



## QUOTATION

**Quote No. 39695rev.**

**Baja Window Shading S. de R.L. de C.V.**  
Calle Camino Vecinal, # 5051  
Col. Benito Juarez, C.P.22706  
Playas de Rosarito, B.C., México.  
Mex. Phone: +52 (664) 406-4229  
USA Phone: 1 (619) 576-6826

**Billing Information**  
Di Calabria Industries Inc  
9927 Via de la Amistad  
San Diego, CA 92154  
Contact: Yukiu Peralta  
Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**  
Ruffo de Alba Forwarders, LP  
9927 Via de la Amistad Business Park  
San Diego, CA 92154  
Contact: Pamela Vera  
Phone: (619) 591-9391

TO: **DIAMANTÉ WORLDWIDE**  
Contact: **Amber Meyer**

Project Name: **ALOFT AUSTIN**  
Project Location:

Today's Date: 22-Dec-25  
Quote Valid Until: 05-Feb-26

Item	Qty	UOM	Description	Room / Area	Finished Width	Finished Length	TOTAL EA.	TOTAL ALL
1	10	EA.	MANUAL SCREEN SYSTEM ROLLER SHADES	CORRIDORS	57.000	100.750	\$ 147.10	\$ 1,471.00
	5	EA.	STYLE: MANUAL OPERATED SINGLE SYSTEM. WITH WHITE FASCIA	ELEVATOR LANDING	84.000	101.500	\$ 209.10	\$ 1,045.50
	3	EA.	WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.	REFUEL WINDOWS	56.250	61.750	\$ 169.30	\$ 507.90
			MOUNT: INSIDE MOUNT					
			HARDWARE: STANDARD CONTRACT QUALITY SINGLE CLUTCHES AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN WITH CLEAR HOLD DOWNS					
			FABRIC BO: PROVIDED BY BC / EQUIVALENT TO Clarity 5% color White-Pearl					
							Total Item 1=	\$ 3,024.40
2	4	EA.	MANUAL SCREEN AND BLACKOUT DUAL SYSTEM ROLLER SHADES	TACTIC ROOM	46.000	70.000	\$ 396.50	\$ 1,586.00
			STYLE: MANUAL OPERATED DUAL SYSTEM. WITH FASCIA AND SIDE CHANNELS					
			WEIGHT TYPE: HEAT SEALED BOTTOM HEM WITH ALUMINUM WEIGHTED BAR INSIDE.					
			MOUNT: INSIDE MOUNT					
			HARDWARE: STANDARD CONTRACT QUALITY SINGLE CLUTCHES AND BRACKETS					
			CONTROL TYPE: STAINLESS STEEL CONTINUOUS LOOP CHAIN WITH CLEAR HOLD DOWNS					
			FABRIC BO: PROVIDED BY BWS / PRINTED TO MATCH DUSK MARINE					
			FABRIC SC: PROVIDED BY BWS / EQUIVALENT TO CLARITY / WHITE-PEARL 5%					
							Total Item 2=	\$ 1,586.00
3	262	SETS	65.25" L - SIDE CHANNEL SET (WHITE)				\$ 29.00	\$ 7,598.00
								DUTIES AMOUNT
4	1	EA.	10% TARIFF - DUTIES FOR IMPORTATION INTO MEXICO OF C.O.M. FABRICS, BASED ON ESTIMATED COST (COULD VARY DEPENDING ON DECLARED COST)				\$ 65.00	
								DUTIES AMOUNT
5	1	EA.	25% DUTIES FOR USA IMPORTATION OF FINISHED GOODS ON NON-USCMA ITEMS (PER PRESIDENT'S TRUMP FENTANYL TARIFF)				\$ 577.00	

PRICES ARE FOB SAN DIEGO CA. FREIGHT NOT INCLUDED. PACKAGING INCLUDED. DUTIES FOR EXPORTATION OF FINISHED GOODS ARE INCLUDED (ADDITIONAL DUTY CAN BE ADDED IF PRESIDENTIAL TRUMP ANNOUNCES AS A DECREET. TARIFF NOT INCLUDED, TO BE PAID SEPARATELY).

**GRAND TOTAL= \$ 12,850.40**

LEAD TIME 6-8 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS AND RECAP APPROVAL.

LEAD TIME MAY VARY DEPENDING ON MATERIAL AVAILABILITY

**PAYMENTS TERMS:** 50% PREPAYMENT + 50% BALANCE NET 15 DAYS

**LATE FEES:** 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**COM FABRICS STORAGE:** BWS will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month.

Maximum time for fabric storage is 1 year ( fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM Fabrics.

Fabric swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern to be applied to product. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas and Other Specialty Fabrics** : When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

Quoted by: Abel Salazar