

Proposal

2025- 637SG

Project:  
Customer:

Framingham Renaissance  
COLWEN DESIGN & PURCHASING

Requested by:

Brittany Morin

[bmorin@colwenhotels.com](mailto:bmorin@colwenhotels.com)

Prepared by:

Sherry Gaw

[sgaw@readwindow.com](mailto:sgaw@readwindow.com)



Blind Matrix:  
RWP1915

Qty	Area	Specs	Measurement	Product	Style # / Fabric / Color	Fabric Yardage	Yardage Total	Price / Each	Total Price
300			16" x 22"	Pillow, Self Welt, Fiberfill Insert, Concealed Black Zipper, Pillow Front Will Have a Crown Logo, Pillow Back Will Have No Logo	Culp Custom Eskar with Crown HS133, Pillow FRONT, Pricing Below	0.29	87	\$31.25	\$9,375.00
300					Culp Custom Eskar Spec 714, Pillow BACK and SELF WELT, Pricing Below	0.4	120		
100					Culp Custom Eskar on Antic/Peyton Base Cloth, A Crown Logo Printed on Panels to Be Used for Fronts (Eskar with Crown HS133), 100 yards MOQ, Printed Panels for Eskar with Crown HS133– Cut lines every 17½" up the bolt and cut lines 23½" across the bolt			\$16.80	\$1,680.00
120					Culp Custom Eskar on Antic/Peyton Base Cloth, Backs/Self Welt Will Have No Logo (Eskar Spec 714), 120 yards			\$16.80	\$2,016.00
<b>\$13,071.00</b>									

**PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES, OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.**

\* Will Need 310 Printed Panels Each Side to Allow for Extra Flaws in Fabric Printing

\* All fabric overages and freight will be added onto final invoice

\* All freight costs will be added onto final invoice

\* Shop Drawings are N/A

\*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)

Notes:

- 1 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 2 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 3 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 4 Final PO prices may change due to tariff uncertainty & final ship date.
- 5 Field Measurements are not included. Soft Goods are made to specifications & measurements provided on your Purchase Order
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Delivery is approximately six to eight weeks from receipt of purchase order, Payment of required Prepayments or Deposits, and all fabrics related to the project.
- 8 **Payment Terms:**  
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
50% Deposit on Product Order Totals Over \$5,000 & Services  
Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
Additional Terms Subject to Credit Approval
- 9 Quotation includes fabrication labor, lining and insert materials supplied by Read Window Products, LLC. Installation not included
- 10 Yardages quoted are Customer's Own Material unless otherwise noted.
- 11 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 12 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with the Purchase Order.
- 13 FOB -- Monroe, NC