QUOTATION

Quote No. **38977 rev.1 A**

Factory:
Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information
Di Calabria Industries Inc.
9927 Via de la Amistad
San Diego, CA 92154
Contact: Yukiu Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse
Ruffo De Alba Forwarders LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: HUBBARD CONTRACT
Contact: ANDREA HUBBARD

Project Name: **PROJECT 2964 DRAPERY**
Project Location:

Today's Date: 23-Oct-25
Quote valid until: **07-Dec-25**

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	131	PR	**3-FINGER PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)**	7.40	TGR´S	110.000	63.000	$ 45.80	**$ 5,999.80**
	1	PR	**SIZES:** SEE COLUMNS FOR SIZES	7.40	TGR´S	110.000	60.000	$ 45.80	**$ 45.80**
	1	PR	**STYLE:** 3-FINGER PINCH PLEATED @ 190 % FULLNESS. 4 INCHES HEAD SIZE.	7.40	TGR´S	110.000	57.000	$ 45.80	**$ 45.80**
	118	PR	**HEMS:** DOUBLE TURNED LOCKSTITCHED HEMS. 1 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.	5.50	TGR´S	77.000	63.000	$ 35.50	**$ 4,189.00**
	3	PR	**MOUNT:** CEILING MOUNT	5.50	TGR´S	77.000	57.000	$ 35.50	**$ 106.50**
	13	PNL	**HARDWARE: N/A NO HARDWARE**	2.70	TGR´S	38.000	46.000	$ 20.00	**$ 260.00**
	1	PNL	**CONTROL: N/A NO BATONS**	2.70	TGR´S	38.000	48.000	$ 20.00	**$ 20.00**
	1	PR	**FABRIC:** C.O.M. / 3 PASS / IVORY ECRU / / 110 GOODS **COM TOTAL FABRIC YDS. REQ. = 1691**	2.70	TGR´S	31.000	44.000	$ 20.00	**$ 20.00**
								Total Item 1 =	**$ 10,686.90**
									DUTIES AMOUNT
2	1	EA.	**10% DUTIES FOR IMPORTATION OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)**					$ 1,081.00	**$ 1,081.00**
									DUTIES AMOUNT
3	1	EA.	**25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)**					$ 4,014.00	**$ 4,014.00**

GRAND TOTAL= $ 15,781.90

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED **(ADDITIONAL DUTY CAN BE ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET, TO BE PAID SEPARATELY, at the time of the exportation).**

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS, AND RECAP APPROVAL

PAYMENTS TERMS: 40% PREPAYMENT + 60% BALANCE NET 15 DAYS.

COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

COM FABRICS STORAGE: BC will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.
Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.
Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.
Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar