



QUOTATION

Quote No. 38754 C rev.11 A

Baja Window Shading S. de R.L. de C.V.

Calle Camino Vecinal, # 5051
Col. Benito Juarez, C.P.22706
Playas de Rosarito, B.C., México.
Mex. Phone: +52 (664) 406-4229
USA Phone: 1 (619) 576-6826

Billing Information

Di Calabria Industries Inc.
9927 Via de la Amistad
San Diego, CA 92154
Contact: Yukiu Peralta
Phone: (619) 941-2700

US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP
9927 Via de la Amistad Business Park
San Diego, CA 92154
Contact: Pamela Vera
Phone: (619) 591-9391

TO: JUSTIN DAVID TEXTILES

Contact: WENDY DESCHENE

Project Name: HOTEL MAYA
Project Location: LONG BEACH, CA.

Today's Date: 06-Oct-25
Quote valid until: 05-Dec-25

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Finished Width	Finished Length	Price EA	Total
1	8	PNL	RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)	22.50	GR'S	174.000	96.000	\$ 85.30	\$ 682.40
	28	PNL	SIZES: SEE COLUMNS FOR SIZES	17.80	GR'S	136.000	96.000	\$ 72.40	\$ 2,027.20
	141	PNL	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE.	14.60	GR'S	106.500	96.000	\$ 54.90	\$ 7,740.90
	176	PNL	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.	6.80	GR'S	46.000	78.000	\$ 29.90	\$ 5,262.40
	24	PNL	MOUNT: CEILING MOUNT	5.30	GR'S	46.000	57.500	\$ 29.10	\$ 698.40
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: C.O.M. / MEX FABRIC / PAXTON / ARKOSE / 55 GOODS						
			COM TOTAL FABRIC YDS. REQ. = 4061						
								Total Item 1=	\$ 16,411.30
2	176	PNL	RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)	3.50	GR'S	46.000	78.000	\$ 20.80	\$ 3,660.80
			SIZES: SEE COLUMNS FOR SIZES						
			STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM No.3						
			CONTROL: SEE ITEM No.3						
			FABRIC: C.O.M. / JDT / VANNA / POWDER / 118 GOODS						
			COM TOTAL FABRIC YDS. REQ. = 616						
								Total Item 2=	\$ 3,660.80
3	176	SETS	BATON OPERATED ASSEMBLED TRACKS FOR RIPPLEFOLD BO UNLINED AND SHEER DRAPERIES		GR'S	46.000		\$ 37.80	\$ 6,652.80
	24	SETS	MOUNT: CEILING MOUNT	WITH BATONS	GR'S	46.000		\$ 21.50	\$ 516.00
			HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE						
			CONTROL: 36" WHITE BATONS						
								Total Item 3 =	\$ 7,168.80
5	1	EA.	1 TRIP AND TAKING OF MEASURES TO 184 ROOMS (1 SLIDING DOOR AND 1 WINDOW PER ROOM)					\$ 1,470.00	\$ 1,470.00
6	4	EA.	1 TRIP AND INSTALLATION OF 50 SETS OF RIPPLEFOLD BLACKOUT AND SHEER DRAPERIES ON EXISTING HARDWARE AND 50 SETS OF RIPPLEFOLD BLACKOUT AND SHEER DRAPERIES WITH NEW BATON OPERATED HARDWARE PER PHASE. (INSTALLATION INTO CONCRETE)					\$ 4,190.00	\$ 16,760.00



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7	24	EA.	L SIDE CHANNEL 1.5" X .75" X 60" soLar-bar Light Blocker - color to match window frame					\$ 24.00	\$ 576.00
COST/YD SH SH YARDS								DUTIES AMOUNT	
8	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)				\$ 4.50	575	\$ 259.00
DUTIES %								DUTIES AMOUNT	
9	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					25%	\$ 384.00
								DUTIES AMOUNT	
10	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. (PER PRESIDENT'S TRUMP FENTANYL TARIFF)						\$ 1,105.00

PRICES ARE FOB SAN DIEGO CA., FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE ADDED IF PRESIDENT TRUMP ANNOUNCES AS A DECRET, TO BE PAID SEPARATELY, at the time of the exportation).

GRAND TOTAL= \$ 47,794.90

LEAD TIME 4-8 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND FABRICS.

PAYMENTS TERMS: 60% PREPAYMENT + 40% BALANCE ONCE INSTALLED.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

Measurement Charges are based on take measures during 2 working days if Rooms and/or areas are accessible all time.

Downtime fee per Measure Technician is \$250.00 per day.

Prices are based on full availability of rooms based on 2 persons installing during 4-5 working days per phase.

Down time fee is \$250 dls. per day per installer. Additional Trip for Installation \$450.00 per installer.

LODGING NOT INCLUDED; to be provided by the property otherwise to be reimbursed.

ADD \$50 cents per Linear Foot for Installation on Concrete.

IF SCISSOR LIFT OR SCAFFOLDING WILL BE REQUIRED, THESE ONES ARE TO BE PROVIDED BY THE GENERAL CONTRACTOR OR THE PROPERTY

COM FABRICS STORAGE: BWs will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..

Maximum time for fabric storage is 1 year (fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.

Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.

The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.

Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required. Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar