

Tuesday, December 16, 2025  
Read Window Products, LLC  
5900 Weisbrook Lane  
Knoxville, TN 37909

Proposal

Project:  
Customer:  
Requested by:

Prepared by:

2025- 259SG

**Boca Cloister Hotel Production  
Source Procurement**

**Sin Chong**  
[sin@tothesource.com](mailto:sin@tothesource.com)

Sherry Gaw  
865-770-5821  
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Blind Matrix  
RWP1334

Qty	Area	Specs	Measurement	Product	Style # / Fabric / Color	Fabric Yardage	Yardage Total	Price / Each	Total Price
57	Guestroom	SG-202	18" x 18"	Pillow, Contrast Trim Sewn Per Picture, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-216 Schumacher Elkhart 76745 Birch	0.6	34.2	\$34.50	\$1,966.50
57					COM Contrast Trim/Welt: FBT-206 Samuel and Sons Strata Marabout 983-56405-03 Bisque	2.6	148.2		
57	Guestroom	SG-203	20" x 14"	Pillow, No Welt, Knife Edge, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-217 Opuzen Watson Texture 6715-0018 Graystone	0.5	28.5	\$29.25	\$1,667.25
36	Suites	SG-206	36" x 12"	Pillow, Contrast Trim Edge, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-227 Posh Textiles Fabric Name TBD, Based on 54" Goods No Repeat/ No Leather/ No Vinyl	0.85	30.6	\$39.25	\$1,413.00
36					COM: Contrast Trim FB-207 Samuel and Sons Strata Marabout 983-56405-08 Jasmine	3.1	111.6		
20	Suites	SG-207	20" x 12"	Pillow, Trim Edge, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-222 Schumacher Sunda Hand Blocked Print 921710 Neutral	0.5	10	\$28.50	\$570.00
38	Guestroom	SG-208	18" x 18"	Pillow, Contrast Trim Edge, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-224 P Kaufmann Jodhpur Stripe 570022 Mist	0.6	22.8	\$34.50	\$1,311.00
38					COM Contrast Trim/Welt: FBT-206 Samuel and Sons Strata Marabout 983-56405-03 Bisque	2.6	98.8		
38	Suites	SG-209	16" x 16"	Pillow, No Welt, Knife Edge, Down Alternative Fill, Concealed Nylon Zipper	COM: FB-225 P Kaufmann Highland 410716 Woodland	0.55	20.9	\$28.75	\$1,092.50
									\$8,020.25

**PLEASE NOTE THAT DUE TO THE VOLATILITY IN TARIFF RATES, OUR QUOTES DO NOT INCLUDE POTENTIAL ADDITIONAL CHARGES RELATED TO TARIFFS. WE ADVISE ALL OUR CUSTOMERS TO CONFIRM THE QUOTE WITH OUR SALES TEAM PRIOR TO FINALIZING ANY ORDERS. THIS ENSURES YOU RECEIVE THE MOST ACCURATE QUOTE AND UPDATE INFORMATION ON PRICING.**

- \* Pillows have been quoted as Down Alternative per Spec but if a Outdoor insert is needed then requote will need to be done. Feather Inserts are N/A
- \* SG-203 and SG-209 have been quoted as Knife Edge No Welt
- \* All freight costs will be added onto final invoice
- \* Zippers- Major Supply Chain Issue with Zippers in US- Matching Zipper Color to Background Color of Fabric May Not Be Possible at this time
- \* Shop Drawings are N/A
- \* All COM will need to be sidemarked with Project Name. Failure to do so will result in delayed receiving. PO must be received prior to fabric being received.
- \*\*\*Please send order requests to [Orders@readwindow.com](mailto:Orders@readwindow.com)

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**Notes:**

- 1 Above prices are subject to change unless confirmed by purchase order within 30 days of the posted date.
- 2 Freight is NOT included in above proposal and is to be Pre-pay & Add
- 3 Quotes are estimates and may vary from final cost. Accuracy is our goal, however errors do occur, therefore it is the customer's responsibility to verify accuracy of quote.
- 4 Final PO prices may change due to tariff uncertainty & final ship date.
- 5 Field Measurements are not included. Soft Goods are made to specifications & measurements provided on your Purchase Order
- 6 Quotation is based on the total project being fabricated at one time. Production required in phases may be subject to additional charges.
- 7 Delivery is approximately six to eight weeks from receipt of purchase order, Payment of required Prepayments or Deposits, and all fabrics related to the project.
- 8 **Payment Terms:**  
100% Prepayment (Including Freight [when available] & Sales Tax) on Product Order Totals Under \$5,000 Must Be Received Prior to Start of Production  
50% Deposit on Product Order Totals Over \$5,000 & Services  
Balance is Due Upon Receipt of Completed Production and/or Services Rendered  
Invoicing May Be Progressively Billed & Final Shipping Charges Will Be Invoiced Upon Completion  
Additional Terms Subject to Credit Approval
- 9 Quotation includes fabrication labor, lining and insert materials supplied by Read Window Products, LLC. Installation not included
- 10 Yardages quoted are Customer's Own Material unless otherwise noted.
- 11 COM Yardages quoted include 5% waste. All unconsumed remnants will be recycled after 45 days from substantial completion unless specifically instructed with other arrangements.
- 12 Customer is responsible for sales & use tax. In the event of tax exempt status, a resale certificate and W-9 must be included with the Purchase Order.
- 13 FOB -- Monroe, NC