

QUOTATION

Quote No. **37474 - II c rev.2**

Factory:

Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information

Baja Contract, INC.
9927 Via de la Amistad
San Diego, CA 92154
Contact: Yukiu Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: HERITAGE HOTELS

Contact: Adriana Long

Project Name: **EL DORADO HOTEL & SPA - FULL PROD.**

Project Location: **Santa Fe, NM**

Today's Date: 13-Nov-25
Quote valid until: 28-Dec-25

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	24	PR	RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)	25.00	TGR	146.000	106.000	\$ 107.20	\$ 2,572.80
	2	PR	SIZES: SEE COLUMNS FOR SIZES	21.60	TGR	146.000	90.000	\$ 104.10	\$ 208.20
	4	PR	STYLE: RIPPLEFOLD @ 220 % FULLNESS. 1.5 INCHES HEAD SIZE.	25.00	TGR	141.000	106.000	\$ 107.20	\$ 428.80
	151	PR	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.	21.40	TGR	105.000	106.000	\$ 85.80	\$ 12,955.80
	53	PR	MOUNT: CEILING MOUNT	17.90	TGR	93.000	106.000	\$ 76.60	\$ 4,059.80
	2	PR	HARDWARE: SEE ITEM No.3	16.80	TGR	93.000	99.000	\$ 75.60	\$ 151.20
	1	PR	CONTROL: SEE ITEM No.3	15.40	TGR	93.000	90.000	\$ 74.40	\$ 74.40
	4	PR	FABRIC: COM / JUSTIN DAVID / BO ASTRID / BROWN SUGAR / 55 GOODS	15.40	TGR	87.000	90.000	\$ 68.30	\$ 273.20
	1	PR		14.30	TGR	75.000	106.000	\$ 61.30	\$ 61.30
	1	PR		13.50	TGR	72.250	99.000	\$ 60.60	\$ 60.60
Total Item 1=									\$ 20,846.10
2	24	PR	RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)	10.20	TGR	146.000	106.000	\$ 72.20	\$ 1,732.80
	2	PR	SIZES: SEE COLUMNS FOR SIZES	10.20	TGR	146.000	90.000	\$ 72.20	\$ 144.40
	4	PR	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE	10.20	TGR	141.000	106.000	\$ 72.20	\$ 288.80
	151	PR	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.	7.50	TGR	105.000	106.000	\$ 50.20	\$ 7,580.20
	53	PR	MOUNT: CEILING MOUNT	7.00	TGR	93.000	106.000	\$ 50.00	\$ 2,650.00
	2	PR	HARDWARE: SEE ITEM No.3	7.00	TGR	93.000	99.000	\$ 50.00	\$ 100.00
	1	PR	CONTROL: SEE ITEM No.3	7.00	TGR	93.000	90.000	\$ 48.20	\$ 48.20
	4	PR	FABRIC: C.O.M. / MOMENTUM / GENTLE / PARCHMENT / 118 GOODS	6.50	TGR	87.000	90.000	\$ 44.60	\$ 178.40
	1	PR		5.90	TGR	75.000	106.000	\$ 44.30	\$ 44.30
	1	PR		5.40	TGR	72.250	99.000	\$ 38.90	\$ 38.90
Total Item 2=									\$ 12,806.00
3	24	SETS.	ASSEMBLED DECORATIVE TRACKS FOR RIPPLEFOLD BO UNLINED AND SHEER DRAPERIES		TGR	146.000		\$ 699.40	\$ 16,785.60
	2	SETS.	MOUNT: CEILING MOUNT		TGR	146.000		\$ 699.40	\$ 1,398.80
	4	SETS.	HARDWARE: DECORATIVE BAJA DECORATIVE H-RAILS WITH CEILING BRACKETS AND PLAIN END CAPS, IN BRONZE FINISH.		TGR	141.000		\$ 669.30	\$ 2,677.20
	151	SETS.	CONTROL: 48" CLEAR ACRYLIC FLUTTED BATONS		TGR	105.000		\$ 528.50	\$ 79,803.50
	53	SETS.			TGR	93.000		\$ 473.40	\$ 25,090.20
	2	SETS.			TGR	93.000		\$ 473.40	\$ 946.80
	1	SETS.			TGR	93.000		\$ 473.40	\$ 473.40
	4	SETS.			TGR	87.000		\$ 451.90	\$ 1,807.60
	1	SETS.			TGR	75.000		\$ 409.00	\$ 409.00
	1	SETS.			TGR	72.250		\$ 399.20	\$ 399.20
Total Item 3=									\$ 129,791.30



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Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
4	1	EA.	FLAT FOLD BLACKOUT ROMAN SHADE	6.40	TGR	72.000	51.000	\$ 326.00	\$ 326.00
	2	EA.	SIZES: SEE COLUMNS FOR SIZES	5.50	TGR	61.000	51.000	\$ 276.30	\$ 552.60
	4	EA.	STYLE: FLAT FOLD INCLUDING SELF FABRIC VALANCE, WITH BACK PLEATS APROX. EVERY 6-7" CREATED BY AN ALUMINUM BAR,	5.10	TGR	42.000	90.000	\$ 334.80	\$ 1,339.20
	8	EA.	WITH CLEAR PLASTIC BANDS AS THE LIFT SYSTEM.	3.10	TGR	26.000	45.000	\$ 104.50	\$ 836.00
			HEMS: SINGLE TURNED 1.5" FOLDED SIDE HEMS.		<div>ASTRID Color: BROWN SUGAR</div> 				
			MOUNT: OUTSIDE MOUNT..						
			HARDWARE: ASSEMBLED TUBE WITH CONTRACT QUALITY CLUTCH AND END CAP MOUNTED ON A 3.5" WIDE HEADER BOARD.						
			7" HEADER BOARD ONLY AT SLIDING DOOR TO SUPPORT BOTH ROMAN SHADES: BO AND SHEER.						
			CONTROL: STAINLESS STEEL CHAIN CONTINUOUS LOOP WITH HOLD DOWN TENSION DEVICE.						
			FABRIC: C.O.M. / JUSTIN DAVID / BLACKOUT ASTRID / BROWN SUGAR / 55"	COM TOTAL FABRIC YDS. REQ. = 65					
Total Item 4=								\$	3,053.80
5	1	EA.	FREIGHT CHARGES VIA GROUND FROM SAN DIEGO CA. TO SANTA FE, NM. (TRANSPORTATION OF FINISHED GOODS)					\$ 6,220.00	\$ 6,220.00
6	1	EA.	1 TRIP AND INSTALLATION OF 260 SETS OF RIPPLEFOLD BLACKOUT DRAPERIES + SHEER DRAPERIES + BATON OPERATED DECORATIVE HW					\$ 23,918.00	\$ 23,918.00
COST/YD BO&PILLOWS BO&PILLOWS YARDS COST/YD SH SH YARDS DUTIES AMOUNT									
7	1	EA.	10% DUTIES FOR IMPORTATION OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)	\$ 8.50	5525.00	\$ 6.00	1870.00	\$ 5,819.00	\$ 5,819.00
LN FTS. DUTIES % COST LN.FT. DUTIE / LN.FT. DUTIES AMOUNT									
8	1	EA.	25% DUTIES FOR EXPORTATION OVER ALUM. AND STEEL MATERIALS (TRUMP TARIFF)	4319.71	25%	\$ 6.00	\$ 1.50	\$ 6,479.60	\$ 6,479.60
DUTIES AMOUNT									
9	1	LOT	25% DUTIES NON USCMA OVER US IMPORTATION OF FINISHED PRODUCTS (DRAPES), PER PRES. TRUMP'S NEW TARIFF, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)						\$ 16,215.00

PRICES ARE FOB SANTA FE NM, FREIGHT IS INCLUDED, PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (DUTIES CALCULATION SUBJET TO CHANGE DEPENDING ON PRESIDENT TRUMP'S DECRETS).

LEAD TIME 5-7 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

Prices based on full a full availability of rooms based on **2 persons installing during 17-18 working days**, down time fee is \$250 dlis. per day per installer. Additional Trip for Installation \$1,450.00 per Installer.

Steaming of draperies included only for model rooms. Removal and disposal of old window treatments not included.

LOGGING NOT INCLUDED. TO BE PROVIDED BY PROPERTY, OR TO BE REIMBURSED. ADD \$70 cents per Linear Foot for Installation on Concrete.

IF SCAFFOLDING OR SCISSOR LIFT IS REQUIRED THIS IS TO BE PROVIDED BY THE GENERAL CONTRACTOR OR THE PROPERTY; OTHERWISE COST OF RENTING THE EQUIPMENT MUST BE REIMBURSED.

COM FABRICS STORAGE: Baja Contract will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, Baja Contract will charge a fee.

COM FABRICS: Baja Contract will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric

and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

GRAND TOTAL= \$ 225,148.80

USD

Quoted by: Julian Higuera