



# QUOTATION

Quote No. **39178rev.**

**Baja Window Shading S. de R.L. de C.V.**  
 Calle Camino Vecinal, # 5051  
 Col. Benito Juarez, C.P.22706  
 Playas de Rosarito, B.C., México.  
 Mex. Phone: +52 (664) 406-4229  
 USA Phone: 1 (619) 576-6826

**Billing Information**  
 Di Calabria Industries Inc.  
 9927 Via de la Amistad  
 San Diego, CA 92154  
 Contact: Yukiu Peralta  
 Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**  
 Ruffo de Alba Forwarders, LP  
 9927 Via de la Amistad Business Park  
 San Diego, CA 92154  
 Contact: Pamela Vera  
 Phone: (619) 591-9391

TO: HUNTER DOUGLAS  
 Contact: Patrick Austin

Project Name: **COMMONWEALTH GLOUCESTER**  
 Project Location: \_\_\_\_\_

Today's Date: **24-Nov-25**  
 Quote Valid Until: **23-Jan-26**

Item	Qty	UOM	Description	Finished Width	Finished Length	TOTAL EA.	TOTAL ALL
1	4	EA.	<b>MANUAL OPERATED SOFT FOLD ROMAN SHADE</b>	40.000	63.000	\$ 187.40	\$ <b>749.60</b>
	4	EA.	FINISHED SIZE: SEE COLUMNS FOR SIZES	40.125	63.000	\$ 188.00	\$ <b>752.00</b>
			STYLE: MANUAL SOFT FOLD LINED ROMAN SHADE. INCLUDE VALANCE.				
			HEMS: SINGLE TURNED 1.5" SIDE HEMS ON ROMAN SHADE				
			MOUNT: WALL MOUNT.				
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS				
			CONTROL: STAINLESS STEEL CONTINUOUS LOOP CHAIN.				
			ROMAN FABRIC: COM / PATTERN & COLOR TBD / 59"	TOTAL COM YDS REQ = 29			
			LINING: BY BWS / POLYCOTTON LINING				
						<b>Total Item 1 =</b>	<b>\$ 1,501.60</b>
2	1	EA.	<b>10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)</b>			\$	<b>25.00</b>
3	1	EA.	<b>25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. ( PER PRESIDENT'S TRUMP FENTANYL TARIFF)</b>			\$	<b>188.00</b>

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No. 2 & 3

**GRAND TOTAL= \$ 1,714.60**

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

**PAYMENTS TERMS:** 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

**LATE FEES:** 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**COM FABRICS STORAGE:** BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas and Other Specialty Fabrics :** When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

Quoted by: Abel Salazar