



Alejandra Sanchez &lt;asanchez@bajacontract.com&gt;

**RE: PO Attached - Project 2996 - HIEX Breezewood**

2 mensajes

**Casey Cain** <casey@hubbardcontract.com>

18 de noviembre de 2025, 12:27 p.m.

Para: Orderentry BajaContract &lt;orderentry@bajacontract.com&gt;

CC: Fabian Ruffo &lt;fruffo@bajacontract.com&gt;, Victorio Alfaro &lt;valfaro@bajacontract.com&gt;, Quotes BajaContract &lt;quotes@bajacontract.com&gt;, Whitney Warren &lt;Whitney@hubbardcontract.com&gt;, Armando Ibarra &lt;armandoi@bajacontract.com&gt;

Good afternoon, Order Entry Team-

Please find the attached PO.

- Please confirm receipt w/in 48 business hours.
- Please ensure Roller Recap is sent on/by Tuesday, 11/25. Whitney will follow up accordingly.
  - Baja will need to compile the recap 100% as QTY and measures are below.
    - 3 - 65.375"W x 79.5"L (right control)
    - 3 - 65.375"W x 79.5"L (left control)
    - 40 - 65.375"W x 72.5"L (right control)
    - 35 - 65.375"W x 72.5"L (left control)
    - NOTE: \*\*\* Sizes above are exact bracket to bracket sizes. \*\*\*
- Please note export date that has been agreed upon is 12/9 or 12/11 (Depending on how many trucks will run in December)
  - This date is confirmed by Vico, fabric in stock.

Casey T Cain

Hubbard Contract

4653 Nall Rd

Dallas, TX 75244

214-814-4105 - O

214-418-9681 - C

<https://hubbardcontract.com/>**From:** Abel Salazar <asalazar@bajacontract.com>**Sent:** Friday, November 14, 2025 5:38 PM

**To:** Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)>; Armando Ibarra <[armandoi@bajacontract.com](mailto:armandoi@bajacontract.com)>  
**Cc:** Fabian Ruffo <[fruffo@bajacontract.com](mailto:fruffo@bajacontract.com)>; Victorio Alfaro <[valfaro@bajacontract.com](mailto:valfaro@bajacontract.com)>; Quotes BajaContract <[quotes@bajacontract.com](mailto:quotes@bajacontract.com)>; Andrea Hubbard <[andrea@hubbardcontract.com](mailto:andrea@hubbardcontract.com)>  
**Subject:** Re: 11/14 Update - RFQ - HIEX Breezewood

Hello Casey

Attached you will find the revised quote as requested. Note that, as the blackout shades are no longer part of the scope of work, I have added the corresponding duties amount for the screen roller shades.

@Armando Ibarra and @Victorio Alfaro could you please advise on the accurate lead time for this project?

Let me know if you have any questions

On Fri, Nov 14, 2025 at 2:24 PM Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)> wrote:

Quotes Team-

Customer has refined the scope. These will now be sheer shades ONLY. No fascia, No channels. Please see the below. **Please also advise if these could export 12/9 or 12/11. Thank you.**

- 3 @ 65.375"W x 79.5"L (right control)
- 3 @ 65.375"W x 79.5"L (left control)
- 40 @ 65.375"W x 72.5"L (right control)
- 35 @ 65.375"W x 72.5"L (left control)

\*\*\* Sizes above are exact bracket to bracket sizes. No blackout shades are needed for this order \*\*\*

Thank you.

Casey T Cain

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**From:** Abel Salazar <[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)>

**Sent:** Tuesday, August 19, 2025 5:51 PM

**To:** Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)>

**Cc:** Fabian Ruffo <[fruffo@bajacontract.com](mailto:fruffo@bajacontract.com)>; Victorio Alfaro <[valfaro@bajacontract.com](mailto:valfaro@bajacontract.com)>; Quotes BajaContract <[quotes@bajacontract.com](mailto:quotes@bajacontract.com)>; Andrea Hubbard <[andrea@hubbardcontract.com](mailto:andrea@hubbardcontract.com)>

**Subject:** Re: RFQ - HIEX Breezewood

Hello Casey

After reviewing the project, here's the revised quote with special pricing considerations approved by Fabian.

Let me know if you have any questions.

Best regards.

On Tue, Aug 19, 2025 at 2:16 PM Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)> wrote:

Abel, Fabian, Vico-

This project had turned into a more competitive bid situation. Can you reduce your quote? I will do the same based on any reduction you can give so we can win the bid.

Please let me know tomorrow AM at the latest.

Thank you for your consideration.

Casey T Cain

Hubbard Contract

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**From:** Abel Salazar <[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)>  
**Sent:** Tuesday, June 24, 2025 5:44 PM  
**To:** Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)>  
**Cc:** Quotes BajaContract <[quotes@bajacontract.com](mailto:quotes@bajacontract.com)>; Andrea Hubbard <[andrea@hubbardcontract.com](mailto:andrea@hubbardcontract.com)>  
**Subject:** Re: RFQ - HIEX Breezewood

Hello Casey

Attached you will find the quote 39160 as requested

Let me know if you have any questions

Best Regards

On Tue, Jun 24, 2025 at 7:05 AM Abel Salazar <[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:

Hello Casey

RFQ well received

On Tue, Jun 24, 2025 at 5:58 AM Casey Cain <[casey@hubbardcontract.com](mailto:casey@hubbardcontract.com)> wrote:

Good morning-

Can I get pricing for another HIEx project, Orange scheme this time

81 windows. All shades manual 64"W x 70"L. Please price on **vinyl blackout material**. Do not include the side/sill channels.

Thank you.

Casey Cain

Hubbard Contract

214 418 9681



**Purchase Order 1083 HIEX Breezewood.pdf**  
53K

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**Alejandra Sanchez** <asanchez@bajacontract.com>

18 de noviembre de 2025, 12:44 p.m.

Para: Casey Cain <casey@hubbardcontract.com>

CC: Orderentry BajaContract <orderentry@bajacontract.com>, Fabian Ruffo <fruffo@bajacontract.com>, Victorio Alfaro <valfaro@bajacontract.com>, Quotes BajaContract <quotes@bajacontract.com>, Whitney Warren <Whitney@hubbardcontract.com>, Armando Ibarra <armandoi@bajacontract.com>

Hi Casey

We confirm receipt of the PO.

Thank you.

[Texto citado oculto]

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Alejandra Sanchez

Order Entry Department.

**Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.**

**For new Orders and revised orders please submit to [orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)**