



# QUOTATION

Quote No. 36884-II EXC rev. 8

**Baja Window Shading S. de R.L. de C.V.**  
 Cinco de Mayo, # 230-A  
 Col. Crosthwaite, C.P.22710  
 Playas de Rosarito, B.C., México.  
 Mex. Phone: +52 (661) 612-6988  
 USA Phone: 1 (702) 842-4044 X 112

**Billing Information**  
 Di Calabria Industries Inc.  
 9927 Via de la Amistad  
 San Diego, CA 92154  
 Contact: Yukiu Peralta  
 Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**  
 Ruffo de Alba Forwarders, LP  
 9927 Via de la Amistad Business Park  
 San Diego, CA 92154  
 Contact: Ricardo Montes  
 Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE  
 Contact: LAURA GEDDES

Today's Date: 25-Nov-25  
 Quote valid until: 25-Dec-25

Project Name: CROWNE PLAZA - PUBLIC AREAS ONLY (NO CORRIDORS)

Project Location: Foster City, CA

Item	Qty	UOM	Description	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	2	EA.	<b>MANUAL SCREEN SINGLE SYSTEM ROLLER SHADES</b>	REVERSE ROLL	YALE MEETING	106.875	48.125	\$ 127.80 <b>\$ 255.60</b>
	2	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. NO FASCIA.	REVERSE ROLL	FLEX MEETING	97.625	48.125	\$ 125.40 <b>\$ 250.80</b>
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.					
			MOUNT: INSIDE MOUNT					
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN. ON BLACK MATTE FINISH					
			FABRIC: PROVIDED BY BWS / SCREEN FABRIC / EQUIVALENT TO SW 4600 COLOR V44 SANDSTONE					
	4							<b>Total Item 1 = \$ 506.40</b>
2	1	PR	<b>RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)</b>		ELEVATOR FLOOR 7TH	129.750	128.500	\$ 51.40 <b>\$ 51.40</b>
	3	PR	SIZES: SEE COLUMNS FOR SIZES		ELEVATOR FLOORS 4TH TO 6TH	129.750	93.250	\$ 44.80 <b>\$ 134.40</b>
	2	PR	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 4 INCHES HEAD SIZE		ELEVATOR FLOORS 2ND & 3RD	129.750	95.750	\$ 44.80 <b>\$ 89.60</b>
	3	PR	HEMS: DOUBLE TURNED Z-HEMS BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.		BAYVIEW MEETING A, B, C	129.500	128.500	\$ 51.40 <b>\$ 154.20</b>
	1	PR	MOUNT: CEILING MOUNT		BAYVIEW MEETING D	131.875	113.000	\$ 49.60 <b>\$ 49.60</b>
			HARDWARE: SEE ITEM No.4					
			CONTROL: SEE ITEM No.4					
			FABRIC: C.O.M. / FLAMINGO / SILVER GREY / 118 GOODS	<b>COM TOTAL FABRIC YDS. REQ. = 102</b>				
	10							<b>Total Item 2 = \$ 479.20</b>
3	1	PR	<b>RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>		ELEVATOR FLOOR 7TH	129.750	128.500	\$ 75.80 <b>\$ 75.80</b>
	3	PR	SIZES: SEE COLUMNS FOR SIZES		ELEVATOR FLOORS 4TH TO 6TH	129.750	93.250	\$ 65.80 <b>\$ 197.40</b>
	2	PR	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 4 INCHES HEAD SIZE		ELEVATOR FLOORS 2ND & 3RD	129.750	95.750	\$ 66.10 <b>\$ 132.20</b>
	3	PR	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.		BAYVIEW MEETING A, B, C	129.500	128.500	\$ 75.80 <b>\$ 227.40</b>
	1	PR	MOUNT: CEILING MOUNT		BAYVIEW MEETING D	131.875	113.000	\$ 67.70 <b>\$ 67.70</b>
	1	PR	HARDWARE: SEE ITEM No.4		YALE MEETING	219.250	81.375	\$ 96.80 <b>\$ 96.80</b>
	1	PR	CONTROL: SEE ITEM No.4		FLEX MEETING	196.375	82.375	\$ 86.20 <b>\$ 86.20</b>
			FABRIC: C.O.M. / SINISTER TOPO / OPTION A-100 / 54 GOODS	<b>COM TOTAL FABRIC YDS. REQ. = 266</b>				
	12							<b>Total Item 3 = \$ 883.50</b>
4	1	SETS	<b>ASSEMBLED TRACKS FOR RIPPLEFOLD SHEER AND BLACKOUT DRAPERIES</b>	Track for BO and Sheer, 72" Batons	ELEVATOR FLOOR 7TH	129.750		\$ 104.10 <b>\$ 104.10</b>
	3	SETS	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE	Track for BO and Sheer, 36" Batons	ELEVATOR FLOORS 4TH TO 6TH	129.750		\$ 94.90 <b>\$ 284.70</b>
	2	SETS	CONTROL: 36", 60" & 72" WHITE BATONS	Track for BO and Sheer, 36" Batons	ELEVATOR FLOORS 2ND & 3RD	129.750		\$ 94.90 <b>\$ 189.80</b>
	3	SETS		Track for BO and Sheer, 72" Batons	BAYVIEW MEETING A, B, C	129.500		\$ 103.90 <b>\$ 311.70</b>
	1	SETS		Track for BO and Sheer, 60" Batons	BAYVIEW MEETING D	131.875		\$ 101.40 <b>\$ 101.40</b>
	1	EA.		Track for BO only, 36" Batons	YALE MEETING	219.250		\$ 77.20 <b>\$ 77.20</b>
	1	EA.		Track for BO only, 36" Batons	FLEX MEETING	196.375		\$ 69.60 <b>\$ 69.60</b>
	12							<b>Total Item 4 = \$ 1,138.50</b>



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Project Location: Foster City, CA

Item	Qty	UOM	Description	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
5	1	EA.	<b>MANUAL SCREEN SINGLE SYSTEM ROLLER SHADES</b>	WITH FASCIA	CORRIDORS	86.750	45.750	\$ 159.90 <b>\$ 159.90</b>
	11	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. 4" BLACK FASCIA	WITH FASCIA	CORRIDORS	82.750	45.750	\$ 157.60 <b>\$ 1,733.60</b>
	21	EA.	WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.	WITH FASCIA	CORRIDORS	71.500	46.500	\$ 128.90 <b>\$ 2,706.90</b>
			MOUNT: INSIDE MOUNT					
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN. ON BLACK MATTE FINISH					
			FABRIC: PROVIDED BY BWS / SCREEN FABRIC / EQUIVALENT TO SW 4600 COLOR V44 SANDSTONE					
	33							<b>Total Item 5 = \$ 4,600.40</b>
				LN FTS.	DUTIES %			
6	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPE + HW) THE TARIFF WILL REMAIN THE 25%)	251	25%	\$ 65.00	\$ 65.00	
7	1	EA.	25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)			\$ 1,490.00	\$ 1,490.00	

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES ARE INCLUDED.

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%. The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies. Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.**

**COM FABRICS:**

BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required. Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas and Other Specialty Fabrics** : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

**GRAND TOTAL= \$ 9,163.00**

USD

Quoted by: Julian Higuera