

## QUOTATION

Quote No. 38485rev

**Baja Window Shading S. de R.L. de C.V.**

Cinco de Mayo, # 230-A  
Col. Crosthwaite, C.P.22710  
Playas de Rosarito, B.C., México.  
Mex. Phone: +52 (661) 612-6988  
USA Phone: 1 (702) 842-4044 X 112

### Billing Information

Di Calabria Industries Inc.  
9927 Via de la Amistad  
San Diego, CA 92154  
Contact: Yuki Peralta  
Phone: (619) 941-2700

### US Receiving and Shipping Warehouse

Ruffo de Alba Forwarders, LP  
9927 Via de la Amistad Business Park  
San Diego, CA 92154  
Contact: Ricardo Montes  
Phone: (619) 591-9391

TO: KONI HOSPITALITY  
Contact: CAROLINE KANG

Today's Date: 18-Dec-24  
Quote valid until: 16-Feb-25

Project Name: HILTON BEVERLY HILLS CAMEO  
Project Location: \_\_\_\_\_

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total	
1	1	PNL	RIPPLEFOLD STATIONARY UNLINED SIDE PANEL DRAPERY (BATON OPERATED)	OPERABLE	23.50	LOB-300-WT GREEN ROOM	114.000	140.000	\$ 91.40	\$ 91.40
	2	STAT.	SIZES: SEE COLUMNS FOR SIZES	STATIONARY WITH VELCROS	56.30	LOB-300-WT GREEN ROOM	309.000	140.000	\$ 227.10	\$ 454.20
	1	PNL	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE.	OPERABLE TWO WAY DRAW	32.90	LOB-300-WT GREEN ROOM	174.000	140.000	\$ 135.80	\$ 135.80
			HEMS: BLINDSTITCHED HEMS. 4 INCHES SINGLE BOTTOM HEMS, 1.5 INCHES DOUBLE SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.							
			MOUNT: CEILING MOUNT							
			HARDWARE: SEE ITEM No.3							
			CONTROL: SEE ITEM No.3							
			FABRIC: C.O.M. / OPUZEN / BIBAO CLASSE 1 / COGNAC / 55 GOODS	COM TOTAL FABRIC YDS. REQ. = 170						
			TASSELS: COM / SAMUEL & SONS SC-95602 AURELIA SINGLE TASSEL TIEBACK							
							Total Item 1=		\$	681.40
2	1	STAT.	INVERTED PLEATED STATIONARY UNLINED SIDE PANEL DRAPERY	32.00	RES-301-WT RESTAURANT	216.000	126.000	\$ 136.90	\$ 136.90	
	1	STAT.	SIZES: SEE COLUMNS FOR SIZES	36.20	RES-301-WT RESTAURANT	209.000	144.000	\$ 160.10	\$ 160.10	
			STYLE: INVERTED PLEATED @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE							
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.							
			MOUNT: CEILING MOUNT							
			HARDWARE: SEE ITEM No.4							
			CONTROL: SEE ITEM No.4							
			FABRIC: C.O.M. / SCHUMACHER & Co. / LABYRINTH GRAND / SOFT SILVER / 59 GOODS	COM TOTAL FABRIC YDS. REQ. = 69						
							Total Item 2=		\$	297.00
3	4	STAT.	RIPPLEFOLD STATIONARY SHEER SIDE PANEL DRAPERY (BATON OPERATED)	4.80	LOB-302-WT - LOBBY	36.000	150.500	\$ 48.40	\$ 193.60	
			SIZES: SEE COLUMNS FOR SIZES							
			STYLE: RIPPLEFOLD @ 220 % FULLNESS. 1.5 INCHES HEAD SIZE							
			HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.							
			MOUNT: CEILING MOUNT							
			HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE							
			CONTROL: N/A							
			FABRIC: C.O.M. / FABRICUT / HATILLO / PEARL / 122 GOODS	COM TOTAL FABRIC YDS. REQ. = 20						
							Total Item 3=		\$	193.60
4	1	EA.	ASSEMBLED TRACKS FOR RIPPLEFOLD BO UNLINED AND SHEER DRAPERIES	OPERABLE	LOB-300-WT GREEN ROOM	114.000		\$ 140.30	\$ 140.30	
	2	EA.	MOUNT: CEILING MOUNT	STATIONARY	LOB-300-WT GREEN ROOM	309.000		\$ 376.10	\$ 752.20	
	1	EA.	HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE	OPERABLE TWO WAY DRAW	LOB-300-WT GREEN ROOM	174.000		\$ 211.10	\$ 211.10	
	4	EA.	CONTROL: 72" WHITE BATONS FOR OPERABLE DRAPES		LOB-302-WT - LOBBY	36.000		\$ 16.00	\$ 64.00	
							Total Item 4=		\$	1,167.60

5	1	EA.	ASSEMBLED DECORATIVE TRACKS FOR INVERTED PLEATED STATIONARY DRAPES		RES-301-WT RESTAURANT	216.000		\$ 291.70	\$ 291.70
	1	EA.	MOUNT: CEILING MOUNT		RES-301-WT RESTAURANT	209.000		\$ 282.30	\$ 282.30
			HARDWARE: ASSEMBLED DECORATIVE H-RAIL, 1.125" DIAMETER ROD, INCLUDING CEILING BRACKETS AND END CAPS.						
			CONTROL: N/A NO BATONS						
						Total Item 5=		\$	574.00
6	3	EA.	BLACKOUT UNLINED RELAXED ROMAN SHADE WITH TRIM	8.70	RES-300-WT RESTAURANT	48.500	109.000	\$ 293.70	\$ 881.10
			SIZES: SEE COLUMNS FOR SIZES						
			STYLE: RELAXED INCLUDING SELF FABRIC VALANCE, WITH BACK PLEATS APROX. EVERY 6-7" . AND VERTICAL TRIMS AT LEADING EDGES.						
			HEMS: DOUBLE TURNED BLINDSTITCHED 1.5" SIDE HEMS.						
			MOUNT: INSIDE MOUNT.						
			HARDWARE: ASSEMBLED HEAD RAIL WITH INTERNAL MECHANISM INCLUDING CLUTCH AND END CAP.						
			CONTROL: STAINLESS STEEL CHAIN CONTINUOUS LOOP WITH HOLD DOWN TENSION DEVICE.						
			FABRIC: COM / P KAUFMANN STRAFFORS / 59" W	COM TOTAL FABRIC YDS. REQ. = 26.1					
			TRIM: COM / CLERENCE HOUSE LABIGNE BLACK 1.5"W	COM TOTAL FABRIC YDS. REQ. = 34					
						Total Item 6=		\$	881.10
7	10	EA.	MANUAL DUAL SYSTEM ROLLER SHADES		MTG-300-WT BOARDROOM	48.000	110.000	\$ 441.40	\$ 4,414.00
			STYLE: MANUAL OPERATED SINGLE SYSTEM INCL. FASCIA SIDE AND SILL CHANNELS						
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.						
			MOUNT: INSIDE MOUNT						
			HARDWARE: STANDARD CONTRACT QUALITY DUAL CLUTCH AND BRACKETS						
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.						
			FABRIC BO: PROVIDED BY BWS / EQUIVALENT BO SW 7100 P12 OYSTER						
			FABRIC SC: PROVIDED BY BWS / EQUIVALENT SC SW 2360 10% P12 OYSTER						
						Total Item 7=		\$	4,414.00
8	1	EA.	1 TRIP AND TAKING OF MEASURES TO 23 OPENNINGS.					\$ 1,620.00	\$ 1,620.00
9	1	EA.	1 TRIP AND INSTALLATION OF THE TREATMENTS ABOVE.					\$ 2,150.00	\$ 2,150.00

PRICES ARE FOB SAN DIEGO. PACKAGING INCLUDED. DUTIES ARE INCLUDED.

GRAND TOTAL= \$ 11,978.70

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

**PAYMENTS TERMS:** 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

**LATE FEES:** 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

Measurement Charges are based on take measures during 1-1.5 working days if Rooms and/or areas are accessible all time.

Downtime fee per Measure Technician is \$250.00 per day.

Prices are based on full a full availability of rooms based on 2 persons installing during 8-9 working days per each phase.

Down time fee is \$250 dils. per day per installer. Additional Trip for Installation \$ 850 per Installer.

**LODGING NOT INCLUDED, TO BE PROVIDED BY PROPERTY , OR TO BE REIMBURSED.**

ADD \$70 cents per Linear Foot for Installation on Concrete.

**IF SCISSOR LIFT OR SCAFFOLDING ARE REQUIRED IT NEEDS TO BE PROVIDED BY GENERAL CONTRACTOR OR PROPERTY.**

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas and Other Specialty Fabrics :** When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

Quoted by: \_\_\_\_\_ Abel Salazar