

**Baja Window Shading S. de R.L. de C.V.**

Calle Camino Vecinal, # 5051  
Col. Benito Juarez, C.P.22706  
Playas de Rosarito, B.C., México.  
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# QUOTATION

**Billing Information**

Di Calabria Industries Inc.  
9927 Via de la Amistad  
San Diego, CA 92154  
Contact: Yukiu Peralta  
Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**

Ruffo de Alba Forwarders, LP  
9927 Via de la Amistad Business Park  
San Diego, CA 92154  
Contact: Pamela Vera  
Phone: (619) 591-9391

**Quote No. 39432rev.1**

TO: DIAMANTÉ WORLDWIDE  
Contact: Barbara Kwiatkowski

Today's Date: 19-Sep-25  
Quote valid until: 03-Nov-25

Project Name: SHERATON PHILADELPHIA DOWNTOWN  
Project Location: \_\_\_\_\_

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	3	PR	BOX PLEATED INVERTED PLEATED BLACKOUT LINED DRAPERY (BATON OPERATED)( WITH WELT ON LEADING EDGE)	44.90	Horizon Ballroom	276.000	135.000	\$ 518.50	\$ 1,555.50
	2	PR	SIZES: SEE COLUMNS FOR SIZES	67.30	Horizon Ballroom	416.000	135.000	\$ 715.70	\$ 1,431.40
			STYLE: BOX PLEATED INVERTED PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE. WITH WELT TRIM AT THE LEADING EDGE						
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No. 4						
			CONTROL: SEE ITEM No. 4						
			FABRIC: C.O.M. / MOMENTUM TEXTILES / REGARD / NETTLE / 59 GOODS COM TOTAL FABRIC YDS. REQ. = 270						
			LINING: PROVIDED BY B.W.S. / / 3-PASS BO, WW, 110"						
			WELT TRIM FABRIC: C.O.M. / VELVET WELT / BOUNDLESS / MINK / 55 INCHES COM TOTAL FABRIC YDS. REQ.= 8						
Total Item 1 =									\$ 2,986.90
2	3	PR	BOX PLEATED INVERTED PLEATED SHEER DRAPERY (BATON OPERATED)	65.00	Horizon Ballroom	276.000	135.000	\$ 191.30	\$ 573.90
	2	PR	SIZES: SEE COLUMNS FOR SIZES	97.50	Horizon Ballroom	416.000	135.000	\$ 286.90	\$ 573.80
			STYLE: BOX PLEATED INVERTED PLEATED @ 250 % FULLNESS. 4 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH CONTINUOUS CHAIN WEIGHT INSIDE THE BOTTOM HEM.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No. 4						
			CONTROL: SEE ITEM No. 4						
			FABRIC: C.O.M. / MOMENTUM TEXTILES / GENUINE / ECRU / 54 GOODS COM TOTAL FABRIC YDS. REQ. = 390						
Total Item 2 =									\$ 1,147.70
3	3	SET	ASSEMBLED TRACKS FOR BOX PLEATED SHEER AND BLACKOUT DRAPERIES		Horizon Ballroom	276.000		\$ 245.80	\$ 737.40
	2	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		Horizon Ballroom	416.000		\$ 330.30	\$ 660.60
			CONTROL: 60" ALUM. METAL BATONS						
Total Item 3 =									\$ 1,398.00
4	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)					\$ 345.00	\$ 345.00
5	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. ( PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 1,370.00	\$ 1,370.00
6	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					\$ 55.00	\$ 55.00

**GRAND TOTAL= \$ 7,302.60**

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INDICATED ON LINE ITEMS No.5&6  
LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

**PAYMENTS TERMS:** 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

**LATE FEES:** 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.  
The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.  
Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.**

**COM FABRICS STORAGE:** BWs will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

Maximum time for fabric storage is 1 year ( fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics :** When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar