



Angel Ramírez <aramirez@bws.com.mx>

Fwd: 710 Broadway - 02 stack Drapery

1 mensaje

Julian Higuera <jhiguera@bajacontract.com>

29 de octubre de 2025, 9:13

Para: Orderentry BajaContract <orderentry@bajacontract.com>

Cc: Quotes BajaContract <quotes@bajacontract.com>, Zaid Montoya <zmontoya@bws.com.mx>, Zaid Montoya <zmontoya@bajacontract.com>

Alejandra / Angel:

Favor de dar de alta un nuevo pedido para la propiedad **710 Broadway** ubicada en Santa Mónica, CA.

Anexo la cotización que en el correo de abajo nos está aprobando nuestro cliente Branden Goble de Direct Shades and Blinds, venta de Baja Contract. Tener en cuenta que se otorgó un 50% de descuento.

Saludos,
Julián Higuera
Pricing Mgr.

US Cell: 619-576-6826, MX Cell: 52-664-406-4229

**For Request For Quotations submit to** quotes@bajacontract.com**For new Orders please submit to** orderentry@bajacontract.com

----- Forwarded message -----

From: **Branden Goble** <bgoble@directshadesandblinds.com>

Date: Wed, Oct 29, 2025 at 8:24 AM

Subject: Re: **710 Broadway** - 02 stack DraperyTo: Julian Higuera <jhiguera@bajacontract.com>Cc: Quotes BajaContract <quotes@bajacontract.com>

Julian this is approved

Best regards,

Branden Goble

General Manager

[Direct Shades and Blinds Inc.](https://www.directshadesandblinds.com)

Direct 949.327.0971

www.directshadesandblinds.com

Arizona - ROC #331348

California - CSLB #972586

Oregon - CCB #221928

Washington - DIRECSB819OK



From: Julian Higuera <jhiguera@bajacontract.com>**Sent:** Wednesday, October 22, 2025 6:27:43 PM**To:** Branden Goble <bgoble@directshadesandblinds.com>

Cc: Quotes BajaContract <quotes@bajacontract.com>

Subject: Re: Fw: 710 Broadway - 02 stack Drapery

Hi Branden,

Attached is the quote that represents the additional treatments required, in other words, not considered in our original and approved quote.

The grand total amount including labor for drapery fabrication, additional motorized hardware, corresponding tariffs, additional portion of installation and freight charges is **\$10,354.20**

Understanding this unexpected situation, we are willing to apply a 50% discount, bringing the grand total down to just **\$5,177.10**.

Let me know if you have any questions.

Julián Higuera

Pricing Mgr.

US Cell: 619-576-6826, MX Cell: 52-664-406-4229



For Request For Quotations submit to quotes@bajacontract.com

For new Orders please submit to orderentry@bajacontract.com

On Wed, Oct 22, 2025 at 10:15 AM Julian Higuera <jhiguera@bajacontract.com> wrote:

Hi Branden,

Our quote was approved and it includes only one single track to cover all across from left to right, this means, we quoted for rooms ending 20's the tracks @ 380" and we quoted for room 02's tracks @ 363".

Now that we arrived at the property this week, to start installation, we knew from you for the first time that an additional track is required for every one of the units therefore the already made sheer draperies will need to be reworked in split them in 2 panels; this means additional charge for the rework of draperies + additional charge for the additional tracks + the corresponding additional motors + the corresponding additional labor for installation.

We can do the corresponding necessary changes but we can not absorb the additional charges. I'll send a revised quote to reflect the new price.

Regards,

Julián Higuera

Pricing Mgr.

US Cell: 619-576-6826, MX Cell: 52-664-406-4229



For Request For Quotations submit to quotes@bajacontract.com

For new Orders please submit to orderentry@bajacontract.com

On Tue, Oct 21, 2025 at 6:10 PM Branden Goble <bgoble@directshadesandblinds.com> wrote:

Julian,

See attached email where I asked for the drapery to stack in the corner against the wall and mentioned the overlapping of tracks.

When Francisco was on site to measure the 20 stack of units 320,420,520 & 620. Francisco, myself and Harrison(GC) all discussed options for the drapery. When a single track was discussed, the GC did not like how wide the stack was. We all agreed the stack was large. It was Francisco that came up with the idea of doing the double track that would cut the stack in half and that's what we decided to go with.

Best regards,
Branden Goble
Vice President/General Manager
[Direct Shades and Blinds Inc.](#)
Direct 949.327.0971
[22365 El Toro Road #195](#)

[Lake Forest, CA 92630](#)

www.directshadesandblinds.com

Arizona - ROC 331348

California - CSLB #972586

Oregon - CCB #221928

Washington - DIRECSB8190K

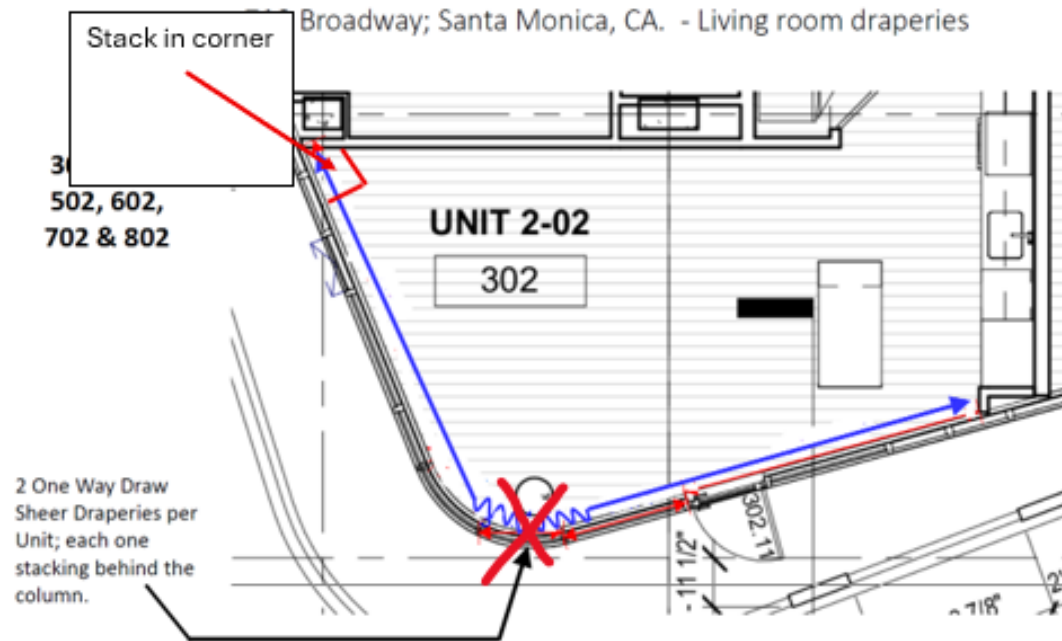


From: Julian Higuera <jhiguera@bajacontract.com>
Sent: Tuesday, October 21, 2025 5:45 PM
To: Branden Goble <bgoble@directshadesandblinds.com>
Subject: Re: Fw: 710 Broadway - 02 stack Drapery

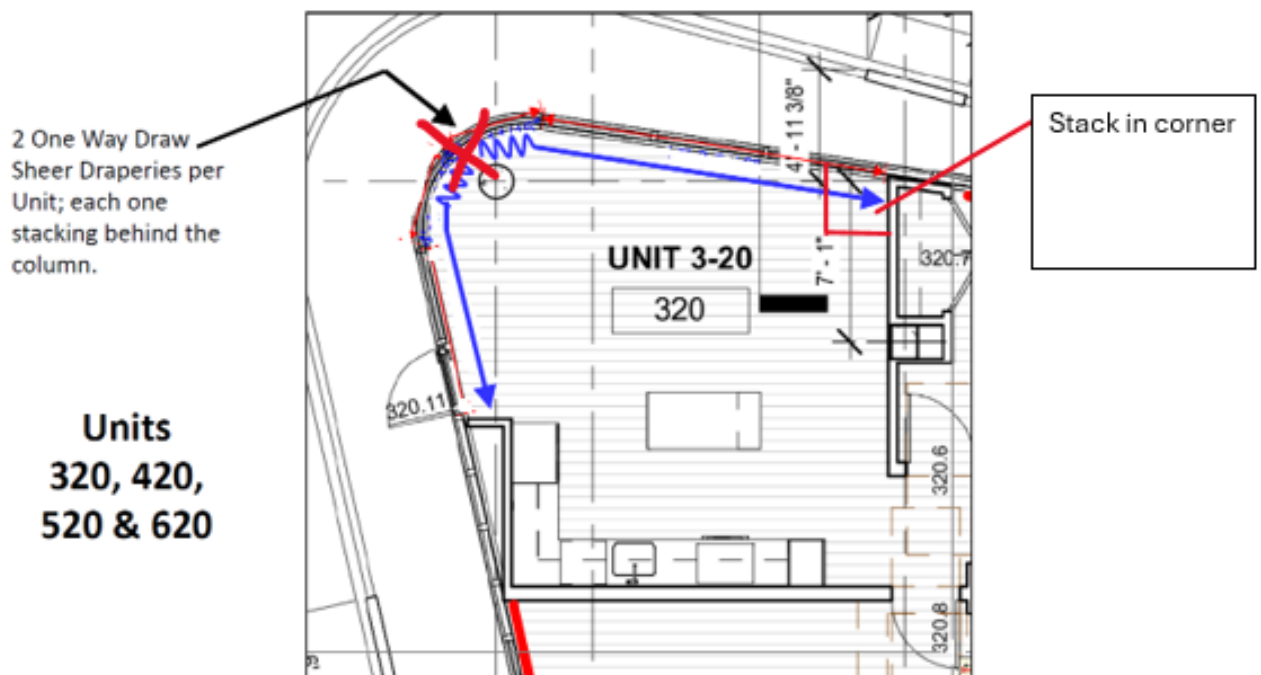
Branden,

The below drawing was your answer after I proposed stacking behind the column; I can not find any communication with the request of using one full under track all the way from left to right and another over track with approx. half width. This new request means we will need cut the actual sheer draperies in 2 pieces and we need to add 1 additional track on every unit; this will incur in new expenses: freight charges to bring back the

draperies, freight charges to ship back the draperies to the property, labor to do the reworks, additional trip and expenses for our installers. Before proceeding, we need to discuss the additional payment we need to cover the mentioned expenses.



710 Broadway; Santa Monica, CA. - Living room draperies



Julián Higuera

Pricing Mgr.

US Cell: 619-576-6826, MX Cell: 52-664-406-4229



For Request For Quotations submit to quotes@bajacontract.com

For new Orders please submit to orderentry@bajacontract.com

On Mon, Oct 20, 2025 at 1:54 PM Branden Goble <bgoble@directshadesandblinds.com> wrote:

See below

Best regards,
Branden Goble
General Manager
[Direct Shades and Blinds Inc.](http://DirectShadesandBlinds.com)
Direct 949.327.0971
www.directshadesandblinds.com
Arizona - ROC #331348
California - CSLB #972586
Oregon - CCB #221928
Washington - DIRECSB819OK

From: Branden Goble

Sent: Thursday, June 12, 2025 12:31:19 PM

To: Francisco Torres <ftorres@bws.com.mx>; valfaro@bws.com.mx <valfaro@bws.com.mx>

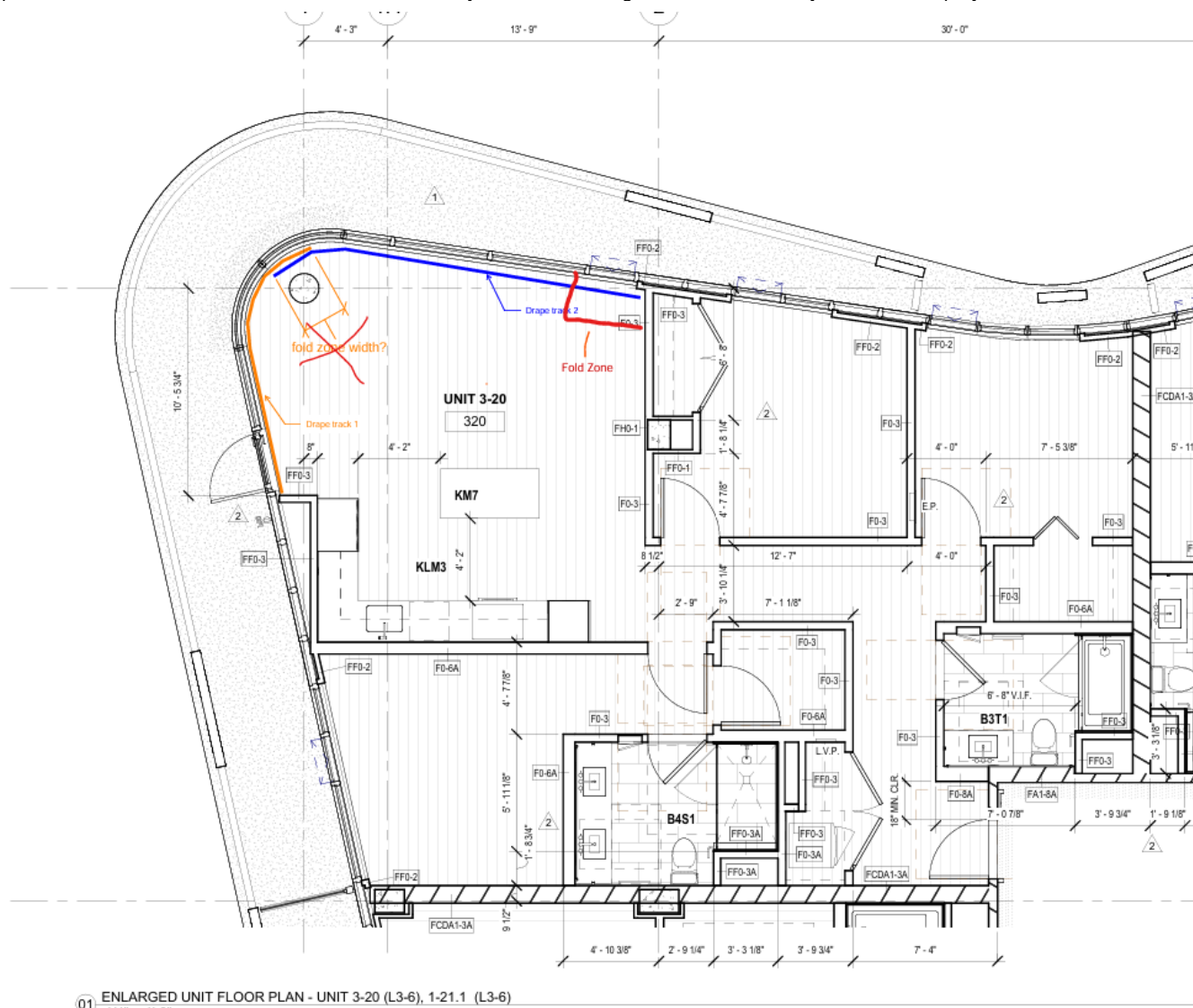
Cc: Armando Ibarra <armandoi@bws.com.mx>

Subject: 710 Broadway - 02 stack Drapery

All,

See pic below, originally when we discussed where the drapery was going to stack it was against the wall to the right. The GC just sent me this drawing asking if it can stack behind the column. I told him, I don't know if when we measured we had the track overlap enough to be able to change to be able to do that.

If they wanted to change, did we measure to be able to? Are drapes already make to have the stack against the wall?



Best regards,
Branden Goble
Vice President/General Manager
Direct Shades and Blinds Inc.
Direct 949.327.0971
22365 El Toro Road #195

Lake Forest, CA 92630

www.directshadesandblinds.com

Arizona - ROC 331348

California - CSLB #972586

Oregon - CCB #221928

Washington - DIRECSB819OK



BC QTE. 39135 -b 710 BROADWAY; SANTA MONICA,CA - ADDITIONALS (OCT-22-25) good.pdf
326K