

Monday, June 23, 2025  
 Read Window Products, LLC  
 5900 Weisbrook Lane  
 Knoxville, TN 37909

Quote #: 25-133

Project: The Manning  
 Nashville, TN  
 Customer: Feltus Hawkins Design  
 Requested by: Kristen Morrison  
[kmorrison@fhdesign.com](mailto:kmorrison@fhdesign.com)

Prepared by: Weston Moore  
 865-288-6242  
[wmoore@readwindow.com](mailto:wmoore@readwindow.com)



Drapery

End User Zip Code:  
 37205

Qty	Area	Spec #	Width (inches)	Height (inches)	Product	Style #	Fabric	Yardage	Price	Price
						Fabric/Color	Yardage	Total	Each	Total
1	Library	WTR-01	68.5	143.75	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"H Repeat	9.25	9.25	\$146.25	\$146.25
1	Boardroom	WTR-03	68.75	143.125	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"H Repeat	9.25	9.25	\$146.25	\$146.25
1	Private Dining 1	WTR-05.1	87.5	151.5	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: TBD 54" Goods, No Repeat	24.25	24.25	\$219.50	\$219.50
1	Private Dining 2	WTR-05.1	177	151.375	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: TBD 54" Goods, No Repeat	43.75	43.75	\$365.75	\$365.75
1	Grand Salon 1	WTR-07.1	199	141.625	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: TBD 54" Goods, No Repeat	41	41	\$473.25	\$473.25
1	Grand Salon 2	WTR-07.1	110.5	141.625	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: TBD 54" Goods, No Repeat	27.25	27.25	\$219.50	\$219.50
1	Grand Salon 3	WTR-07.1	124.25	141.625	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: TBD 54" Goods, No Repeat	27.25	27.25	\$219.50	\$219.50
1	Grand Salon 4	WTR-07.1	137.625	141.75	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: TBD 54" Goods, No Repeat	32	32	\$256.00	\$256.00
1	Guest Suite (1)	WTR-09	160.75	142	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: Valley Forge CSS3-03 Titanium 118" Goods, No Repeat	18.5	18.5	\$260.50	\$260.50
2	Parlour Bar / Entrance Left & Right	WTR-15	68.375	143.625	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"H Repeat	9.25	18.5	\$146.25	\$292.50
1					Measure Fee / Per Day				\$375.00	\$375.00
1					Installation Fee to include floor protection measures for extension ladder install				\$3,175.00	\$3,175.00
1					Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$250.00	\$250.00

			Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total
1					Installation Travel Charge / Per Trip (Mileage, Time, Lodging & Per Diem)					\$750.00	\$750.00

*Please note that all COM yardages above include a 5% waste factor.*

**\$7,149.00**

**PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZNG ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.**

**ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:**

\* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

\* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

\*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)

\*\*\*REV10: WTR-09 motorized drapery hardware removed. Hardware now to be supplied / installed by OTHERS.

\*\*\*REV12: all treatments updated to traversing full width treatments. Leading edge trim removed. **ALL TREATMENTS TO BE ORDERED TO HANG 1" AFF.** All hardware to be Lutron Motorized and provided / installed by OTHERS. Scissor lift fee removed as it is N/a due to site conditions. If 118" wide solid fabric is chosen for Private Dining & Grand Salon treatments, then approximately half the quoted yardage will be needed.

			Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total

**Terms & Conditions:**

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 3 **Payment Terms:**  
 100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
 50% Deposit on Product Order Totals Over \$5,000 & Services  
 Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
 Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
 Additional Terms Subject to Credit Approval
- 4 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 5 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 6 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 7 Final PO prices may change due to tariff uncertainty & final ship date.
- 8 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 9 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 10 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 11 Yardages quoted are Customer's Own Material unless otherwise noted.
- 12 Installation services are non-union; union installation is subject to local union rates and regulations.
- 13 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 14 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 15 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 16 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 17 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 18 Occupied units and related hindrances of access to units may be subject to additional charges.
- 19 Removal of any existing window treatments is not included in the above proposal.
- 20 Steaming of draperies is not included in the above proposal.
- 21 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 22 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.