

Proposal

Project:
Customer:
Requested by:

2025-768SG

MVW- SSR East Tower
Axis Procurement
Maricel Pelayo
maricel@axprocurement.com



Prepared by:

Sherry Gaw
sgaw@readwindow.com

BMX
RWP2104

Qty	Area	Specs	Measurement	Product	Style # / Fabric / Color	Fabric Yardage	Yardage Total	Price / Each	Total Price
24	Guest Bedrooms	GBD-400.1-SG	18" x 12"H	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: Fil Doux Refraction Blue Fox	0.6	14.4	\$26.25	\$630.00
40	Living Area	LIV-401.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: DesignTex Kith Mason	0.58	23.2	\$28.00	\$1,120.00
80	Living Area	LIV-401.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: P Kaufmann Maple Grove Mineral	1	80	\$28.00	\$2,240.00
40	Living Area	LIV-401.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: Pallas Textiles 27334151 Flow Sierra	0.58	23.2	\$28.00	\$1,120.00
16	Living Area	LIV-402.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: DesignTex Kith Mason	0.58	9.28	\$28.00	\$448.00
32	Living Area	LIV-402.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: P Kaufmann Maple Grove Mineral	1	32	\$28.00	\$896.00
16	Living Area	LIV-402.1-SG	18" x 18"	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: Pallas Textiles 27334151 Flow Sierra	0.58	9.28	\$28.00	\$448.00
32	Living Area	LIV-400.1-SG	18" x 12"H	Pillow, Trillium Fill, Knife Edge No Welt, Concealed Nylon Zipper	COM: Burch Fabrics 1010935 Tilt Newsprint	0.44	14.08	\$26.25	\$840.00
\$7,742.00									

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

* Pricing Reduced to Original Pricing for Courtesy. This is based on all items/qty's from this quote being purchased and fabricated at one time.

* All freight costs will be added onto final invoice, Fabric does not get rolled out until production begins

* Fabric to Ship to Monroe workroom approx 5-6 wks before production, If fabric ships before then ship to Stokesdale NC warehouse and fabric will ship to workroom at appropriate time and freight will be invoiced

* Zippers- Major Supply Chain Issue with Zippers in US- Matching Zipper Color to Background Color of Fabric May Not Be Possible at this time

* Shop Drawings are N/A

* All COM will need to be sidemarked with Project Name. Failure to do so will result in delayed receiving. PO must be received prior to fabric being received.

***Please send order requests to Orders@readwindow.com

Monday, November 3, 2025
Read Window Products, LLC

Proposal

2025-768SG

Project:

MVW- SSR East Tower
Axis Procurement

Customer:

Marcel Pelayo

Requested by:

marcel@xprocurement.com

Prepared by:

Sherry Gaw

sgaw@readwindow.com



READ WINDOW
BY CULP HOSPITALITY

NEWH
The Hospitality Industry Network



BMX
RWP2104

Qty	Area	Specs	Measurement	Product	Style # / Fabric / Color	Fabric Yardage	Yardage Total	Price / Each	Total Price
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Notes:

- 1 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 2 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 3 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 4 Final PO prices may change due to tariff uncertainty & final ship date.
- 5 Field Measurements are not included. Soft Goods are made to specifications & measurements provided on your Purchase Order
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Delivery is approximately six to eight weeks from receipt of purchase order, Payment of required Prepayments or Deposits, and all fabrics related to the project.
- 8 Payment Terms:
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
50% Deposit on Product Order Totals Over \$5,000 & Services
Balance is Due Upon Receipt of Completed Production and/or Services Rendered
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
Additional Terms Subject to Credit Approval
- 9 Quotation includes fabrication labor, lining and insert materials supplied by Read Window Products, LLC. Installation not included
- 10 Yardages quoted are Customer's Own Material unless otherwise noted.
- 11 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 12 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with the Purchase Order.
- 13 FOB -- Monroe, NC