

**Baja Window Shading S. de R.L. de C.V.**

Calle Camino Vecinal, # 5051

Col. Benito Juarez, C.P.22706

Playas de Rosarito, B.C., México.

Mex. Phone: +52 (664) 406-4229

USA Phone: 1 (619) 576-6826

**QUOTATION****Quote No. 39368rev.2**

TO: DIAMANTÉ WORLDWIDE

Contact: JESSICA BOOZE

Today's Date: 02-Sep-25

Quote valid until: 01-Nov-25

Project Name: COURTYARD LYNNDHURST

Project Location:

**Billing Information**

Di Calabria Industries Inc.

9927 Via de la Amistad

San Diego, CA 92154

Contact: Yukiu Peralta

Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**

Ruffo de Alba Forwarders, LP

9927 Via de la Amistad Business Park

San Diego, CA 92154

Contact: Pamela Vera

Phone: (619) 591-9391

Project Name: COURTYARD LYNNDHURST  
 Project Location:

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	207	PR	<b>3-FINGER PINCH PLEATED SHEER DRAPERY (BATON OPERATED) (WITH PTAC CUTOUT)</b>	12.40	TGR - WITH PTACT CUTOUT	150.000	96.000	\$ 93.70	\$ 19,395.90
	9	PR	SIZES: SEE COLUMNS FOR SIZES	17.90	TGR - WITH PTACT CUTOUT	221.000	96.000	\$ 123.30	\$ 1,109.70
	10	PR	STYLE: 3-FINGER PINCH PLEATED @ 250 % FULLNESS. 4 INCHES HEAD SIZE.	12.40	ADA - WITH PTAC CUTOUT	150.000	96.000	\$ 93.70	\$ 937.00
	1	PR	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.	17.90	ADA - WITH PTAC CUTOUT	221.000	96.000	\$ 123.30	\$ 123.30
			MOUNT: CEILING MOUNT						
			HARDWARE: N/A EXISTING HARDWARE						
			CONTROL: 36" FIBERGLASS WHITE BATONS AND 48" WHITE ADA BATONS						
			FABRIC: C.O.M. / RICHLOOM / NORTON / NAVY / 116 GOODS	<b>COM TOTAL FABRIC YDS. REQ. = 2870</b>					
			CUT OUT: INCLUDE PTAC CUT OUTS.						
									<b>Total Item 1 = \$ 21,565.90</b>
2	207	PR	<b>3-FINGER PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED) (WITH PTAC CUTOUT)</b>	10.30	TGR - WITH PTACT CUTOUT	150.000	96.000	\$ 81.40	\$ 16,849.80
	9	PR	SIZES: SEE COLUMNS FOR SIZES	14.70	TGR - WITH PTACT CUTOUT	221.000	96.000	\$ 107.00	\$ 963.00
	10	PR	STYLE: 3-FINGER PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE	10.30	ADA - WITH PTAC CUTOUT	150.000	96.000	\$ 81.40	\$ 814.00
	1	PR	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.	14.70	ADA - WITH PTAC CUTOUT	221.000	96.000	\$ 107.00	\$ 107.00
			MOUNT: CEILING MOUNT						
			HARDWARE: N/A EXISTING HARDWARE						
			CONTROL: 36" FIBERGLASS WHITE BATONS AND 48" WHITE ADA BATONS						
			FABRIC: C.O.M. / DWW / NOX / GREY / 110 GOODS	<b>COM TOTAL FABRIC YDS. REQ. = 2382.5</b>					
			CUT OUT: INCLUDE PTAC CUT OUTS.						
									<b>Total Item 2 = \$ 18,733.80</b>
3	1	PR	<b>RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)</b>	9.90	MEETING ROOM	108.000	126.000	\$ 52.40	\$ 52.40
	1	PR	SIZES: SEE COLUMNS FOR SIZES	11.90	MEETING ROOM	122.000	126.000	\$ 57.50	\$ 57.50
	1	PR	STYLE: RIPPLEFOLD @ 220 % FULLNESS. 1.5 INCHES HEAD SIZE	27.70	MEETING ROOM	321.000	126.000	\$ 143.00	\$ 143.00
	2	PR	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS	21.80	MEETING ROOM	258.000	126.000	\$ 114.30	\$ 228.60
	2	PR	MOUNT: CEILING MOUNT	13.50	OLD MEETIN ROOM	148.000	122.000	\$ 66.90	\$ 133.80
	2	PR	HARDWARE: SEE ITEM No. 5 for meeting rooms; old meeting room, ballroom, lobby and breakfast existing hw	11.40	BALLROOM	152.000	108.000	\$ 58.60	\$ 117.20
	1	PR	CONTROL: "old meeting room, ballroom, lobby and breakfast with new batons	10.40	BALLROOM	136.000	108.000	\$ 54.40	\$ 54.40
	2	PR	FABRIC: C.O.M. / RICHLOOM / HANSEN / CREAM / 118 GOODS	<b>COM TOTAL FABRIC YDS. REQ. = 261</b>					
	2	PR		7.70	LOBBY	78.000	122.000	\$ 38.30	\$ 76.60
	1	PR		25.00	LOBBY	294.000	122.000	\$ 128.70	\$ 257.40
	1	PR		19.20	LOBBY	221.000	122.000	\$ 100.10	\$ 100.10
	1	PR		23.10	BREAKFAST	282.000	122.000	\$ 123.70	\$ 123.70
									<b>Total Item 3 = \$ 1,344.70</b>



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Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
4	1	PR	<b>RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>		MEETING ROOM	108.000	126.000	\$ 175.90	\$ 175.90
	1	PR	SIZES: SEE COLUMNS FOR SIZES		MEETING ROOM	122.000	126.000	\$ 204.90	\$ 204.90
	1	PR	STYLE: RIPPLEFOLD @ 220 % FULLNESS. 1.5 INCHES HEAD SIZE		MEETING ROOM	321.000	126.000	\$ 610.70	\$ 610.70
	2	PR	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.		MEETING ROOM	258.000	126.000	\$ 489.80	\$ 979.60
	2	PR	MOUNT: CEILING MOUNT		OLD MEETIN ROOM	148.000	122.000	\$ 234.50	\$ 469.00
	2	PR	HARDWARE: SEE ITEM No. 5 for meeting rooms: old meeting room, ballroom, lobby and breakfast existing hw		BALLROOM	152.000	108.000	\$ 209.00	\$ 418.00
	1	PR	CONTROL: *old meeting room, ballroom, lobby and breakfast with new batons		BALLROOM	136.000	108.000	\$ 204.30	\$ 204.30
			FABRIC: PROVIDED BY B.W.S. / 3PASS BO / WHITE WHITE / 110 GOODS						
								<b>Total Item 4 =</b>	<b>\$ 3,062.40</b>
5	1	SET	<b>ASSEMBLED TRACKS FOR RIPPLEFOLD SHEER AND BLACKOUT DRAPERIES</b>		MEETING ROOM	108.000		\$ 111.40	\$ 111.40
	1	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		MEETING ROOM	122.000		\$ 121.70	\$ 121.70
	1	SET	CONTROL: 48", 60" & 72" FIBERGLASS WHITE BATONS		MEETING ROOM	321.000		\$ 268.50	\$ 268.50
	2	SET			MEETING ROOM	258.000		\$ 222.00	\$ 444.00
								<b>Total Item 5 =</b>	<b>\$ 945.60</b>
6	1	EA.	<b>MANUAL SCREEN SINGLE SYSTEM ROLLER SHADES</b>		FITNESS	101.000	106.000	\$ 204.70	\$ 204.70
	2	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. WITH 4" ANODIZED FASCIA		FITNESS	77.000	45.000	\$ 120.70	\$ 241.40
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.						
			MOUNT: INSIDE MOUNT						
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS						
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.						
			FABRIC: PROVIDED BY BWS / EQUIVALENT TO CROSSHATCH SERIES S100 WHITE 10%						
								<b>Total Item 6 =</b>	<b>\$ 446.10</b>
7	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)					\$ 2,700.00	\$ 2,700.00
8	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. ( PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 11,550.00	\$ 11,550.00
9	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					\$ 20.00	\$ 20.00

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No.8 & 9.

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS AND RECAP APPROVAL.

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.**

**The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.**

**Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.**

COM FABRICS STORAGE: BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

**GRAND TOTAL= \$ 60,368.50**

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Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar