



QUOTATION

Quote No. 38232 3rd B.

Baja Window Shading S. de R.L. de C.V.

Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information

Di Calabria Industries Inc.
9927 Vía de la Amistad
San Diego, CA 92154
Contact: Yukie Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Vía de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE

Contact: JESSICA BOOZE

Today's Date: 22-Dec-25
Quote valid until: 05-Feb-26

Project Name: COURTYARD CHANTILLY VA

Project Location: _____

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	27	PNL	PINCH PLEATED SHEER DRAPERY (BATON OPERATED)	8.90	3RD FLOOR	110.000	104.000	\$ 49.00	\$ 1,323.00
	27	STAT.	SIZES: SEE COLUMNS FOR SIZES	4.20	3RD FLOOR	48.000	84.000	\$ 26.50	\$ 715.50
			STYLE: PINCH PLEATED @ 250 % FULLNESS. 4 INCHES HEAD SIZE.						
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: C.O.M. / RICHLOOM / NORTON / NAVY / 116 GOODS (RAILROAD).	COM TOTAL FABRIC YDS. REQ. = 354					
									Total Item 1 = \$ 2,038.50
2	27	PNL	PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)	7.70	3RD FLOOR	110.000	104.000	\$ 46.00	\$ 1,242.00
	27	STAT.	SIZES: SEE COLUMNS FOR SIZES	3.50	3RD FLOOR	48.000	84.000	\$ 22.80	\$ 615.60
			STYLE: PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: C.O.M. / DWW / NOX (ALBUS) / GREY (CEMENT) / 110 GOODS (RAILROADED).	COM TOTAL FABRIC YDS. REQ. = 303					
									Total Item 2 = \$ 1,857.60
3	26	SET	ASSEMBLED TRACKS FOR PINCH PLEATED SHEER AND BLACKOUT DRAPERIES		3RD FLOOR	110.000		\$ 55.90	\$ 1,453.40
	27	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		3RD FLOOR	48.000		\$ 31.10	\$ 839.70
	1	SET	CONTROL: 48" WHITE BATONS		3RD FLOOR ADA	110.000		\$ 1,484.30	\$ 1,484.30
			HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED HYBRID TRACK WITH GLYDEA SOMFY MOTOR.						
			CONTROL: WALL SURFACE WIRELESS SWITCH, 2-CHANNELS. (SMOOVE).						
									Total Item 3 = \$ 3,777.40
									DUTIES AMOUNT
	4	1	EA.	10% DUTIES FOR IMPORTATION OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)				\$ 324.00	\$ 324.00
	5	1	EA.	25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)				\$ 488.00	\$ 488.00
	6	1	EA.	3RD FLOOR RUSH FEES				\$ 1,050.00	\$ 1,050.00
	7	1	EA.	SPECIAL EXPORT SERVICE				\$ 450.00	\$ 450.00

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET, TO BE PAID SEPARATELY, at the time of the exportation).

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

PAYMENTS TERMS: 40% PREPAYMENT + 60% BALANCE NET 15 DAYS.

COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

COM FABRICS STORAGE: BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.
Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

GRAND TOTAL= \$ 9,985.50

Quoted by: Abel Salazar