



Alejandra Sanchez <asanchez@bajacontract.com>

RE: PO Attached - 3015 HGI South Bend

5 mensajes

Casey Cain <casey@hubbardcontract.com>

26 de noviembre de 2025, 10:15 a.m.

Para: Orderentry BajaContract <orderentry@bajacontract.com>

CC: Victorio Alfaro <valfaro@bajacontract.com>, Zaid Montoya <zmontoya@bws.com.mx>, Abel Salazar <asalazar@bajacontract.com>, Armando Ibarra <armandoi@bajacontract.com>, Whitney Warren <Whitney@hubbardcontract.com>

Good morning, Order Entry Team-

Please find the attached PO for HGI South Bend.

- Please confirm receipt w/in 48 business hours.
- Please ensure Roller Recap is sent on/by Wednesday 12/3. Whitney will follow up accordingly.
- Side Panels and Drapes are issued on the PO as **Pairs**.
- Side panel fabric is already in stock at Baja.
- Please note this project will be shipped in phases with dates agreed up on by Vico and Armando:
 - All product for the FOURTH FLOOR is to export on 12/23.
 - Balance of the property to export January 8th or 13th of 2026
- Please send over the pro forma so we can pay Monday upon return from Thanksgiving Holidays.

Thank you.

Casey T Cain

Hubbard Contract

4653 Nall Rd

Dallas, TX 75244

214-814-4105 - O

214-418-9681 - C

<https://hubbardcontract.com/>

From: Abel Salazar <asalazar@bajacontract.com>**Sent:** Tuesday, November 25, 2025 11:08 AM**To:** Casey Cain <casey@hubbardcontract.com>

Cc: Quotes BajaContract <quotes@bajacontract.com>; Victorio Alfaro <valfaro@bajacontract.com>; Andrea Hubbard <andrea@hubbardcontract.com>; Zaid Montoya <zmontoya@bws.com.mx>

Subject: Re: Project 3015 HGI South Bend pricing request

Hello Casey

Attached you will find the revised quote per the final measurements as requested

Let me know if you have any questions

Best Regards

On Tue, Nov 25, 2025 at 6:55 AM Abel Salazar <asalazar@bajacontract.com> wrote:

Hello Casey

Well noted, I will work on the revised quote.

On Mon, Nov 24, 2025 at 5:43 PM Casey Cain <casey@hubbardcontract.com> wrote:

Hi Abel-

Customer has final details for this project. See attached and below for quoting. Please quote w/o Side Channels.

Please also note, I have CC Zaid. See his attached email regarding the printed side panel fabrics for this project.

- Please note the 4 first floor rooms do not get blackout shades and instead will need blackout liner/drapery with 3-pass White/White blackout (they have patio doors instead of windows).
 - Noted/Highlighted in Yellow. Baja to supply blackout.

Please let me know if you have any questions.

Thank you.

Casey T Cain

Hubbard Contract

[4653 Nall Rd](#)

[Dallas, TX 75244](#)

214-814-4105 - O

214-418-9681 - C

<https://hubbardcontract.com/>



From: Abel Salazar <asalazar@bajacontract.com>

Sent: Friday, August 8, 2025 11:19 AM

To: Casey Cain <casey@hubbardcontract.com>

Cc: Quotes BajaContract <quotes@bajacontract.com>; Victorio Alfaro <valfaro@bajacontract.com>; Andrea Hubbard <andrea@hubbardcontract.com>

Subject: Re: Project 3015 HGI South Bend pricing request

Hello Casey

Attached you will find the quotes 39365 in options with and without side channels for your review.

Let me know if you have any questions

Best Regards

On Fri, Aug 8, 2025 at 9:02 AM Casey Cain <casey@hubbardcontract.com> wrote:

Hi Abel-

No....Property is using existing cornices and hardware.

Casey T Cain

Hubbard Contract

[4653 Nall Rd](#)

[Dallas, TX 75244](#)

214-814-4105 - O

214-418-9681 - C

<https://hubbardcontract.com/>



From: Abel Salazar <asalazar@bajacontract.com>
Sent: Friday, August 8, 2025 9:59 AM
To: Casey Cain <casey@hubbardcontract.com>
Cc: Quotes BajaContract <quotes@bajacontract.com>; Victorio Alfaro <valfaro@bajacontract.com>;
Andrea Hubbard <andrea@hubbardcontract.com>
Subject: Re: Project 3015 HGI South Bend pricing request

Hello Casey

Does the cornices and hardware should be included on the quote?

On Fri, Aug 8, 2025 at 7:36 AM Abel Salazar <asalazar@bajacontract.com> wrote:

Hello Casey

Sure, you will have the quote in a couple of hours.

On Fri, Aug 8, 2025 at 6:57 AM Casey Cain <casey@hubbardcontract.com> wrote:

Hi Abel-

Can we get this quote back this morning?

Casey T Cain

Hubbard Contract

[4653 Nall Rd](#)

[Dallas, TX 75244](#)

214-814-4105 - O

214-418-9681 - C

<https://hubbardcontract.com/>



From: Abel Salazar <asalazar@bajacontract.com>
Sent: Wednesday, August 6, 2025 2:49 PM
To: Andrea Hubbard <andrea@hubbardcontract.com>
Cc: Quotes BajaContract <quotes@bajacontract.com>; Victorio Alfaro <valfaro@bajacontract.com>; Casey Cain <casey@hubbardcontract.com>
Subject: Re: Project 3015 HGI South Bend pricing request

Hello Andrea

RFQ well received

On Wed, Aug 6, 2025 at 12:45 PM Andrea Hubbard <andrea@hubbardcontract.com> wrote:

Hi Baja team,

Please see the following quote request...

They are keeping their guestroom cornices and sheer shades and only doing a few of the public spaces.
Please use all equivalent fabrics and hardware.

Guestrooms:

- 96 blackout shades @ 68"W x 72"L (all manual)
- 96 pairs pinch pleat (200%) side panels @ 16" (rod size) x 95"L
- 4 pairs pinch pleat (200%) blackout draperies (using White/White 3 pass) @ 83"W x 118"L - *please use the printed blackout fabric*
- 4 pairs pinch pleat (200%) side panels @ 16" (rod size) x 118"L *please use the printed blackout fabric*

Public Spaces:

- **Corridors**
 - 6 blackout shades @ 54"W x 71"L (see specs for fabric, same as guestrooms)
 - 6 sheer shades @ 47"W x 59"L (see specs for fabric)
- **Fitness Room**
 - 1 sheer shade @ 61"W x 85"L (Minimal/Fog with silver fascia)
- **Stairwells**
 - 6 sheer shades @ 47"W x 59"L (Minimal/Fog with silver fascia)
- **Meeting Room**
 - 1 dual shade @ 61"W x 85"L (silver fascia, fabrics on specs)
 - 2 dual shades @ 98"W x 85"L (silver fascia, fabrics on specs)

Please let me know if you have any questions or need anything else.

Andrea G. Hubbard

Hubbard Contract

[4653 Nall Rd](#)

[Dallas, TX 75244](#)

O: 214-814-4105

C:479-970-2329

www.hubbardcontract.com



2 archivos adjuntos



Purchase Order 1085 HGI South Bend.pdf

57K



WORK ORDER HGI South Bend Side Panels and BO Shades HUBBARD.xlsx

26K

Alejandra Sanchez <asanchez@bajacontract.com>

26 de noviembre de 2025, 10:53 a.m.

Para: Casey Cain <casey@hubbardcontract.com>

CC: Orderentry BajaContract <orderentry@bajacontract.com>, Victorio Alfaro <valfaro@bajacontract.com>, Zaid Montoya <zmontoya@bws.com.mx>, Abel Salazar <asalazar@bajacontract.com>, Armando Ibarra <armandoi@bajacontract.com>, Whitney Warren <Whitney@hubbardcontract.com>

Hi Casey

We confirm receipt of the PO.

Thank you.

[Texto citado oculto]

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Alejandra Sanchez

Order Entry Department.

Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.

For new Orders and revised orders please submit to orderentry@bws.com.mx

Angel Ramírez <aramirez@bws.com.mx>

26 de noviembre de 2025, 1:38 p.m.

Para: Alejandra Sanchez <asanchez@bajacontract.com>

Hola Ale, creo que el precio tiene que ver con la unidad de Medida que estan solicitando, el PO menciona que los Paneles Estacionarios (Item con diferencia del doble a la cotizacion) van a ser Pares, y la cotizacion los considero Unitarios, por eso el precio se duplico

[Texto citado oculto]

--

Angel Ramírez.

[Texto citado oculto]

Abel Salazar <asalazar@bajacontract.com>

26 de noviembre de 2025, 2:11 p.m.

Para: Casey Cain <casey@hubbardcontract.com>

CC: Alejandra Sanchez <asanchez@bajacontract.com>, Orderentry BajaContract <orderentry@bajacontract.com>, Victorio Alfaro <valfaro@bajacontract.com>, Zaid Montoya <zmontoya@bws.com.mx>, Armando Ibarra <armandoi@bajacontract.com>, Whitney Warren <Whitney@hubbardcontract.com>

Hello Casey

As the draperies are exposed as pairs on the PO, the pricing is correct; however, the quantities of the pairs need to be half of what is on the PO.

Please send a revised PO with the following quantities and prices of side panel pairs:

- **96 pairs @ \$140.80**
- **2 pairs @ \$114.90**

Everything else remains the same, except for the total amount, which should match the quote.

Thanks in advance.

[Texto citado oculto]

Abel Salazar <asalazar@bajacontract.com>

26 de noviembre de 2025, 4:33 p.m.

Para: Casey Cain <casey@hubbardcontract.com>

CC: Alejandra Sanchez <asanchez@bajacontract.com>, Orderentry BajaContract <orderentry@bajacontract.com>, Victorio Alfaro <valfaro@bajacontract.com>, Zaid Montoya <zmontoya@bws.com.mx>, Armando Ibarra <armandoi@bajacontract.com>, Whitney Warren <Whitney@hubbardcontract.com>

Hello Casey

I misunderstood the request.

Attached is the revised quote to match the PO, with the draperies as pairs. The order is good to go.

Thanks.

[Texto citado oculto]



BC QTE 39365a rev.1 PROJECT 3015 HGI SOUTH BEND (NOV-25-25).pdf
209K