

Thursday, August 21, 2025  
 Read Window Products, LLC  
 5900 Weisbrook Lane  
 Knoxville, TN 37909

Quote #: **25-473**

Project: **Hilton Spark  
Odessa, TX**

Customer: **Hilton**  
 Shelley Franklin  
[sfranklin@readwindow.com](mailto:sfranklin@readwindow.com)

Prepared by: Weston Moore  
 865-288-6242  
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End User Zip Code: \_\_\_\_\_

Qty	UoM	Area	Spec #	Treatment Dimensions		Product	Style #			Price	Price
				Width (inches)	Height (inches)					Each	Total
73	Ea	GR	GR-400	66	8	Custom Painted MDF Cornice, Dust Cap, 10" Returns	Finish: Painted Finish SW8917 Shell White Semi-Gloss			\$126.00	\$9,198.00
73	Ea			64	82	Custom 150% Single Pleat Sheer Drapery, Unlined, Stnd Hems, Center Draw, Baton Draw Architrac Hardware	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$109.25	\$7,975.25
73	Ea			64	82	Custom 150% Single Pleat Drapery, Unlined, Stnd Hems, Center Draw, Baton Draw Architrac Hardware	Pkaufmann 4P Dreamy Custom Linen B 110" Goods, No Repeat, Railroaded			\$148.25	\$10,822.25
1	Ea	ADA GR - Manual	GR-400.ADA.MA	66	8	Custom Painted MDF Cornice, Dust Cap, 10" Returns	Finish: Painted Finish SW8917 Shell White Semi-Gloss			\$126.00	\$126.00
1	Ea			64	82	Custom 150% Single Pleat Sheer Drapery, Unlined, Stnd Hems, Center Draw, ADA Baton Draw Architrac Hardware	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$120.50	\$120.50
1	Ea			64	82	Custom 150% Single Pleat Drapery, Unlined, Stnd Hems, Center Draw, ADA Baton Draw Architrac Hardware	Pkaufmann 4P Dreamy Custom Linen B 110" Goods, No Repeat, Railroaded			\$159.50	\$159.50
3	Ea		PA-400	48	87	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$96.50	\$289.50
3	Ea			48		Custom Read Window Modern Metal H-Rail Traverse Hardware, Wall Mount, Baton Draw	Finish: Satin Nickel Finial: End Cap			\$97.50	\$292.50
1	Ea		PA-400	48	88	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$96.50	\$96.50
1	Ea			48		Custom Read Window Modern Metal H-Rail Traverse Hardware, Wall Mount, Baton Draw	Finish: Satin Nickel Finial: End Cap			\$97.50	\$97.50
2	Ea		PA-400	80	94	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$136.50	\$273.00
2	Ea			80		Custom Read Window Modern Metal H-Rail Traverse Hardware, Wall Mount, Baton Draw	Finish: Satin Nickel Finial: End Cap			\$119.25	\$238.50
1	Ea		PA-400	64	94	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$96.50	\$96.50

				Treatment Dimensions			Style #			Price	Price
Qty	UoM	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color			Each	Total
1	Ea			64		Custom Read Window Modern Metal H-Rail Traverse Hardware, Wall Mount, Baton Draw	Finish: Satin Nickel Finial: End Cap			\$97.50	\$97.50
2	Ea	Meeting Rm (Hospitality Suite)	PA-401	64	8	Custom Painted MDF Cornice, Dust Cap, 10" Returns	Finish: Painted Finish SW7064 Passive Semi-Gloss			\$210.00	\$420.00
2	Ea			64	94	Custom 150% Single Pleat Sheer Drapery, Unlined, Stnd Hems, Center Draw, Baton Draw Architrac Hardware	Pkaufmann Brochet Sheer Ivory 118" Goods, No Repeat, Railroaded			\$174.75	\$349.50
2	Ea			64	94	Custom 150% Single Pleat Drapery, Unlined, Stnd Hems, Center Draw, Baton Draw Architrac Hardware	Pkaufmann 4P Dreamy Custom Linen B 110" Goods, No Repeat, Railroaded			\$245.75	\$491.50
2	Ea	BOH Manager	PA-402	54.25	57.5	Custom Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Jumble 5% White/Gray Hardware: Clear Anodized			\$179.25	\$358.50
1	Ea	Fitness	PA-402	52.75	85.75	Custom Single Roller Shade, Fascia, Manual Bead Chain Clutch Control	Fabric: Jumble 5% White/Gray Hardware: Clear Anodized			\$219.09	\$219.09
1						Measure Fee / Per Day				\$600.00	\$600.00
1						Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$750.00	\$750.00
1						In Bound Drapery Fabric Freight	TBD				\$0.00
\$33,071.50											

**PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.**

**ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:**

\* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

\* LODGING **ACCOMMODATIONS** FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

\* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

**\*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)**

\*\*\*Drapery include non-decorative (white) architrac traverse hardware with 36" clear acrylic baton draw at Typical GR & 48" ADA baton draw at ADA GR.

				Treatment Dimensions			Style #			Price	Price
Qty	UoM	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color			Each	Total

\*\*\*All in bound third party drapery fabric shipping cost is not included.

\*\*\*REV1: Removed PA-400 (64 x 78.5) and all installation fees.

**Terms Terms & Conditions:**

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**  
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
50% Deposit on Product Order Totals Over \$5,000 & Services  
Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Yardages quoted are Customer's Own Material unless otherwise noted.
- 13 Installation services are non-union; union installation is subject to local union rates and regulations.
- 14 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 17 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 19 Occupied units and related hindrances of access to units may be subject to additional charges.
- 20 Removal of any existing window treatments is not included in the above proposal.
- 21 Steaming of draperies is not included in the above proposal.
- 22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.