



QUOTATION

Quote No. 39237 a rev.8

Baja Window Shading S. de R.L. de C.V.
 Calle Camino Vecinal, # 5051
 Col. Benito Juarez, C.P.22706
 Playas de Rosarito, B.C., México.
 Mex. Phone: +52 (664) 406-4229
 USA Phone: 1 (619) 576-6826

Billing Information
 Di Calabria Industries Inc.
 9927 Via de la Amistad
 San Diego, CA 92154
 Contact: Yukiu Peralta
 Phone: (619) 941-2700

US Receiving and Shipping Warehouse
 Ruffo De Alba Forwarders LP
 9927 Via de la Amistad Business Park
 San Diego, CA 92154
 Contact: Pamela Vera
 Phone: (619) 591-9391

TO: DIAMANTÈ WORLDWIDE
 Contact: Barbara Kwiatkowski

Project Name: COMFORT INN & SUITES VISALIA
 Project Location: _____

Today's Date: 02-Oct-25
 Quote Valid Until: 01-Dec-25

Item	Qty	UOM	Description	Room / Area	Finished Width	Finished Length	TOTAL EA.	TOTAL ALL
1	70	EA.	MANUAL DUAL SYSTEM ROLLER SHADES	TGR	88.500	67.500	\$ 301.70	\$ 21,119.00
	5	EA.	STYLE: MANUAL OPERATED DUAL SYSTEM. NO FASCIA, NO CHANNELS.	ADA	88.500	67.500	\$ 700.20	\$ 3,501.00
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.					
			MOUNT: OUTSIDE MOUNT.					
			HWARDE: STANDARD CONTRACT QUALITY DUAL CLUTCH AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.					
			FABRIC BO: PROVIDED BY BWS / PRINTED TO MATCH SW 7500 CLOUD					
			FABRIC SC: PROVIDED BY BWS / EQUIVALENT TO RAMIE GREY					
			HARDWARE: ASSEMBLED TUBE WITH BAJA MOTORIZATION SYSTEM					
			CONTROL TYPE: WIRELESS WALL SWITCH				Total Item 1=	\$ 24,620.00
2	75	EA.	FR FAUX WOOD CORNICE FLAT STYLE MD101	TGR	116.500	8.000	\$ 112.00	\$ 8,400.00
	1	EA.	SIZES: SEE COLUMNS FOR SIZES			SPECIAL CRATING=	\$ 1,050.00	\$ 1,050.00
			STYLE: MD101 STYLE (STRAIGHT=FLAT)					
			RETURNS: 10" RETURNS AT BOTH SIDES.					
			DUST CAP: 10" FULL HEADER 18MM PVC FOAM BOARD, WITH FIRE RETARDANT.					
			FINISH: TO MATCH SHERWIN WILLIAMS 7025 BLACKDROP					
			MOUNT: WALL MOUNTED					
			MATERIAL: PVC FAOM BOARD, WITH FIRE RETARDANT (front and sides).					
			HARDWARE: INCLUDING 2"X2" ANGLE BRAKETS TO SUPPORT ROOF BOARD & 1"X1" ANGLE BRAKETS TO SUPPORT RETURNS TO WALL.					
			PACKING: INCLUDES PROPER PACKING AND CRATING.				Total Item 2=	\$ 9,450.00
3	150	EA	RIPPLEFOLD STATIONARY BO UNLINED SIDE PANEL DRAPERY	TGR	18.000	89.000	\$ 10.70	\$ 1,605.00
			SIZES: SEE COLUMNS FOR SIZES					
			STYLE: RIPPLEFOLD @ 180 % FULLNESS, 1.5 INCHES HEAD SIZE					
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 1.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS					
			WITH LEAD WEIGHTS AT CORNERS & SEAMS.					
			MOUNT: CEILING MOUNT					
			HARDWARE: SEE ITEM 4					
			CONTROL: SEE ITEM 4					
			FABRIC: C.O.M. / DWW / OBSCURE CITY / 55" GOODS	COM TOTAL FABRIC YDS. REQ. = 840				
							Total Item 3=	\$ 1,605.00



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4	150	EA.	ASSEMBLED TRACKS FOR RIPPLEFOLD DRAPERY	TGR	18.000		\$ 5.30	\$ 795.00
			MOUNT: CEILING MOUNT					
			HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE					
			CONTROL: N/A					
							Total Item 4=	\$ 795.00
5	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)				\$ 714.00	\$ 714.00
6	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. (PER PRESIDENT'S TRUMP FENTANYL TARIFF)				\$ 5,024.00	\$ 5,024.00
7	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)				\$ 45.00	\$ 45.00

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No.6 & 7

GRAND TOTAL= \$ 42,253.00

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.

The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.

Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.

COM FABRICS STORAGE: BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

Quoted by: Abel Salazar