

ElCielo Shade, Inc  
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|                 |            |
|-----------------|------------|
| Date            | 03-26-2025 |
| Customer Ref#   |            |
| Additional Ref# |            |
| Estimate#       | EL11672    |

|                |                                                                                                                            |
|----------------|----------------------------------------------------------------------------------------------------------------------------|
| <b>BILL TO</b> | Arizona Blinds Company<br>Jack Kim<br>1926 E Diamond Dr<br>Tempe<br>Arizona 85283<br>Ph: 623-900-1316<br>Mob: 719-232-2377 |
|----------------|----------------------------------------------------------------------------------------------------------------------------|

|                |                                                                                                                            |
|----------------|----------------------------------------------------------------------------------------------------------------------------|
| <b>SHIP TO</b> | Arizona Blinds Company<br>Jack Kim<br>1926 E Diamond Dr<br>Tempe<br>Arizona 85283<br>Ph: 623-900-1316<br>Mob: 719-232-2377 |
|----------------|----------------------------------------------------------------------------------------------------------------------------|

| No. | Location          | Item                  | Qty | Description                                                    | Unit Price | Net Price | Total Amount |
|-----|-------------------|-----------------------|-----|----------------------------------------------------------------|------------|-----------|--------------|
| 1   | MR CLOSET 1-1     | Roman Shade -         | 1   | 47 X 71, Motorized, Plus Lining                                | 1,460.00   | 730.00    | 1,460.00     |
| 2   | MR CLOSET 1-2     | Roman Shade -         | 1   | 47 X 71, Motorized, Plus Lining                                | 1,460.00   | 730.00    | 1,460.00     |
| 3   | MR BATH 1-1       | Combi/Roller/Triple - | 2   | 75 X 137, Electric Motor, Somfy Sonesse 40E, Bottom, 63mm      | 1,744.25   | 1,738.55  | 3,488.50     |
| 4   | MR SUITE 1-1      | Roman Shade -         | 1   | 34 X 80, String, Plus Lining                                   | 1,430.00   | 715.00    | 1,430.00     |
| 5   | MR SUITE 1-2      | Roman Shade -         | 1   | 34 X 80, String, Plus Lining                                   | 1,430.00   | 715.00    | 1,430.00     |
| 6   | MR SUITE 1-3      | Combi/Roller/Triple - | 1   | 189 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 83mm     | 3,844.78   | 1,831.95  | 3,844.78     |
| 7   | MR SITTING RM 1-1 | Combi/Roller/Triple - | 1   | 189 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 83mm     | 3,844.78   | 1,831.95  | 3,844.78     |
| 8   | GREAT RM 1-1      | Combi/Roller/Triple - | 2   | 119 X 117, Electric Motor, Somfy Sonesse 40E, Bottom, 63mm     | 2,416.33   | 2,304.46  | 4,832.66     |
| 9   | KC 1-1            | Combi/Roller/Triple - | 1   | 143 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm     | 2,880.01   | 1,377.41  | 2,880.01     |
| 10  | RM 2-1            | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm     | 2,877.87   | 1,375.91  | 2,877.87     |
| 11  | RM 2-2            | Roman Shade -         | 1   | 34 X 80, String, Plus Lining                                   | 1,430.00   | 715.00    | 1,430.00     |
| 12  | RM 2-3            | Roman Shade -         | 1   | 34 X 80, String, Plus Lining                                   | 1,430.00   | 715.00    | 1,430.00     |
| 13  | RM BR 2-4         | Roman Shade -         | 1   | 33 X 57, String, Plus Lining                                   | 1,202.00   | 601.00    | 1,202.00     |
| 14  | BASE GREAT RM 1-1 | Combi/Roller/Triple - | 1   | 117 X 117 X Electric Motor, Somfy Sonesse 40E, Bottom, 63mm    | 2,414.19   | 1,150.73  | 2,414.19     |
| 15  | BASE GREAT RM 1-2 | Combi/Roller/Triple - | 2   | 118 1/2 X 117, Electric Motor, Somfy Sonesse 40E, Bottom, 63mm | 2,415.80   | 2,303.72  | 4,831.60     |
| 16  | BASE GREAT RM 1-3 | Combi/Roller/Triple - | 1   | 117 X 117 X Electric Motor, Somfy Sonesse 40E, Bottom, 63mm    | 2,414.19   | 1,150.73  | 2,414.19     |
| 17  | RM 6-1            | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm     | 2,877.87   | 1,375.91  | 2,877.87     |

| No. | Location        | Item                  | Qty | Description                                                | Unit Price | Net Price | Total Amount |
|-----|-----------------|-----------------------|-----|------------------------------------------------------------|------------|-----------|--------------|
| 18  | RM 6-2          | Roman Shade -         | 1   | 26 X 68, String, Plus Lining                               | 1,210.00   | 605.00    | 1,210.00     |
| 19  | RM 6-3          | Roman Shade -         | 1   | 26 X 68, String, Plus Lining                               | 1,210.00   | 605.00    | 1,210.00     |
| 20  | RM 6-4          | Roman Shade -         | 1   | 26 X 68, String, Plus Lining                               | 1,210.00   | 605.00    | 1,210.00     |
| 21  | RM 7-1          | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm | 2,877.87   | 1,375.91  | 2,877.87     |
| 22  | RM 7-2          | Roman Shade -         | 1   | 23 X 58, String, Plus Lining                               | 1,098.00   | 549.00    | 1,098.00     |
| 23  | RM 7-3          | Roman Shade -         | 1   | 23 X 58, String, Plus Lining                               | 1,098.00   | 549.00    | 1,098.00     |
| 24  | GYM 1-1         | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm | 2,877.87   | 1,375.91  | 2,877.87     |
| 25  | GYM 1-2         | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm | 2,877.87   | 1,375.91  | 2,877.87     |
| 26  | GYM 1-3         | Combi/Roller/Triple - | 1   | 141 X 117, Electric Motor, Somfy Sonesse 50E, Bottom, 63mm | 2,877.87   | 1,375.91  | 2,877.87     |
| 27  | POWDER BATH 1-1 | Roman Shade -         | 1   | 36 X 48, String, Plus Lining                               | 1,040.00   | 520.00    | 1,040.00     |
| 28  |                 | Motorized Option -    | 2   | Somfy B Sonesse 30                                         | 290.00     | 440.00    | 580.00       |
| 29  |                 | Motorized Option -    | 5   | Somfy 5 Channel Remote                                     | 100.00     | 350.00    | 500.00       |
| 30  |                 | Motorized Option -    | 4   | Somfy 1 Channel Remote                                     | 100.00     | 240.00    | 400.00       |
| 31  |                 | Motorized Option -    | 4   | Somfy Tahoma                                               | 300.00     | 1,000.00  | 1,200.00     |

#### LIMITED LIFETIME WARRANTY

**\*Shades:** 1. Buyer must bring the shades to the showroom to replace or repair common damages (we may charge for some fabric damage).  
2. All custom orders should be final and are not returnable or refundable.  
3. Limited lifetime warranty. Please refer to our warranty document.

**\*Shutters:** 5 year factory warranty.  
Please refer to our website for detail terms and conditions.

**Grand Total:** \$ 65,205.93

**Dealer Discount:** \$ 32,876.97

**Additional Discount:** \$ 0.00

**Subtotal:** \$ 32,328.96

**Sales Tax:** \$ 0.00

**Total:** \$ 32,328.96

**Payments:** \$ 0.00

**Balance:** \$ 32,328.96