



# QUOTATION

Quote No. 39061rev.

**Baja Window Shading S. de R.L. de C.V.**  
 Calle Camino Vecinal, # 5051  
 Col. Benito Juarez, C.P.22706  
 Playas de Rosarito, B.C., México.  
 Mex. Phone: +52 (646) 406-4229  
 USA Phone: 1 (619) 576-6826

**Billing Information**  
 Di Calabria Industries Inc.  
 9927 Via de la Amistad  
 San Diego, CA 92154  
 Contact: Yukiu Peralta  
 Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**  
 Ruffo De Alba Forwarders LP  
 9927 Via de la Amistad Business Park  
 San Diego, CA 92154  
 Contact: Pamela Vera  
 Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE  
 Contact: JESSICA BOOZE

Project Name: COURTYARD THOUSAND OAKS  
 Project Location: \_\_\_\_\_

Today's Date: 03-Jun-25  
 Quote valid until: 18-Jul-25

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	104	PR	<b>PINCH PLEATED SHEER DRAPERY (BATON OPERATED)</b>	11.60	TGR W/ CUTOUT	156.000	96.000	\$ 81.40	\$ 8,465.60
	3	PR	SIZES: SEE COLUMNS FOR SIZES	6.60	TGR W/ CUTOUT	84.000	96.000	\$ 52.80	\$ 158.40
	12	STAT.	STYLE: PINCH PLEATED @ 222 % FULLNESS. 4 INCHES HEAD SIZE.	3.80	TGR NO CUTOUT	48.000	96.000	\$ 23.80	\$ 285.60
	11	PNL	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.	8.10	TGR NO CUTOUT	112.000	96.000	\$ 47.70	\$ 524.70
	4	PR	MOUNT: CEILING MOUNT	11.60	ADA W/ CUTOUT	156.000	96.000	\$ 81.40	\$ 325.60
	1	PR	HARDWARE: SEE ITEM No.5	6.60	ADA W/ CUTOUT	84.000	96.000	\$ 52.80	\$ 52.80
	1	PNL	CONTROL: SEE ITEM No.5	8.10	ADA NO CUTOUT	112.000	96.000	\$ 47.70	\$ 47.70
			FABRIC: C.O.M. / RICHLOOM / NORTON / NAVY / 117 GOODS (RAILROAD)						
				<b>COM TOTAL FABRIC YDS. REQ. = 1422</b>					
									<b>Total Item 1 = \$ 9,860.40</b>
2	104	PR	<b>PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>	9.40	TGR W/ CUTOUT	156.000	96.000	\$ 73.00	\$ 7,592.00
	3	PR	SIZES: SEE COLUMNS FOR SIZES	5.80	TGR W/ CUTOUT	84.000	96.000	\$ 48.80	\$ 146.40
	12	STAT.	STYLE: PINCH PLEATED @ 192 % FULLNESS. 4 INCHES HEAD SIZE	3.20	TGR NO CUTOUT	48.000	96.000	\$ 19.60	\$ 235.20
	11	PNL	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.	7.00	TGR NO CUTOUT	112.000	96.000	\$ 43.90	\$ 482.90
	4	PR	MOUNT: CEILING MOUNT	9.40	ADA W/ CUTOUT	156.000	96.000	\$ 73.00	\$ 292.00
	1	PR	HARDWARE: SEE ITEM No.5	5.80	ADA W/ CUTOUT	84.000	96.000	\$ 48.80	\$ 48.80
	1	PNL	CONTROL: SEE ITEM No.5	7.00	ADA NO CUTOUT	112.000	96.000	\$ 43.90	\$ 43.90
			FABRIC: C.O.M. / ALBUS / CEMENT / 110 GOODS (RAILROADED & UP THE BOLT).						
				<b>COM TOTAL FABRIC YDS. REQ. = 1161</b>					
									<b>Total Item 2 = \$ 8,841.20</b>
3	1	PR	<b>RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)</b>	6.80	SHERWOOD MEETING	96.000	108.000	\$ 46.20	\$ 46.20
	1	PR	SIZES: SEE COLUMNS FOR SIZES	10.90	STERLING MEETING	160.000	108.000	\$ 71.90	\$ 71.90
	4	PR	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE	5.20	LOBBY - BISTRO	72.000	108.000	\$ 35.90	\$ 143.60
	6	PR	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.	5.20	LOUNGE	72.000	112.000	\$ 35.90	\$ 215.40
	4	PR	MOUNT: CEILING MOUNT	5.20	CORRIDORS - STAIRS	66.000	100.000	\$ 35.90	\$ 143.60
			HARDWARE: SEE ITEM No.6						
			CONTROL: SEE ITEM No.6						
			FABRIC: C.O.M. / RICHLOOM / HANSON / CREAM / 118 GOODS (RAILROADED).						
				<b>COM TOTAL FABRIC YDS. REQ. = 91</b>					
									<b>Total Item 3 = \$ 620.70</b>
4	1	PR	<b>RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>	9.00	SHERWOOD MEETING	96.000	108.000	\$ 51.10	\$ 51.10
	1	PR	SIZES: SEE COLUMNS FOR SIZES	14.30	STERLING MEETING	160.000	108.000	\$ 77.00	\$ 77.00
			STYLE: RIPPLEFOLD @ 220 % FULLNESS. 4 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.6						
			CONTROL: SEE ITEM No.6						
			FABRIC: C.O.M. / 3PASS BO / WHITE WHITE / 110 GOODS						
				<b>COM TOTAL FABRIC YDS. REQ. = 24</b>					
									<b>Total Item 4 = \$ 128.10</b>



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Project Location:

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
5	104	SET	ASSEMBLED TRACKS FOR PINCH PLEATED SHEER AND BLACKOUT DRAPERYES		TGR W/ CUTOUT	156.000		\$ 81.80	\$ 8,507.20
	3	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		TGR W/ CUTOUT	84.000		\$ 48.00	\$ 144.00
	12	SET	CONTROL: 36" WHITE BATONS AND 48" ADA LOOPED BATONS		TGR NO CUTOUT	48.000		\$ 31.10	\$ 373.20
	11	SET			TGR NO CUTOUT	112.000		\$ 56.80	\$ 624.80
	4	SET			ADA W/ CUTOUT	156.000		\$ 81.80	\$ 327.20
	1	SET			ADA W/ CUTOUT	84.000		\$ 48.00	\$ 48.00
	1	SET			ADA NO CUTOUT	112.000		\$ 56.80	\$ 56.80
								<b>Total Item 5 =</b>	<b>\$ 10,081.20</b>
6	1	SET	ASSEMBLED TRACKS FOR RIPPLEFOLD SHEER AND BLACKOUT DRAPERYES		SHERWOOD MEETING	96.000		\$ 76.10	\$ 76.10
	1	SET	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		STERLING MEETING	160.000		\$ 120.70	\$ 120.70
	4	SET	CONTROL: 48" & 60" WHITE BATONS		LOBBY - BISTRO	72.000		\$ 29.20	\$ 116.80
	6	SET			LOUNGE	72.000		\$ 29.20	\$ 175.20
	4	SET			CORRIDORS - STAIRS	66.000		\$ 27.10	\$ 108.40
								<b>Total Item 6 =</b>	<b>\$ 597.20</b>
7	2	EA.	MANUAL BLACKOUT SINGLE SYSTEM ROLLER SHADES		BREAKFAST	68.000	60.000	\$ 136.80	\$ 273.60
			STYLE: MANUAL OPERATED SINGLE SYSTEM. INCL. 4" ANODIZED FASCIA.						
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.						
			MOUNT: INSIDE MOUNT						
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS						
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.						
			FABRIC: PROVIDED BY BWS / TO MATCH CROSSHATCH SERIES S100 WHITE 10%						
								<b>Total Item 7 =</b>	<b>\$ 273.60</b>
8	1	EA.	10% DUTIES FOR IMPORTATION OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)	\$ 8.50	\$ 4.50	<b>1185.00</b>	<b>1513.00</b>	\$ 1,689.00	\$ 1,689.00
					LN FTS.	DUTIES %			<b>DUTIES AMOUNT</b>
9	1	EA.	25% DUTIES FOR EXPORTATION OVER ALUM. AND STEEL MATERIALS (TRUMP TARIFF)			<b>3309</b>	<b>25%</b>	\$ 1,241.00	\$ 1,241.00
10	1	EA.	25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 2,661.00	\$ 2,661.00
								<b>GRAND TOTAL=</b>	<b>\$ 35,993.40</b>

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE

ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET. TO BE PAID SEPARATELY. at the time of the exportation).

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS, AND RECAP APPROVAL

PAYMENTS TERMS: 40% PREPAYMENT + 60% BALANCE NET 15 DAYS.

**COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.**

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

COM FABRICS STORAGE: BWS will store the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/rimms required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing. Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar