



QUOTATION

Quote No. 38792rev.5 B.

Baja Window Shading S. de R.L. de C.V.

Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information

Di Calabria Industries Inc.
9927 Via de la Amistad
San Diego, CA 92154
Contact: Yukiu Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE
Contact: Brandi Gardner

Today's Date: 24-Oct-25
Quote valid until: 23-Dec-25

Project Name: VEN EMBASSY ROW
Project Location:

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	11	PR	3 FINGER PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)	9.80	TGR	144.000	94.000	\$ 72.30	\$ 795.30
	114	PR	SIZES: SEE COLUMNS FOR SIZES	9.40	TGR	138.000	94.000	\$ 60.60	\$ 6,908.40
	18	PR	STYLE: 3-FINGER PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE	9.00	TGR	132.000	94.000	\$ 60.40	\$ 1,087.20
	31	PR	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.	8.60	TGR	124.000	94.000	\$ 55.60	\$ 1,723.60
	17	PR	MOUNT: CEILING MOUNT	8.20	TGR	118.000	94.000	\$ 50.70	\$ 861.90
	3	PR	HARDWARE: SEE ITEM No. 3	8.00	TGR	114.000	94.000	\$ 50.60	\$ 151.80
	7	PR	CONTROL: SEE ITEM No. 3	7.70	TGR	110.000	94.000	\$ 50.50	\$ 353.50
	8	PR	FABRIC: C.O.M. / / PATTERN & / COLOR TBD / 110 GOODS COM TOTAL FABRIC YDS. REQ. = 2040	7.10	TGR	100.000	94.000	\$ 45.50	\$ 364.00
	7	PR		6.00	TGR	82.000	94.000	\$ 40.30	\$ 282.10
	4	PNL		9.00	TGR	138.000	94.000	\$ 55.80	\$ 223.20
	5	PNL		6.60	TGR	99.500	94.000	\$ 45.30	\$ 226.50
	3	PNL		6.20	TGR	93.500	94.000	\$ 40.40	\$ 121.20
	3	PR		9.40	DND	138.000	94.000	\$ 60.60	\$ 181.80
Total Item 1 =									\$ 13,280.50
2	11	SET	ASSEMBLED TRACKS FOR PINCH PLEATED SHEER AND BLACKOUT DRAPERIES		TGR	144.000		\$ 83.70	\$ 920.70
	114	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		TGR	138.000		\$ 80.70	\$ 9,199.80
	18	SET	CONTROL: NEW 36" CLEAR BATONS AND 48" ADA CLEAR BATONS		TGR	132.000		\$ 77.80	\$ 1,400.40
	31	SET			TGR	124.000		\$ 73.80	\$ 2,287.80
	17	SET			TGR	118.000		\$ 70.80	\$ 1,203.60
	3	SET			TGR	114.000		\$ 68.90	\$ 206.70
	7	SET			TGR	110.000		\$ 66.90	\$ 468.30
	8	SET			TGR	100.000		\$ 62.00	\$ 496.00
	7	SET			TGR	82.000		\$ 53.10	\$ 371.70
	4	SET			TGR	138.000		\$ 74.40	\$ 297.60
	5	SET			TGR	99.500		\$ 55.40	\$ 277.00
	3	SET			TGR	93.500		\$ 52.50	\$ 157.50
	3	SET			DND	138.000		\$ 80.70	\$ 242.10
Total Item 2 =									\$ 17,529.20
3	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)					\$ 1,330.00	\$ 1,330.00
4	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. (PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 5,510.00	\$ 5,510.00
5	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					\$ 1,460.00	\$ 1,460.00

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET).

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

PAYMENTS TERMS: 40% PREPAYMENT + 60% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

GRAND TOTAL= \$ 39,109.70



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**Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.
The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.
Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.**

COM FABRICS STORAGE:

BWs will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

COM FABRICS:

BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.
Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.
Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.
Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar