

Thursday, September 18, 2025
Read Window Products, LLC
5900 Weisbrook Lane
Knoxville, TN 37909

Proposal

2025- 688SG



Project:
Customer:
Requested by:

Hilton Grand Vacation - NY
Raeder Whaler Purchasing Partners

Yolanda Hickman
yolanda.hickman@rwpurchasing.com



Prepared by:

Sherry Gaw
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sgaw@readwindow.com

Blind Matrix:

Qty	Area	Specs	Measurement	Product	Style # / Fabric / Color	Fabric Yardage	Yardage Total	Price / Each	Total Price
1	Studio Unit 2603	BR-210	36" x 12"H	Pillow, Self Welt, Microfiber Insert, Concealed Nylon Zipper	COM: DesignTex Moquette Berlin	3	3	\$83.50	\$83.50
2	Studio Unit 2603	BR-460	18" x 18"	Pillow, Self Welt, Microfiber Insert, Concealed Nylon Zipper	COM: Reid Witlin Amore Admiral	1.5	3	\$83.25	\$166.50
1				Estimated Freight					\$50.00
									\$300.00

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

- * All freight costs will be added onto final invoice, Fabric to Ship Direct to Our Monroe NC Workroom
- * Zippers- Major Supply Chain Issue with Zippers in US- Matching Zipper Color to Background Color of Fabric May Not Be Possible at this time
- * Shop Drawings are N/A
- * All COM will need to be sidemarked with Project Name. Failure to do so will result in delayed receiving. PO must be received prior to fabric being received.
- ***Please send order requests to Orders@readwindow.com

Notes:

- Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- Freight is NOT included in above proposal and is to be Pre-pay & Add
- Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- Final PO prices may change due to tariff uncertainty & final ship date.
- Field Measurements are not included. Soft Goods are made to specifications & measurements provided on your Purchase Order
- Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- Delivery is approximately six to eight weeks from receipt of purchase order, Payment of required Prepayments or Deposits, and all fabrics related to the project.
- Payment Terms:**
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
50% Deposit on Product Order Totals Over \$5,000 & Services
Balance is Due Upon Receipt of Completed Production and/or Services Rendered
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
Additional Terms Subject to Credit Approval
- Quotation includes fabrication labor, lining and insert materials supplied by Read Window Products, LLC. Installation not included
- Yardages quoted are Customer's Own Material unless otherwise noted.
- COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with the Purchase Order.
- FOB -- Monroe, NC