



# QUOTATION

Quote No. 37342 II rev.6

**Baja Window Shading S. de R.L. de C.V.**  
Calle Camino Vecinal, # 5051  
Col. Benito Juarez, C.P.22706  
Playas de Rosarito, B.C., México.  
Mex. Phone: +52 (664) 406-4229  
USA Phone: 1 (619) 576-6826

**Billing Information**  
Di Calabria Industries Inc.  
9927 Via de la Amistad  
San Diego, CA 92154  
Contact: Yuki Peralta  
Phone: (619) 941-2700

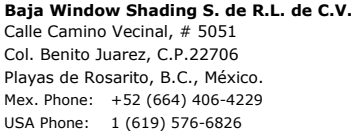
**US Receiving and Shipping Warehouse**  
Ruffo de Alba Forwarders, LP  
9927 Via de la Amistad Business Park  
San Diego, CA 92154  
Contact: Pamela Vera  
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE  
Contact: JESSICA BOOZE

Today's Date: 22-Oct-25  
Quote valid until: 21-Dec-25

Project Name: SHERATON AGOURA HILLS FULL PROD  
Project Location:

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	3	PNL	3-FINGER PINCH PLEATED SHEER DRAPERY (BATON OPERATED)	5.50	APPROV. PRODUCTION	64.000	78.000	\$ 32.10	\$ 96.30
	1	PNL	SIZES: SEE COLUMNS FOR SIZES	4.70	APPROV. PRODUCTION	54.000	73.000	\$ 27.50	\$ 27.50
	3	PNL	STYLE: PINCH PLEATED @ 250 % FULLNESS. 4 INCHES HEAD SIZE.	4.50	APPROV. PRODUCTION	52.000	73.000	\$ 27.40	\$ 82.20
	71	PNL	HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.	4.20	APPROV. PRODUCTION	47.500	74.000	\$ 23.00	\$ 1,633.00
	2	PNL	MOUNT: CEILING MOUNT	3.20	APPROV. PRODUCTION	35.250	72.500	\$ 18.40	\$ 36.80
	2	PNL	HARDWARE: SEE ITEM 3	3.10	APPROV. PRODUCTION	34.250	72.750	\$ 18.30	\$ 36.60
	2	PR	CONTROL: SEE ITEM 3	11.00	APPROV. PRODUCTION	130.750	98.750	\$ 64.10	\$ 128.20
	1	PR	FABRIC: C.O.M. / PKAUFMANN / GEMELLI / DOVE / 118 GOODS (RAILROADED) COM TOTAL FABRIC YDS. REQ. = 3658	9.10	APPROV. PRODUCTION	105.000	94.500	\$ 50.50	\$ 50.50
	1	PR		8.70	APPROV. PRODUCTION	100.000	94.500	\$ 50.40	\$ 50.40
	3	PR		9.00	APPROV. PRODUCTION	103.500	91.750	\$ 50.50	\$ 151.50
	26	PR		8.30	APPROV. PRODUCTION	95.000	94.500	\$ 45.90	\$ 1,193.40
	45	PNL		7.90	APPROV. PRODUCTION	95.000	97.000	\$ 45.80	\$ 2,061.00
	1	PNL		7.50	APPROV. PRODUCTION	90.000	92.500	\$ 41.30	\$ 41.30
	1	PNL		5.70	APPROV. PRODUCTION	67.000	94.250	\$ 32.10	\$ 32.10
	4	PNL		4.90	APPROV. PRODUCTION	57.000	94.500	\$ 27.50	\$ 110.00
	2	PNL		4.50	APPROV. PRODUCTION	52.000	99.250	\$ 27.40	\$ 54.80
	1	PNL		4.10	APPROV. PRODUCTION	46.250	94.500	\$ 23.00	\$ 23.00
	1	PNL		4.00	APPROV. PRODUCTION	44.750	92.750	\$ 22.90	\$ 22.90
	212	PNL		8.10	HOLD	98.000	96.000	\$ 45.90	\$ 9,730.80
	206	PR		4.40	HOLD	46.000	76.000	\$ 27.40	\$ 5,644.40
Total Item 1 =								\$	21,206.70
2	3	PNL	3-FINGER PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)	4.40	APPROV. PRODUCTION	64.000	78.000	\$ 30.70	\$ 92.10
	1	PNL	SIZES: SEE COLUMNS FOR SIZES	3.80	APPROV. PRODUCTION	54.000	73.000	\$ 26.20	\$ 26.20
	3	PNL	STYLE: 3-FINGER PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE	3.70	APPROV. PRODUCTION	52.000	73.000	\$ 24.60	\$ 73.80
	71	PNL	HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS. 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.	3.40	APPROV. PRODUCTION	47.250	74.000	\$ 24.40	\$ 1,732.40
	2	PNL	MOUNT: CEILING MOUNT	2.60	APPROV. PRODUCTION	35.250	72.500	\$ 19.80	\$ 39.60
	2	PNL	HARDWARE: SEE ITEM 3	2.60	APPROV. PRODUCTION	34.250	72.750	\$ 19.80	\$ 39.60
	2	PR	CONTROL: SEE ITEM 3	10.40	APPROV. PRODUCTION	130.750	98.750	\$ 63.30	\$ 126.60
	1	PR	FABRIC: C.O.M. / RICHLoom / WILSON / SAGE / 114 GOODS (RAILROADED) COM TOTAL FABRIC YDS. REQ. = 2980	7.40	APPROV. PRODUCTION	105.000	94.500	\$ 44.90	\$ 44.90
	1	PR	VELCRO TABS: WITH 1X3 VELCRO TAPS (VELCRO LOOP + VELCRO HOOK + ALUMINUM PLATE), TO BE ATTACHED AT TOP AND BOTTOM AT RETURN EDGE SIDE	7.10	APPROV. PRODUCTION	100.000	94.500	\$ 44.70	\$ 44.70
	3	PR		7.30	APPROV. PRODUCTION	103.500	91.750	\$ 44.90	\$ 134.70
	26	PR		6.80	APPROV. PRODUCTION	95.000	94.500	\$ 44.60	\$ 1,159.60
	45	PNL		6.30	APPROV. PRODUCTION	95.000	97.000	\$ 38.50	\$ 1,732.50
	1	PNL		6.00	APPROV. PRODUCTION	90.000	92.500	\$ 38.40	\$ 38.40
	1	PNL		4.60	APPROV. PRODUCTION	67.000	94.250	\$ 29.20	\$ 29.20
	4	PNL		4.00	APPROV. PRODUCTION	57.000	94.500	\$ 24.70	\$ 98.80
	2	PNL		4.40	APPROV. PRODUCTION	52.000	99.250	\$ 29.10	\$ 58.20
	1	PNL		3.30	APPROV. PRODUCTION	46.250	94.500	\$ 24.30	\$ 24.30
	1	PNL		3.20	APPROV. PRODUCTION	44.750	92.750	\$ 20.10	\$ 20.10



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5	1	EA.	ESTIMATED SHEER & BLACKOUT FABRIC TEMPORARY IMPORTATION DUTIES INTO MEXICO.					\$ -	\$ 3,814.93
									DUTIES AMOUNT
6	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. ( PER PRESIDENT'S TRUMP FENTANYL TARIFF)					\$ 10,780.50	\$ 10,780.50
									DUTIES AMOUNT
7	1	EA.	25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS (TARIFF SHOULD BE 50% PER NEW TRUMPS DECRET ON JUNE-4TH-2025, BUT SHIPPING IN SETS (DRAPES + HW) THE TARIFF WILL REMAIN THE 25%)					\$ 2,072.00	\$ 2,072.00

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No.7 & 8.

LEAD TIME 6-8 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS AND RECAP APPROVAL.

LEAD TIME MAY VARY DEPENDING ON MATERIAL AVAILABILITY

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

GRAND TOTAL= \$ 96,444.13

Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%.

The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies.

Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.

COM FABRICS STORAGE: BWs will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month..  
Maximum time for fabric storage is 1 year ( fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

LODGING NOT INCLUDED, TO BE PROVIDED BY PROPERTY , OR TO BE REIMBURSED.

ADD \$70 cents per Linear Foot for Installation on Concrete.

IF SCISSOR LIFT OR SCAFFOLDING ARE REQUIRED IT NEEDS TO BE PROVIDED BY GENERAL CONTRACTOR OR PROPERTY.

COM FABRICS STORAGE: BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee.

COM FABRICS: BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.  
Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.  
Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar