

Date: Wednesday, May 14, 2025

Read Window Products, LLC  
5900 Weisbrook Lane  
Knoxville, TN 37909

Quote #: 25-046

Project: PRD West Hotel  
Savannah, GA  
Customer: Kessler  
Requested by: Katelynn Herndon  
[katelynn.herndon@kesslercollection.com](mailto:katelynn.herndon@kesslercollection.com)  
Prepared by: Weston Moore  
865-288-6242  
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End User Zip Code:

Qty	Area	Spec #	Treatment Dimensions		Product	Style #	Fabric	Yardage	Price	Price
			Width (Inches)	Height (Inches)						
1	4th Fl Lounge Conversion		333	123.5	Custom 100% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Home Secrets Textile Stream Indigo 58" Goods, No Repeat	52.5	52.5	\$1,023.75	\$1,023.75
1			333		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v <b>Tandem</b> Motorized Operation, Wireless Wall Switch Control	White			\$3,387.75	\$3,387.75
1	Unit 472		142.75		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v Motorized Operation, Wireless Wall Switch Control	White			\$2,385.00	\$2,385.00
1	5th Fl Lounge Conversion		333	123	Custom 100% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Home Secrets Textile Stream Indigo 58" Goods, No Repeat	52	52	\$1,021.25	\$1,021.25
1			333		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v <b>Tandem</b> Motorized Operation, Wireless Wall Switch Control	White			\$3,387.75	\$3,387.75
1	Unit 571		121.25		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v Motorized Operation, Wireless Wall Switch Control	White			\$2,080.00	\$2,080.00
1	Unit 571		116		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v Motorized Operation, Wireless Wall Switch Control	White			\$2,040.00	\$2,040.00
1	Unit 572		143.5		Custom Double Architrac Traverse Hardware, Ceiling Mount, 120v <b>Tandem</b> Motorized Operation, Wireless Wall Switch Control	Finish: White Note: This treatment was originally fabricated as an Off Set Center Draw. This will require two one way draw tracks for both Blackout & Sheer Drapery. Each end of Track will require its own Power.			\$3,569.25	\$3,569.25
1					Field Measure Fee Per Day	***Personnel to pickup blackout fabric that is on site during field measure site visit***			\$750.00	\$750.00
1					Field Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$1,275.00	\$1,275.00
1					Installation Fee To Include Take Down of Existing Treatments & Hardware and Installation of above Treatments & Hardware	On Site Disposal of Existing Hardware to be Provided or Surcharges will Apply			\$4,400.00	\$4,400.00
1					Installation Travel Charge / Per Trip (Mileage, Time, & Per Diem)				\$2,100.00	\$2,100.00

			Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total
<i>Please note that all COM yardages above include a 5% waste factor.</i>											\$27,419.75

**ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:**

\* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

\* LODGING **ACCOMMODATIONS** FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

\* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

\*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)

\*\*\*Sizes have been quoted per original order sizes. Field measure & applicable travel charge will be N/a as long as existing conditions from original installation have not changed.

\*\*\*All hardware has been quoted as Double (Blackout & Sheer) hardware sets per request.

\*\*\*Motorized hardware will require 120v power via standard outlet within 5' of each motor location, all electrical to be provided by OTHERS. Please note Tandem motors will require power on BOTH ends of track.

\*\*\*REV2: discount extended

\*\*\*REV3: Updated to current pricing.

\*\*\*REV4: field measure & travel charge added to quote

**Terms & Conditions:**

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 **Payment Terms:**  
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
50% Deposit on Product Order Totals Over \$5,000 & Services  
Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.

			Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product		Fabric/Color	Yardage	Total	Each	Total

11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.

12 Yardages quoted are Customer's Own Material unless otherwise noted.

13 Installation services are non-union; union installation is subject to local union rates and regulations.

14 Installation into concrete, steel, or other difficult substrate may require additional charges.

15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.

16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.

17 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.

18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.

19 Occupied units and related hindrances of access to units may be subject to additional charges.

20 Removal of any existing window treatments is not included in the above proposal.

21 Steaming of draperies is not included in the above proposal.

22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.

23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.