

Date: Monday, March 17, 2025

Read Window Products, LLC
5900 Weisbrook Lane
Knoxville, TN 37909

Quote #: **25-244**

Project: **Wyndham Glades Wellington Place
Crossville, TN**
Customer: **Travel + Leisure Co.**
Requested by: Kara Rickenbrode
kara.rickenbrode@travelandleisure.com
Prepared by: Weston Moore
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 **READ WINDOW**
BY CULP HOSPITALITY



NEWH
The Hospitality Industry Network



Qty	Area	Spec #	Width (inches)	Height (inches)	Treatment Dimensions	Product	Style #	Fabric	Yardage	Price	Price
							Fabric/Color	Yardage	Total	Each	Total
36	Dining Area End Unit	T-WP-400	46	88	Custom 80% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Integra Cara 2002 54" Goods, 27.2"H x 27.2"V Repet		9.5	342	\$143.50	\$5,166.00
36			46	88	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: P Kaufmann Sunset Fresco 118" Goods, No Repeat, RAILROADED		3.5	126	\$62.75	\$2,259.00
36			46		Custom RWP Modern Metals Double Traverse Hardware, Wall Mount, 36" Baton Draw	Color: Black Finial: End Cap				\$225.50	\$8,118.00
72	Living Area	T-WP-401	96	88	Custom 80% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Integra Cara 2002 54" Goods, 27.2"H x 27.2"V Repet		12.5	900	\$160.50	\$11,556.00
72			96	88	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: P Kaufmann Sunset Fresco 118" Goods, No Repeat, RAILROADED		6.5	468	\$92.00	\$6,624.00
72			96		Custom RWP Modern Metals Double Traverse Hardware, Wall Mount, 36" Baton Draw	Color: Black Finial: End Cap				\$360.25	\$25,938.00
144	MB	T-WP-402.1	36	88	Custom 80% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Integra Mano Mystic Blue 54" Goods, 27"H x 18"V Repeat		6.25	900	\$80.25	\$11,556.00
144			36	88	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: P Kaufmann Sunset Fresco 118" Goods, No Repeat, RAILROADED		3	432	\$62.75	\$9,036.00
144			36		Custom RWP Modern Metals Double Traverse Hardware, Wall Mount, 36" Baton Draw	Color: Black Finial: End Cap				\$203.00	\$29,232.00
72	MB	T-WP-402.2	69	18	Custom Upholstered Straight Cornice, 3 Pass BO Lining, Self Welt at Top & Bottom	COM: Integra Mano Mystic Blue 54" Goods, 27"H x 18"V Repeat		2.25	162	\$174.25	\$12,546.00
72			57	45	Custom Caco 2" Faux Wood Blinds, Standard Options and Controls	Color: White				\$131.00	\$9,432.00
72	GB	T-WP-403	66	88	Custom 80% Ripplefold Drapery, 3 Pass BO Lining, Stnd Hems, Center Draw	COM: Integra Blur 2005 54" Goods, 27.2"V Repeat		9.5	684	\$143.50	\$10,332.00
72			66	88	Custom 100% Ripplefold Sheer Drapery, Unlined, Stnd Hems, Center Draw	COM: P Kaufmann Sunset Fresco 118" Goods, No Repeat, RAILROADED		5	360	\$62.75	\$4,518.00

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			Width (inches)	Height (inches)					Fabric/Color	Yardage
72			66		Custom RWP Modern Metals Double Traverse Hardware, Wall Mount, 36" Baton Draw	Color: Black Finial: End Cap			\$290.50	\$20,916.00
36	SM @ Kitchen	T-WP-404	27	36	Custom Caco 2" Faux Wood Blinds, Standard Options and Controls	Color: White			\$73.75	\$2,655.00
36	LG @ Kitchen	T-WP-405	57	36	Custom Caco 2" Faux Wood Blinds, Standard Options and Controls	Color: White			\$118.75	\$4,275.00
5				Measure Fee / Per Day					\$750.00	\$3,750.00
1				Installation Fee					\$31,150.00	\$31,150.00
5				Measure Travel Charge / Per Trip (Mileage, Time, & Per Diem)					\$200.00	\$1,000.00
9				Installation Travel Charge / Per Sub Phase (Mileage, Time, & Per Diem)					\$550.00	\$4,950.00
<i>Please note that all COM yardages above include a 5% waste factor.</i>										\$215,009.00

PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES, OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZNG ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.

ADDITIONAL EXPENSES NOT INCLUDED IN QUOTE ABOVE:

* FREIGHT IS **FOB SHIPPING POINT** AND WILL BE BILLED PRE-PAY & ADD UPON SHIPMENT(S) IF 3RD PARTY CARRIER INFORMATION IS NOT PROVIDED

* LODGING **ACCOMMODATIONS** FOR ONSITE SERVICES ARE NOT INCLUDED IN THE QUOTE ABOVE AND WILL BE BILLED AT APPLICABLE SEASONAL LOCAL RATES IF NOT PROVIDED BY THE SITE.

* **SALES TAX** WILL BE CHARGED ON APPLICABLE PRODUCTS/SERVICES ACCORDING TO LOCAL MUNICIPALITY OF SHIPPING DESTINATION UNLESS A CURRENT SALES TAX EXEMPTION/RESALE CERTIFICATE IS PROVIDED AT THE TIME OF ORDER. SHOULD RWP NOT COLLECT SALES TAX IN CITY/COUNTY/STATE OF THE DELIVERY SITE, NO TAX WILL BE CHARGED AND IT WILL BE THE CUSTOMER'S RESPONSIBILITY TO FILE USE TAX ACCORDINGLY.

***Please send order requests to Orders@readwindow.com

***Decorative hardware quoted using our in house Modern Metal decorative traverse hardware with end cap finial and Black finish

***T-WP-402.1 quoted using Qty 144 each

COM Summary:

Location

Fabric Description

Yardage Total

			Treatment Dimensions				Style #	Fabric	Yardage	Price	Price
Qty	Area	Spec #	Width (inches)	Height (inches)	Product	Fabric/Color		Yardage	Total	Each	Total
	LR/DR Blackout				COM: Integra Cara 2002 54" Goods, 27.2"H x 27.2"V Repet		1242				
	Sheer Throughout				COM: P Kaufmann Sunset Fresco 118" Goods, No Repeat, RAILROADED		1386				
	MB Blackout				COM: Integra Mano Mystic Blue 54" Goods, 27"H x 18"V Repeat		1062				
	GB Blackout				COM: Integra Blur 2005 54" Goods, 27.2"V Repeat		684				

Pricing Summary:

	Description	Total
	Product	\$ 174,159.00
	Installation	\$ 31,150.00
	Misc Fees (Measure Fee, Trip Charges, etc)	\$ <u>9,700.00</u>
		\$ 215,009.00

Terms & Conditions:

- 1 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 2 Accommodations are not included & are prepay & add, unless provided by the site at no charge. If lodging is not provided by the site then lodging cost at applicable seasonal local rates per diem will be charged.
- 3 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 4 Payment Terms:
 - 100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production
 - 50% Deposit on Product Order Totals Over \$5,000 & Services
 - Balance is Due Upon Receipt of Completed Production and/or Services Rendered
 - Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion
 - Additional Terms Subject to Credit Approval
- 5 Delivery is approximately six weeks from receipt of field measurements, proper purchase order documents, Receipt of required prepayments or deposits, and all fabrics related to the project.
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 8 Final PO prices may change due to tariff uncertainty & final ship date.
- 9 Quotation is based on 1 trip to measure and 1 trip to install unless specifically stated otherwise. Additional trips, requests and deviations from the quotation is subject to change order.
- 10 Trip Charges for gas, flights, etc. are based on pricing as of the date of this quote and are subject to adjustment based on pricing at the time services are rendered.
- 11 All product will remain the sole property of Read Window Products, LLC until final payment is received. Liability is limited to total charge for product in question.
- 12 Yardages quoted are Customer's Own Material unless otherwise noted.
- 13 Installation services are non-union; union installation is subject to local union rates and regulations.
- 14 Installation into concrete, steel, or other difficult substrate may require additional charges.
- 15 Installation is to occur during normal business hours Monday - Friday. Anything outside of this basis is subject to additional charges and availability.
- 16 Read Window Products is responsible for discarding trash and debris related to the installation of the window treatments.
- 17 Lining provided by Read Window Products -- 3 Pass FR unless otherwise noted.
- 18 During installation Read Window Products will be allowed access to elevators, dumpsters and on-site equipment. Denial of access is subject to additional charges.

			Treatment Dimensions			Style #	Fabric	Yardage	Price	Price
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- 19 Occupied units and related hindrances of access to units may be subject to additional charges.
- 20 Removal of any existing window treatments is not included in the above proposal.
- 21 Steaming of draperies is not included in the above proposal.
- 22 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 23 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with Purchase Order.