

Date: Tuesday, May 6, 2025

Read Window Products, LLC
5900 Weisbrook Lane
Knoxville, TN 37909

Quote #: **25-180**

Project: **AJO Shaliamar
Shalimar, FL**

Customer: **The DN Way**
Requested by: Andreas Egger
andreas@thendcway.com

Prepared by: Weston Moore
865-288-6242
wmoore@readwindow.com



NEWH
The Hospitality Industry Network



End User Zip Code:

Qty	Area	Spec #	Treatment Dimensions Width (Inches)	Height (Inches)	Product	Style #	Fabric	Yardage	Price	Price	
						Fabric/Color		Yardage	Total	Each	Total
4	Type A Opening E	Blackout Drapery	158.25	108	Custom 60% Ripplefold Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Revolution Bamboo 55" Goods, No Repeat		19.75	79	\$135.00	\$540.00
4		Sheer Drapery	158.25	108	Custom 60% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Stats Sheer Bleach White 118" Goods, No Repeat		9	36	\$104.50	\$418.00
4		Drapery Hardware	158.25		Custom Double Architrac Traverse Hardware, Wall Mount, 60" Metal Baton Draw	Track: White Baton: Matte Black				\$230.00	\$920.00
4	Opening 101	Roman Shade	56	72	Custom Flat Roman Shade, Flap Valance, 3 Pass BO Lining, Manual Clutch Operation, Inside Mount	COM: Kaslen Revolution Bamboo 55" Goods, No Repeat		6.5	26	\$531.00	\$2,124.00
17	Type B & C Opening E	Blackout Drapery	158.25	108	Custom 60% Ripplefold Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Revolution Bamboo 55" Goods, No Repeat		19.75	335.75	\$135.00	\$2,295.00
17		Sheer Drapery	158.25	108	Custom 60% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Stats Sheer Bleach White 118" Goods, No Repeat		9	153	\$104.50	\$1,776.50
17		Drapery Hardware	158.25		Custom Double Architrac Traverse Hardware, Wall Mount, 60" Metal Baton Draw	Track: White Baton: Matte Black				\$230.00	\$3,910.00
10	Type D & E Opening E	Blackout Drapery	172.75	108	Custom 60% Ripplefold Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Revolution Bamboo 55" Goods, No Repeat		21.5	215	\$135.00	\$1,350.00
10		Sheer Drapery	172.75	108	Custom 60% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw	COM: Kaslen Stats Sheer Bleach White 118" Goods, No Repeat		10.75	107.5	\$125.50	\$1,255.00
10		Drapery Hardware	172.75		Custom Double Architrac Traverse Hardware, Wall Mount, 60" Metal Baton Draw	Track: White Baton: Matte Black				\$246.00	\$2,460.00
10	Opening 106	Roman Shade	32	48	Custom Flat Roman Shade, Flap Valance, 3 Pass BO Lining, Manual Clutch Operation, Outside Mount	COM: Kaslen Revolution Bamboo 55" Goods, No Repeat		2.25	22.5	\$226.75	\$2,267.50
10	Openings 101 A C	Metal Blinds	96	24	Custom Hunter Douglas 2" Aluminum Blinds, Cordless Lift - Wand Tilt Control, Std Valance	Color: 974 Pearl				\$203.25	\$2,032.50
10	Opening 108	Metal Blinds	32	48	Custom Hunter Douglas 2" Aluminum Blinds, Cordless Lift - Wand Tilt Control, Std Valance	Color: 974 Pearl				\$126.25	\$1,262.50

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Qty	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total					
4	Opening 107 B	Metal Blinds	96	24	Custom Hunter Douglas 2" Aluminum Blinds, Cordless Lift - Wand Tilt Control, Std Valance		Color: 974 Pearl			\$203.25	\$813.00					
2	Opening 106	Metal Blinds	32	48	Custom Hunter Douglas 2" Aluminum Blinds, Cordless Lift - Wand Tilt Control, Std Valance		Color: 974 Pearl			\$126.25	\$252.50					
2	Opening E2	Blackout Drapery	220.75	108	Custom 60% Ripplefold Drapery, Unlined, Stnd Hems, One Way Draw		COM: Kaslen Revolution Bamboo 55" Goods, No Repeat	25	50	\$245.50	\$491.00					
2		Sheer Drapery	220.75	108	Custom 60% Ripplefold Sheer Drapery, Unlined, Stnd Hems, One Way Draw		COM: Kaslen Stats Sheer Bleach White 118" Goods, No Repeat	12.5	25	\$234.50	\$469.00					
2		Drapery Hardware	220.75		Custom Double Architrac Traverse Hardware, Wall Mount, 60" Metal Baton Draw		Track: White Baton: Matte Black			\$318.00	\$636.00					
2		Roman Shade	32	48	Custom Flat Roman Shade, Flap Valance, 3 Pass BO Lining, Manual Clutch Operation, Outside Mount		COM: Kaslen Revolution Bamboo 55" Goods, No Repeat	2.25	4.5	\$226.75	\$453.50					
1				Measure Fee / Per Day						\$750.00	\$750.00					
1				Installation Fee to Include Steaming						\$14,000.00	\$14,000.00					
1				Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)						\$1,250.00	\$1,250.00					
1				Installation Travel Charge / Per Trip (Mileage, Time, & Per Diem)						\$2,375.00	\$2,375.00					
1				Freight Estimate						\$1,600.00	\$1,600.00					
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<i>Please note that all COM yardages above include a 5% waste factor.</i>																
\$45,701.00																

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES. OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZNG ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

			Treatment Dimensions			Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color	Yardage	Total	Each	Total

ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:

* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

* LODGING **ACCOMMODATIONS** FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

***Please send order requests to Orders@readwindow.com

***Per RFI Response, all drapery quoted as ceiling mount and one way draw

***All blackout drapery have been quoted as Unlined because the specified fabric is noted to be blackout. If fabricator provided lining is required, surcharges will apply.

***Both blackout and sheer drapery fabrics are specified to be Railroaded. Due to required treatment heights, railroading is N/a.

***For consistency, all Roman Shade COM estimates are also based on conventional off the bolt orientation

***Qty of trips to site have been hypothetically quoted based on specified scope of work for budgetary purposes. Qty & Cost of trips to be confirmed upon issue of project schedule.

***Both blackout and sheer drapery fabrics are specified to be Railroaded. Due to required treatment heights, railroading is N/a.

***REV4: Updated pricing to current.

Terms & Conditions:

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
50% Deposit on Product Order Totals Over \$5,000 & Services
Balance is Due Upon Receipt of Completed Production and/or Services Rendered
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Yardages quoted are Customer's Own Material unless otherwise noted.

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Qty	Area	Spec #	Width (Inches)	Height (Inches)	Product		Fabric/Color	Yardage	Total	Each	Total

- 13 Installation services are non-union; union installation is subject to local union rates and regulations.
- 14 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 17 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.
- 19 Occupied units and related hindrances of access to units may be subject to additional charges.
- 20 Removal of any existing window treatments is not included in the above proposal.
- 21 Steaming of draperies is not included in the above proposal.
- 22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.