

Date: Friday, May 2, 2025  
 Read Window Products, LLC  
 5900 Weisbrook Lane  
 Knoxville, TN 37909

Quote #: **25-346 REV-3**

Project: **HGI Calabasas**

Customer: **HGI Calabasas**  
 Requested by: Brian Bescoby

[brian.bescoby@hilton.com](mailto:brian.bescoby@hilton.com)

Prepared by: David Storm  
 865-770-5812

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**READ WINDOW**  
 BY CULP HOSPITALITY



**NEWH**  
 The Hospitality Industry Network



End User Zip Code: \_\_\_\_\_

			Treatment Dimensions			Style #			Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color			Each	Total
(RWP Exposed Open Roll Complete Shade System with Jumble 5% Screen materiaial)										
1	RM101A		22.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$103.00	\$103.00
1	RM101B		64.25	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM102B		22.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System, This shade will reuse existing Somfy Motor.	Jumble 5% Color: White/White			\$103.00	\$103.00
1	RM102A		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System, This shade will reuse existing Somfy Motor.	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM103		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM104		64.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM107A		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System, This shade will reuse existing Somfy Motor.	Jumble 5% Color: White/White			\$138.00	\$138.00
1	RM107B		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System, This shade will reuse existing Somfy Motor.	Jumble 5% Color: White/White			\$138.00	\$138.00
1	RM110		64.25	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM112		64.25	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM113		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM114		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM115		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM117		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM145		64.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM147		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM149		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM150		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$144.00	\$144.00
1	RM151A		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$138.00	\$138.00
1	RM151B		58.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble 5% Color: White/White			\$138.00	\$138.00

Qty	Area	Spec #	Treatment Dimensions		Product	Style #			Price	Price
			Width (inches)	Height (inches)					Each	Total
1	RM152A		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM152B		58.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM153A		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM153B		58.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM155		64.375	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM157		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM201A		22.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$103.00	\$103.00
1	RM201B		64.625	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM207A		58.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM207B		58.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$138.00	\$138.00
1	RM209		64.375	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM210		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM212		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM213		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM214		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM215		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM219		64.875	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM221		64.5	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM223		64.875	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM225		64.375	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM227		64.125	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM228		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM230		65.125	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$145.00	\$145.00
1	RM231		65	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM233		64.75	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM234		65.125	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$145.00	\$145.00
1	RM235		64.875	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$144.00	\$144.00
1	RM236		64	62	RWP Single Clutch Operated Exposed Open Roll Shade System	Jumble <b>5%</b> Color: White/White			\$143.00	\$143.00
4	RM"s102&107				Somfy Crown & Drive Motor Kit for Rollease 1.5" Tube & Brackets				\$27.00	\$108.00
										<b>\$6,838.00</b>

Qty	Area	Spec #	Treatment Dimensions		Product	Style #			Price	Price
			Width (inches)	Height (inches)					Each	Total

**PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.**

**ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:**

\* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

\* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

**\*\*\*REV2- Updated Pricing with 20% discount and added RWP Shade options**

**\*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)**

**Terms & Conditions:**

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 3 **Payment Terms:**  
 100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
 50% Deposit on Product Order Totals Over \$5,000 & Services  
 Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
 Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
 Additional Terms Subject to Credit Approval
- 4 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 5 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 6 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 7 Final PO prices may change due to tariff uncertainty & final ship date.
- 8 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 9 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.