

## QUOTATION

Quote No. 39570rev.3 I.

**Baja Window Shading S. de R.L. de C.V.**  
 Calle Camino Vecinal, # 5051  
 Col. Benito Juarez, C.P.22706  
 Playas de Rosarito, B.C., México.  
 Mex. Phone: +52 (664) 406-4229  
 USA Phone: 1 (619) 576-6826

**Billing Information**  
 Di Calabria Industries Inc.  
 9927 Via de la Amistad  
 San Diego, CA 92154  
 Contact: Yukiu Peralta  
 Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**  
 Ruffo de Alba Forwarders, LP  
 9927 Via de la Amistad Business Park  
 San Diego, CA 92154  
 Contact: Pamela Vera  
 Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE  
 Contact: Amber Meyer

Project Name: FAIRFIELD INN YORK NE - PHASE I.  
 Project Location:

Today's Date: 16-Jan-26  
 Quote valid until: 17-Mar-26

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	10	PR	<b>RIPPLEFOLD BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>	7.10	FFI - TGR 1ST FLOR	91.000	85.000	\$ 48.90	\$ 489.00
	61	PR	SIZES: SEE COLUMNS FOR SIZES	7.10	FI - TGR - UPPER FLOOR	91.000	77.000	\$ 48.90	\$ 2,982.90
	5	PR	STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE.	7.10	FFI - ADA	91.000	77.000	\$ 48.90	\$ 244.50
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM 3						
			CONTROL: SEE ITEM 3						
			FABRIC: C.O.M. / / EVENTIDE / FAWN / 110 GOODS (UP THE BOLT)	COM TOTAL FABRIC YDS. REQ. = 540					
									<b>Total Item 1 = \$ 3,716.40</b>
2	20	STAT.	<b>RIPPLEFOLD BLACKOUT UNLINED DRAPERY</b>	1.70	FFI - TGR	18.000	106.000	\$ 12.80	\$ 256.00
	132	STAT.	SIZES: SEE COLUMNS FOR SIZES	1.70	FFI - TGR	18.000	96.000	\$ 12.80	\$ 1,689.60
			STYLE: RIPPLEFOLD @ 200 % FULLNESS. 1.5 INCHES HEAD SIZE						
			HEMS: DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			MOUNT: CEILING MOUNT						
			HARDWARE: SEE ITEM 3						
			CONTROL: SEE ITEM 3						
			FABRIC: C.O.M. / / WIRED / TEXTURE 2 / 118 GOODS (UP THE BOLT)	COM TOTAL FABRIC YDS. REQ. = 259					
									<b>Total Item 2 = \$ 1,945.60</b>
3	10	EA.	<b>ASSEMBLED DECORATIVE H-RAIL FOR RIPPLEFOLD BO DRAPERIES</b>					\$ 92.90	\$ 929.00
	61	EA.	MOUNT: CEILING MOUNT		FFI - TGR 1ST FLOR	91.000		\$ 92.90	\$ 5,666.90
	5	EA.	HARDWARE: ASSEMBLED DECORATIVE BAJA H-RAIL, 1.125" DIAMETER ROD, INCLUDING CEILING BRACKETS AND END CAPS. BLACK MATTE FINISH.		FFI - TGR - UPPER FLOOR	91.000		\$ 92.90	\$ 464.50
	EA.				FFI - ADA	91.000		\$ 92.90	
	76	EA.	CONTROL: 36" WHITE BATONS FIBERGLASS				SIDE PANELS	\$ 61.80	\$ 4,696.80
			FOR SIDE PANELS @ 96", WITH HW COMPONENTS ONLY FOR BOTH 18" PANELS						
									<b>Total Item 3 = \$ 11,757.20</b>
4	10	EA.	<b>MANUAL SINGLE ROLLER SHADES</b>					\$ 132.30	\$ 1,323.00
	61	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. INCLUDING 4" WHITE FASCIA. NO SIDE CHANNELS.		FFI - TGR	72.000	72.000	\$ 122.80	\$ 7,490.80
	5	EA.	WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.		FFI - TGR	72.000	60.000	\$ 324.50	\$ 1,622.50
	EA.		MOUNT: INSIDE MOUNT		FFI - ADA	72.000	60.000		
			HARDWARE: STANDARD CONTRACT QUALITY CLUTCH AND BRACKETS						
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN.						
			FABRIC: PROVIDED BY BWS / MINIMAL LIGHT GREY PINTED TO MATCH RED MAPLE.						
			HARDWARE: BAJA 110v MOTORIZED SYSTEM						
			CONTROL TYPE: WIRELESS WALL SWITCH						
									<b>Total Item 4 = \$ 10,436.30</b>



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Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
8	6	PR	<b>RIPPLEFOLD SHEER DRAPERY (BATON OPERATED)</b>  SIZES: SEE COLUMNS FOR SIZES  STYLE: RIPPLEFOLD @ 220 % FULLNESS. 1.5 INCHES HEAD SIZE  HEMS: DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT.  MOUNT: CEILING MOUNT  HARDWARE: SEE ITEM No.10  CONTROL: SEE ITEM No.10  FABRIC: C.O.M. / RICHLOOM / ALISON / SLATE / 118 GOODS (RAILROADED).	4.20	CORRIDORS	45.000	94.000	\$ 31.80	\$ 190.80
			COM TOTAL FABRIC YDS. REQ. = 26						
									Total Item 8 = \$ 190.80
10	6	EA.	<b>ASSEMBLED TRACKS FOR RIPPLEFOLD SHEER DRAPERIES</b>  HARDWARE: EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE  CONTROL: FIBERGLASS WHITE BATONS		CORRIDORS	45.000		\$ 19.50	\$ 117.00
									Total Item 10 = \$ 117.00
11	1	EA.	<b>10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)</b>					\$ 540.00	\$ 540.00
12	1	EA.	<b>25% TARIFF - DUTIES FOR IMPORTATION INTO USA OF NON-USCMA FINISHED GOODS. ( PER PRESIDENT'S TRUMP FENTANYL TARIFF)</b>					\$ 3,720.00	\$ 3,720.00

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INIDICATED ON LINE ITEMS No.12 & 13.

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT AND C.O.M. FABRICS.

LEAD TIME MAY VARY DEPENDING ON MATERIAL AVAILABILITY

PAYMENTS TERMS: 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

LATE FEES: 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**Effective June 4, 2025, the U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials so now, the tariff is 50%. The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place in kits at the same time as the draperies. Shipments of tracks done separately will be subject to the new 50% tax instead of the 25%.**

**25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS INCLUDED ON TRACK PRICE**

**COM FABRICS STORAGE:** BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month.. Maximum time for fabric storage is 1 year ( fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM. Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics :** When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming. Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar