



QUOTATION

Quote No. 39107 rev.3

Baja Window Shading S. de R.L. de C.V.

Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information

Di Calabria Industries Inc.
9927 Via de la Amistad
San Diego, CA 92154
Contact: Yuki Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE
Contact: BARBARA KWIATKOWSKI

Project Name: COMFORT INN & SUITES - STATESBORO
Project Location: Rochester, NY.

Today's Date: 31-Oct-25
Quote Valid Until: 30-Dec-25

Item	Qty	UOM	Description	Room / Area	Finished Width	Finished Length	TOTAL EA.	TOTAL ALL
1	74	EA.	MANUAL DUAL SYSTEM ROLLER SHADES	TGR	58.500	58.500	\$ 183.00	\$ 13,542.00
	4	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM INCL. 5" BLACK FASCIA.	ADA	58.500	58.500	\$ 573.60	\$ 2,294.40
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.					
			MOUNT: OUTSIDE MOUNT					
			HARDWARE: STANDARD CONTRACT QUALITY DUAL CLUTCH AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.					
			FABRIC BO: PROVIDED BY BWS / PRINTED TO MATCH SW 7500 CLOUD					
			FABRIC SC: PROVIDED BY BWS / LANE PLAIN / FABRIC SERENA (MINIMAL FOG) / 96"					
			FOR ADA'S					
			HARDWARE: SOMFY HARDWIRED MOTORIZED SYSTEM					
			CONTROL TYPE: WIRELESS WALL SWITCH (SMOOVE)				Total Item 1=	\$ 15,836.40
2	156	EA	RIPPLEFOLD STATIONARY BO UNLINED SIDE PANEL DRAPERY	TGR	18.000	96.000	\$ 12.20	\$ 1,903.20
			SIZES: SEE COLUMNS FOR SIZES					
			STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE.					
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS.					
			WITH LEAD WEIGHTS AT CORNERS & SEAMS					
			MOUNT: CEILING MOUNT					
			HARDWARE: SEE ITEM No. 4					
			CONTROL: SEE ITEM No. 4					
			FABRIC: C.O.M. / DWW / OBSCURE CITY / 54" GOODS					
			COM TOTAL FABRIC YDS. REQ. = 1009					
							Total Item 2=	\$ 1,903.20
3	156	EA	ASSEMBLED TRACKS FOR RIPPLEFOLD UNLINED DRAPERY	TGR	18.000		\$ 4.80	\$ 748.80
			MOUNT: WALL MOUNT					
			HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE					
			CONTROL: N/A					
							Total Item 3=	\$ 748.80



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Item	Qty	UOM	Description	Room / Area	Finished Width	Finished Length	TOTAL EA.	TOTAL ALL
4	1	EA.	MANUAL SCREEN SINGLE SYSTEM ROLLER SHADES	BREAKFAST A	58.000	58.875	\$ 91.30	\$ 91.30
	1	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. INCL. 4" ANODIZED FASCIA.	BREAKFAST B	58.375	58.625	\$ 91.40	\$ 91.40
	1	EA.	WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.	FITNESS	58.375	58.375	\$ 91.40	\$ 91.40
	1	EA.	MOUNT: INSIDE MOUNT	LOUNGE	58.000	58.875	\$ 91.30	\$ 91.30
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.					
			FABRIC: PROVIDED BY BWS / LANE PLAIN / FABRIC SERENA (MINIMAL FOG) / 96"					
							Total Item 4=	\$ 365.40
								DUTIES AMOUNT
5	1	EA.	10% DUTIES FOR IMPORTATION OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)					\$ 857.65
								DUTIES AMOUNT
6	1	EA.	25% DUTIES FOR EXPORTATION OVER ALUM. AND STEEL MATERIALS (SHOULD BE 50% PER NEW TRUMP'S DECRET, BUT SHIPPING IN SETS TARIFF WILL BE 25%).				\$	123.00
								DUTIES AMOUNT
7	1	EA.	25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 3,153.00

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET, TO BE PAID SEPARATELY, at the time of the exportation).

GRAND TOTAL= \$ 22,987.45

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS AND RECAP APPROVAL.

USD

PAYMENTS TERMS: 40% PREPAYMENT + 60% BALANCE NET 15 DAYS.

COM FABRIC DUTIES AMOUNT MUST BE PAID BEFORE THE FABRIC IMPORTATION.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.

The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.

Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.

COM FABRICS STORAGE BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Julian Higuera