



# QUOTATION

Quote No. 39672 REV.2

**Baja Window Shading S. de R.L. de C.V.**

Calle Camino Vecinal, # 5051  
Col. Benito Juarez, C.P.22706  
Playas de Rosarito, B.C., México.  
Mex. Phone: +52 (664) 406-4229  
USA Phone: 1 (619) 576-6826

**Billing Information**

Di Calabria Industries Inc.  
9927 Via de la Amistad  
San Diego, CA 92154  
Contact: Yukiu Peralta  
Phone: (619) 941-2700

**US Receiving and Shipping Warehouse**

Ruffo de Alba Forwarders, LP  
9927 Via de la Amistad Business Park  
San Diego, CA 92154  
Contact: Pamela Vera  
Phone: (619) 591-9391

TO: DIAMANTÉ WORLDWIDE  
Contact: JESSICA BOOZE

Today's Date: 22-Dec-25  
Quote valid until: 20-Feb-26

Project Name: FAIRFIELD INN CHARLOTTE NC  
Project Location:

Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
1	25	PR	<b>PINCH PLEATED BLACKOUT UNLINED DRAPERY (BATON OPERATED)</b>	5.80	1st FLOOR	80.000	70.000	\$ 32.00	\$ 800.00
	68	PR	<b>SIZES:</b> SEE COLUMNS FOR SIZES	5.80	2nd & 3rd FLOOR	81.000	75.750	\$ 32.00	\$ 2,176.00
			<b>STYLE:</b> PINCH PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE.						
			<b>HEMS:</b> DOUBLE TURNED LOCKSTITCHED HEMS. 0.5 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS. WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			<b>MOUNT:</b> CEILING MOUNT						
			<b>HARDWARE:</b> SEE ITEM No. 4						
			<b>CONTROL:</b> SEE ITEM No. 4						
			<b>FABRIC:</b> C.O.M. / DWW / SCHMIDT / FAWN / 110 GOODS <b>COM TOTAL FABRIC YDS. REQ. = 540</b>						
Total Item 1 =									\$ 2,976.00
2	25	PR	<b>PINCH PLEATED SHEER DRAPERY (BATON OPERATED)</b>	7.10	1st FLOOR	80.000	70.000	\$ 33.60	\$ 840.00
	68	PR	<b>SIZES:</b> SEE COLUMNS FOR SIZES	7.10	2nd & 3rd FLOOR	81.000	75.750	\$ 33.60	\$ 2,284.80
			<b>STYLE:</b> PINCH PLEATED @ 250 % FULLNESS. 4 INCHES HEAD SIZE.						
			<b>HEMS:</b> DOUBLE TURNED BLINDSTITCHED HEMS. 0.375 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS ROLLED HEM WITH CONTINUOUS CHAIN WEIGHT						
			<b>MOUNT:</b> CEILING MOUNT						
			<b>HARDWARE:</b> SEE ITEM No. 4						
			<b>CONTROL:</b> SEE ITEM No. 4						
			<b>FABRIC:</b> C.O.M. / / RED LEAVES / PRINTED / 118 GOODS <b>COM TOTAL FABRIC YDS. REQ. = 661</b>						
Total Item 2 =									\$ 3,124.80
3	50	STAT.	<b>INVERTED PLEATED STATIONARY BO UNLINED SIDE PANEL DRAPERY</b>	1.60	1st FLOOR	18.000	90.250	\$ 9.50	\$ 475.00
	136	STAT.	<b>SIZES:</b> SEE COLUMNS FOR SIZES	1.70	2nd & 3rd FLOOR	18.000	94.625	\$ 9.50	\$ 1,292.00
			<b>STYLE:</b> INVERTED PLEATED @ 200 % FULLNESS. 4 INCHES HEAD SIZE						
			<b>HEMS:</b> DOUBLE TURNED LOCKSTITCHED HEMS. 4 INCHES BOTTOM HEMS, 1.5 INCHES SIDE HEMS WITH LEAD WEIGHTS AT CORNERS & SEAMS.						
			<b>MOUNT:</b> CEILING MOUNT						
			<b>HARDWARE:</b> SEE ITEM No. 4						
			<b>CONTROL:</b> SEE ITEM No. 4						
			<b>FABRIC:</b> C.O.M. / DWW / SCHMIDT FAWN / 110 GOODS <b>COM TOTAL FABRIC YDS. REQ. = 312</b>						
Total Item 3 =									\$ 1,767.00
4	23	SET	<b>ASSEMBLED TRACKS FOR PINCH PLEATED SHEER AND BLACKOUT DRAPERIES</b>		1st FLOOR	80.000		\$ 20.50	\$ 471.50
	65	SET	<b>HARDWARE:</b> EXTRUDED ALUMINUM ARCHITECTURAL ASSEMBLED UNI TRACK, POWDER COATED WHITE		2nd & 3rd FLOOR	81.000		\$ 21.30	\$ 1,384.50
	50	EA.	<b>CONTROL:</b> 36" & 48" WHITE BATONS AND 48" ADA LOOPED BATONS		1st FLOOR	18.000		\$ 3.90	\$ 195.00
	136	EA.			2nd & 3rd FLOOR	18.000		\$ 3.90	\$ 530.40
	2	SET	<b>ASSEMBLED SOMFY GLYDEA w 3 FT PLUG MOTORIZED UNI HYBRID TRACK, POWDER COATED WHITE WITH WIRELESS WALL SWITCH</b>		1st FLOOR	80.000		\$ 1,460.00	\$ 2,920.00
	3	SET	<b>ASSEMBLED SOMFY GLYDEA w 3 FT PLUG MOTORIZED UNI HYBRID TRACK, POWDER COATED WHITE WITH WIRELESS WALL SWITCH</b>		2nd & 3rd FLOOR	81.000		\$ 1,460.00	\$ 4,380.00
Total Item 4 =									\$ 9,881.40









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Item	Qty	UOM	Description	Face Yds. Req. Each	I.D. Window and/or Area	Rod Size	Finished Length	Price EA	Total
GRAND TOTAL= \$ 22,774.60									

PRICES ARE FOB SAN DIEGO, PACKAGING INCLUDED. DUTIES INCLUDED + NEW TARIFF INDICATED ON LINE ITEMS No. 10 & 11.

LEAD TIME 4-6 WEEKS AFTER RECEIVING P.O., PREPAYMENT, C.O.M. FABRICS, AND RECAP APPROVAL

LEAD TIME MAY VARY DEPENDING ON MATERIAL AVAILABILITY

**PRICES ARE BASED ON THE CUSTOMER TO PROVIDE THE FABRICATION RECAP. OTHERWISE, THE PRICES MAY CHANGE.**

**PAYMENTS TERMS:** 50% PREPAYMENT + 50% BALANCE NET 15 DAYS.

**COM FABRIC IMPORTATION DUTIES AMOUNT MUST BE PAID AT THE MOMENT OF THE FABRIC IMPORTATION.**

**Effective June 4, 2025, U.S. President Donald Trump has decreed an additional 25% tariff on imports of aluminum and steel materials.**

**The 25% import tax on aluminum and steel materials will remain at 25% as long as the export of the tracks takes place at the same time as the draperies.**

**Shipments of tracks in advance will be subject to a 50% tax instead of the 25%.**

**25% TARIFF - DUTIES FOR IMPORTATION INTO USA OVER ALUMINUM AND STEEL MATERIALS INCLUDED ON TRACK PRICE**

**LATE FEES:** 5% MONTHLY INTEREST FOR 30-60 DAYS, 8% MONTHLY INTEREST FOR 60-90 DAYS AND 12% MONTHLY INTEREST FOR 90-120 DAYS

**COM FABRICS STORAGE:** BWs will storage the C.O.M. fabric without any cost during 8 weeks (2 months); starting the week number 9 of storage, BWS will charge a fee of \$2.00 per roll per month.

Maximum time for fabric storage is 1 year ( fabric are imported into Mexico in a temporary manner). After 1 year, left over fabrics must be returned to USA or disposed.

**COM FABRICS:** BWS will not be responsible or liable for any shrinkage, discoloration, defects or other issues associated with or relating to the use of Customer's Own Materials and will only warrant workmanship as it does not apply to COM.

Fabrics swatches must be submitted with purchase order identifying the corresponding product, face and direction pattern is to be applied to product. BWS will not begin production until swatches and information

has been received. Yardages are estimated based upon sizes and specifications provided. BWS will not be responsible for any additional fabrics/trims required.

Excess COM will be shipped to the property with the order upon completion of the project unless otherwise specified in writing.

**Silk Fabrics / Taffetas / Mesh fabrics and Other Specialty Fabrics :** When sewing silk fabrics and taffetas, there is a tendency for creasing/puckering which is inherent to the fabric and cannot be avoided or removed by methods such as steaming.

Mesh fabrics type are unstable as it tends to stretch and shrink; finished length of drapes using mesh fabrics can vary considerably.

Quoted by: Abel Salazar