



QUOTATION

Quote No. 37297 rev.3

Baja Window Shading S. de R.L. de C.V.

Cinco de Mayo, # 230-A
Col. Crosthwaite, C.P.22710
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (661) 612-6988
USA Phone: 1 (702) 842-4044 X 112

Project Name: TOWNPLACE SUITES; NORFOLK, VA.

Project Location: Norfolk, VA.

Billing Information

Di Calabria Industries Inc.
9925 Via de la Amistad
San Diego, CA 92154
Contact: Yukiu Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Ricardo Montes
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE

Contact: JESSICA BOOZE

Today's Date: 06-Nov-25

Quote valid until: 05-Jan-26

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	143	PR	PINCH PLEATED SHEER DRAPERY (BATON OPERATED)	7.30	TGR	92.000	92.000	\$ 44.50	\$ 6,363.50
	8	PR	SIZES: SEE COLUMNS FOR SIZES	7.30	TGR- ADA	92.000	92.000	\$ 44.50	\$ 356.00
			STYLE: PINCH PLEATED @ 225 % FULLNESS. 4 INCHES HEAD SIZE.						
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: C.O.M. / RICHLoom / HESTER / CLOUD / 118 GOODS (RAILROADED).	COM TOTAL FABRIC YDS. REQ. = 1103					
									Total Item 1 = \$ 6,719.50
2	143	PR	PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)		TGR	92.000	92.000	\$ 108.00	\$ 15,444.00
	8	PR	SIZES: SEE COLUMNS FOR SIZES		TGR- ADA	92.000	92.000	\$ 108.00	\$ 864.00
			STYLE: PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: PROVIDED BY B.W.S. / 3 PASS BO / WHITE / 110 GOODS (RAILROADED).						
									Total Item 2 = \$ 16,308.00
3	143	SET	ASSEMBLED TRACKS FOR RIPPLEFOLD SHEER AND BLACKOUT DRAPERIES		TGR	92.000		\$ 60.10	\$ 8,594.30
	8	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		TGR- ADA	92.000		\$ 61.40	\$ 491.20
			CONTROL: 36' WHITE BATONS						
									Total Item 3 = \$ 9,085.50
4	19	EA.	MANUAL SINGLE SYSTEM SOLAR ROLLER SHADES		PUBLIC AREAS	96.000	86.000	\$ 212.00	\$ 4,028.00
			STYLE: MANUAL OPERATED SINGLE SYSTEM. INCL. 4" ANODIZED FASCIA.						
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.						
			MOUNT: INSIDE MOUNT						
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS						
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.						
			FABRIC: PROVIDED BY BWS / EQUIVALENT TO GRAVITY LIGHT FILTERING OYSTER						
									Total Item 4 = \$ 4,028.00
5	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)					\$ 1,095.00	\$ 1,095.00
6	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. (PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 6,110.00	\$ 6,110.00
7	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					\$ 1,365.00	\$ 1,365.00

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No.6 & 7.

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS, AND RECAP APPROVAL

GRAND TOTAL= \$ 44,711.00



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LEAD TIME MAY VARY DEPENDING ON MATERIAL AVAILABILITY

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.

Effective June 4, 2025, U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials.

The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place at the same time as the draperies.

Shipments of tracks in advance will be subject to a 50% tax instead of the 25%.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

COM FABRICS STORAGE: BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month.

Maximum time for fabric storage is 1 year (fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar