and/or Services Rendered
 - Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
 - Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Installation services are non-union; union installation is subject to local union rates and regulations.
- 13 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 14 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 15 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 16 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 17 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 18 Occupied units and related hindrances of access to units may be subject to additional charges.
- 19 Removal of any existing window treatments is not included in the above proposal.
- 20 Steaming of draperies is not included in the above proposal.
- 21 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.
- 22 Yardages quoted are Customer's Own Material unless otherwise noted.
- 23 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.