

Date: Monday, August 4, 2025

Read Window Products, LLC
5900 Weisbrook Lane
Knoxville, TN 37909

Quote #: 25-008

Project: Embassy Suites
Hoover, AL
Customer: Hilton Supply Management
Requested by: Cherise Imbert
cherise.imbert@hilton.com
Prepared by: Weston Moore
865-288-6242
wmoore@readwindow.com



End User Zip Code:

| Qty | Area | Spec # | Width (Inches) | Height (Inches) | Product | Style # | Fabric | Yardage | Price | Price | |
|-----|------------------|--------|----------------|-----------------|--|--|--------|---------|-------|----------|------------|
| | | | | | | Fabric/Color | | Yardage | Total | Each | Total |
| 2 | 2-Story Windows | P-402 | 144 | 288 | Custom 120% Ripplefold Fixed Sheer Drapery, Unlined, Stnd Hems | COM: Valley Forge Oval Palace / Estate 118" Goods, 7"V Repeat | | 27 | 54 | \$352.25 | \$704.50 |
| 2 | | | 144 | | Custom Non Decorative Architrac Hardware, Ceiling Mount, Hand Draw | White | | | | \$146.75 | \$293.50 |
| 3 | 1-Story Windows | P-404 | 104 | 132 | Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw | COM: Valley Forge Oval Palace / Estate 118" Goods, 7"V Repeat | | 13 | 39 | \$168.00 | \$504.00 |
| 3 | | | 104 | | Custom Non Decorative Architrac Traverse Hardware, Ceiling Mount, 72" Baton Draw | White | | | | \$117.50 | \$352.50 |
| 4 | 1-Story Windows | P-404 | 96 | 132 | Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw | COM: Valley Forge Oval Palace / Estate 118" Goods, 7"V Repeat | | 13 | 52 | \$168.00 | \$672.00 |
| 4 | | | 96 | | Custom Non Decorative Architrac Traverse Hardware, Ceiling Mount, 72" Baton Draw | White | | | | \$110.75 | \$443.00 |
| 4 | Pre Function | P-432 | 96 | 132 | Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw | COM: Valley Forge Oval Palace / Estate 118" Goods, 7"V Repeat | | 13 | 52 | \$168.00 | \$672.00 |
| 4 | | | 96 | | Custom Non Decorative Architrac Traverse Hardware, Ceiling Mount, 72" Baton Draw | White | | | | \$110.75 | \$443.00 |
| 9 | Elevator Lobbies | P-472 | 96 | 92 | Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw | COM: Valley Forge Oval Palace / Estate 118" Goods, 7"V Repeat | | 10 | 90 | \$168.00 | \$1,512.00 |
| 9 | | | 96 | | Custom Non Decorative Architrac Traverse Hardware, Ceiling Mount, 36" Baton Draw | White | | | | \$101.75 | \$915.75 |
| 2 | Indoor Pool | P-451 | 80 | 104 | Custom Single Roller Shade w/ Fascia, Manual Bead Chain Clutch Operated Control | Fabric/Color: Phifer SW2000 5% / Charcoal - Gray Fascia/Color: Anodized | | | | \$522.00 | \$1,044.00 |
| 3 | Fitness Center | P-452 | 78.5 | 97.5 | Custom Single Roller Shade w/ Fascia, Manual Bead Chain Clutch Operated Control | Fabric/Color: Phifer SW2000 5% / Charcoal - Gray Fascia/Color: Anodized | | | | \$499.00 | \$1,497.00 |
| 1 | | | | | Measure Fee / Per Day | | | | | \$750.00 | \$750.00 |

| | | | Treatment Dimensions | | | Style # | Fabric | Yardage | Price | Price |
|---|------|--------|----------------------|-----------------|---|-----------------------------|---------|---------|------------|-------------|
| Qty | Area | Spec # | Width (inches) | Height (inches) | Product | Fabric/Color | Yardage | Total | Each | Total |
| 1 | | | | | Installation Fee | | | | \$4,350.00 | \$4,350.00 |
| 1 | | | | | Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem) | | | | \$1,000.00 | \$1,000.00 |
| 1 | | | | | Installation Travel Charge / Per Trip (Mileage, Time, & Per Diem) | | | | \$1,550.00 | \$1,550.00 |
| 1 | | | | | Scissor Lift Rental Fee | For Treatments over 11' AFF | | | \$1,500.00 | \$1,500.00 |
| Please note that all COM yardages above include a 5% waste factor. | | | | | | | | | | \$18,203.25 |

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZNG ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:

* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

* LODGING **ACCOMMODATIONS** FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

***Please send order requests to Orders@readwindow.com

***Wood cornices not included on this quote and per specs, are to be provided by millwork contractor / GC

***Qty of trips to site have been hypothetically quoted based on specified scope of work for budgetary purposes. Qty & Cost of trips to be confirmed upon issue of project schedule.

***REV1: quote updated to include P432 & P472, all other areas removed

***REV2: Added previously quoted public space items back to estimate.

Terms & Conditions:

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**
100% Prepayment (including Freight when available & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production

| | | | Treatment Dimensions | | | Style # | Fabric | Yardage | Price | Price |
|-----|------|--------|----------------------|-----------------|---------|--------------|---------|---------|-------|-------|
| Qty | Area | Spec # | Width (Inches) | Height (Inches) | Product | Fabric/Color | Yardage | Total | Each | Total |

100% Prepayment (including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production

50% Deposit on Product Order Totals Over \$5,000 & Services

Balance is Due Upon Receipt of Completed Production and/or Services Rendered

Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion

Additional Terms Subject to Credit Approval

- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Yardages quoted are Customer's Own Material unless otherwise noted.
- 13 Installation services are non-union; union installation is subject to local union rates and regulations.
- 14 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 17 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 19 Occupied units and related hindrances of access to units may be subject to additional charges.
- 20 Removal of any existing window treatments is not included in the above proposal.
- 21 Steaming of draperies is not included in the above proposal.
- 22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.