

Feltus Hawkins Design LLC

Purchase Order

11 Lea Ave Suite 601A
Nashville TN 37210

Date	P.O. No.
6/9/2025	TN03082022A

Vendor	Ship To
Read Window Products, Inc. 5900 Weisbrook Lane Knoxville, TN 37909	FH Design 11 Lea Ave Suite 601A Nashville TN 37210 *FH Design-The Manning

Item	Description	Qty	Rate	Amount
FFE Order	Panels (see attached quote)	1	2,457.75	2,457.75
Install	Measure Fee Per Day	1	750.00	750.00
Install	Installation	1	2,750.00	2,750.00
Freight	Scissor Lift Rental Fee	1	1,500.00	1,500.00
Install	Measure Travel Charge	1	500.00	500.00
Install	Installation Travel Charge	1	750.00	750.00
				Total
				\$8,707.75

Thursday, June 5, 2025

Read Window Products, LLC
5900 Weisbrook Lane
Knoxville, TN 37909

Quote #: **25-133**
Project: **The Manning**
Nashville, TN
Customer: **Feltus Hawkins Design**
Requested by: Kristen Morrison
kmmorrison@fhdesign.com

Prepared by: Weston Moore
wmoore@readwindow.com

Drapery

End User Zip Code:
37205

Qty	Area	Spec #	Treatment Dimensions		Product	Fabric/Color	Style #		Fabric	Yardage	Price	Price	
			Width (inches)	Height (inches)			Yardage	Total	Each	Total			
1	Library	WTR-01	36	144 144	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"R Repeat	9.25	9.25	\$190.25	\$190.25			
1	Boardroom	WTR-03	36	144	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"R Repeat	9.25	9.25	\$190.25	\$190.25			
1	Private Dining	WTR-05.1	36	156 156	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Creative Threads Ivory Plain 54" Goods, No Repeat	20	20	\$190.25	\$190.25			
1					Leading Edge Trim for above	COM: Creative Threads Exquisite 5" Goods, 16"V Repeat	10	10	\$97.00	\$97.00			
3	Grand Salon	WTR-07.1	36	144	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Creative Threads Ivory Plain 54" Goods, No Repeat	18.5	55.5	\$190.25	\$570.75			
3					Leading Edge Trim for above	COM: Creative Threads Exquisite 5" Goods, 16"V Repeat	9.25	27.75	\$97.00	\$291.00			
1	Grand Salon	WTR-07.2	36	144	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Creative Threads Ivory Plain 54" Goods, No Repeat	18.5	18.5	\$190.25	\$190.25			
1					Leading Edge Trim for above	COM: Creative Threads Exquisite 5" Goods, 16"V Repeat	9.25	9.25	\$97.00	\$97.00			
1	Guest Suite	(1)	WTR-09	166	144	Custom 120% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: Valley Forge CSS3-03 Titanium 118" Goods, No Repeat	18.5	18.5	\$260.50	\$260.50		
0				166		<small>Custom Single-Architrac Traverse Hardware, Wall-Mounted, Motorized Operation, Third Party Integrated Control</small>	<small>TO BE PROVIDED / INSTALLED BY OTHERS</small>			\$1,650.00	\$0.00		
2	Parlour Bar		WTR-15	36	144	Custom 120% Ripplefold Stationary Panels, Unlined, Stnd Hems, Architectrac Hardware	COM: Fabricut Trybal Sheer Goldstone 116" Goods 22.6"V 16.10"R Repeat	9.25	18.5	\$190.25	\$380.50		
1					Measure Fee / Per Day					\$750.00	\$750.00		
1					Installation Fee					\$2,750.00	\$2,750.00		



Qty	Area	Spec #	Treatment Dimensions		Product	Style #	Fabric	Yardage	Price	Price
			Width (inches)	Height (inches)						
1					Scissor Lift Rental Fee (for treatments over 10' AFF)				\$1,500.00	\$1,500.00
1					Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$500.00	\$500.00
1					Installation Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$750.00	\$750.00

Please note that all COM yardages above include a 5% waste factor.

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES, OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:

* FREIGHT IS FOB SHIPPING POINT AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

* LODGING ACCOMMODATIONS FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

* SALES TAX WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

***Please send order requests to Orders@readwindow.com

*** All Interior drapery hardware has been budgeted as non-decorative (white) architrac traverse hardware with 120v motorized operation & wireless battery powered wall switch control.

All electrical to be provided by OTHERS.

*** All Exterior drapery hardware has been budgeted as manually operated non-decorative architrac hardware.

***REV10: WTR-09 motorized drapery hardware removed. Hardware now to be supplied / installed by OTHERS.

Qty	Area	Spec #	Treatment Dimensions		Product	Style #	Fabric	Yardage	Price	Price
			Width (inches)	Height (inches)						

Terms & Conditions:

- 1 Freight is NOT included in above proposal and is to be **Pre-pay & Add**
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**
 - 50% Deposit on Product Order Totals Over \$5,000 & Services
 - 100% Prepayment (including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
 - Balance is Due Upon Receipt of Completed Product and/or Services Rendered
 - Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
 - Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Yardages quoted are Customer's Own Material unless otherwise noted.
- 13 Installation services are non-union; union installation is subject to local union rates and regulations.
- 14 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 17 Lining provided by Read Window Products - 3 Pass FR unless otherwise noted.
- 18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 19 Occupied units and related hindrances of access to units may be subject to additional charges.
- 20 Removal of any existing window treatments is not included in the above proposal.
- 21 Steaming of draperies is not included in the above proposal.
- 22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.