

**Re: JDT RFQ Sheraton Albuquerque NEW PO#28816 RE-MAKE of Drapes**

3 mensajes

**Jackie Melchor** <jackie@justindavid.com>

6 de enero de 2026 a las 7:32 a.m.

Para: Orders Entry &lt;orderentry@bws.com.mx&gt;

CC: Julian Higuera &lt;jhiguera@bws.com.mx&gt;, David Feldman &lt;david@justindavid.com&gt;, Francisco Torres &lt;ftorres@bws.com.mx&gt;, BWS QUOTES &lt;quotes@bws.com.mx&gt;, Orders Entry &lt;orderentry@bws.com.mx&gt;, Karla Maya &lt;karlah@bws.com.mx&gt;, Wendy Deschene &lt;wendy@justindavid.com&gt;

Attached is my new PO#28816 please process and confirm. I will confirm once fabric has been shipped.

Thank you,

**Jackie Melchor**

Project Manager, Justin David Textiles

P 858.300.3188 x 311 |

4787 Cardin Street, San Diego, CA 92111

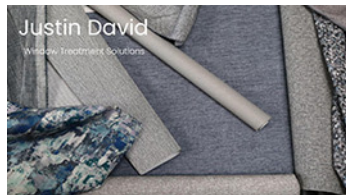
jackie@justindavid.com | www.justindavid.com

<https://www.instagram.com/justindavidhospitalitytextiles/>

On Dec 16, 2025, at 4:56 PM, Wendy Deschene <wendy@justindavid.com> wrote:

Thank you Julian, I have informed the client. Otherwise they look very nice.

Wendy

[View our Window Treatment Solutions here](#)**Wendy Deschene**

Director of Fabrication Sales

Justin David Textiles

4787 Cardin Street

San Diego, CA 92111

C: 773-329-0914

O: 858-300-3188

wendy@justindavid.com

justindavid.com

On Tue, Dec 16, 2025 at 6:53 PM Julian Higuera <jhiguera@bws.com.mx> wrote:

**Hi Wendy,**

You already know the details per our video call we had a while ago with Francisco about the today's installation of a model room for Sheraton Albuquerque; we made a mistake on the draperies width coverage; everything else on the drapes looks pretty nice; assembled tracks are on correct sizes.

See below sign-off sheet and some pictures:

&lt;image.png&gt;

&lt;image.png&gt;

&lt;image.png&gt;

**Julián Higuera**

Pricing Mgr.

MX Cell: 52-664-406-4229, US Cell: 619-576-6826

**Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.**

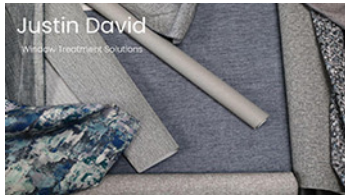
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**FYI: I'll be on vacations from 12/18/25 to 01/06/26**

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Thank you for the update. I will contact the GM to make arrangements.

Wendy



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On Mon, Dec 15, 2025 at 10:50 AM Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

**Hi Wendy,**

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His flight is scheduled to land at Albuquerque Airport at 1:20 PM, and the installation will take place that same day around 3:30 PM.

He will return on Wednesday. Could you please arrange accommodation for him for the night of 12/16 ?

Best regards,

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**Jackie Melchor**

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We will be returning to the office on Monday January 5th.**

<Happy Holiday Snowman Stock Photos .....jpeg>

On Dec 11, 2025, at 11:44 AM, Alejandra Sanchez <[asanchez@bajacontract.com](mailto:asanchez@bajacontract.com)> wrote:

Hi Jackie

We confirm receipt of the revised PO.

Thank you.

El mié, 10 dic 2025 a la(s) 10:50 a.m., Jackie Melchor ([jackie@justindavid.com](mailto:jackie@justindavid.com)) escribió:  
Abel & Alejandra,

Attached is my revised PO#28713. I did match up all line items and also added up manually and your total maybe off can you double check. I have a higher amount.

Thank you,

**Jackie Melchor**

Project Manager, Justin David Textiles

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Let me know if you have any questions

Best Regards

On Tue, Dec 9, 2025 at 4:43 PM Abel Salazar <[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:  
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I will send you the production quote tomorrow.

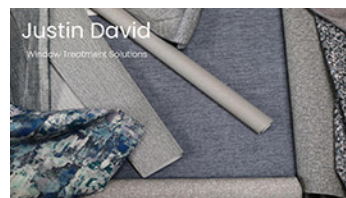
On Tue, Dec 9, 2025 at 4:31 PM Wendy Deschene <[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Abel,

Please use the specified 100% fullness for the BO on the production quote.

Thanks,

Wendy



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**Wendy Deschene**

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Hello David

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Let me know if you have any questions

On Mon, Dec 8, 2025 at 10:30 AM Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

Hi Wendy,

Thank you for your call today. I will pass the new information to our team immediately to ensure the model room is fabricated according to the updated specifications.

Best regards,  
Julian Higuera  
**Julián Higuera**  
Pricing Mgr.

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On Fri, Dec 5, 2025 at 10:05 AM Wendy Deschene <[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Hi Julian and Zaid,

I have met with the designer to review the model room specs for Sheraton Albuquerque. He has just provided new spes, which are attached. Here is a recap of our discussion:

- They want 1-way draw, stacking at the wall (over fixed side of the slider). They currently have pairs installed and have had damage to the right panel due to suction into the doorway. I have advised there will be significant light leak at the leading edge.
- There is limited space in the pocket, so they are aware that a pleated draper is better than Ripplefold. However, the existing cornices are not tall, so when they have used pinch pleats the bottom part of the pleat is visible which looks bad. Therefore they want to use inverted style shown in the new specs.
- BO to have full length Velcro at the wall, not just tabs.
- BO to have 1/4" clearance at the floor, sheer 1/2".
- BO to have an 8" "self-return" (face fabric wrapped to the back side of the drapery).
- The sheer is to extend 6" past the opening. We have 5 yards @ 118" so we should be ok. This arrived yesterday at RDA per my prior email.

- The blackout is to extend a minimum of 12" past the opening. We only have 10 yards @ 55", Can this work if we reduce the fullness to 80%, and forego the "self-return"? If not, can Baja provide a very similar fabric that is on hand?

Please advise.

Thank you,

Wendy



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## Wendy Deschene

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[wendy@justindavid.com](mailto:wendy@justindavid.com)  
[justindavid.com](http://justindavid.com)

On Thu, Dec 4, 2025 at 6:37 PM Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

**Hi Wendy,**

I am writing to let you know that Francisco successfully completed the measurements today.

Please see the attached Excel document with the final measurements and the PDF presentation containing pictures.

All the best,

**Julián Higuera**

Pricing Mgr.

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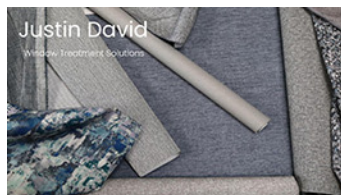
On Wed, Dec 3, 2025 at 9:52 AM Wendy Deschene

<[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Hi Julian,

Thank you, this cost is approved. Jackie will issue the PO as soon as possible.

Wendy



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## Wendy Deschene

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On Wed, Dec 3, 2025 at 10:08 AM Julian Higuera  
<[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

**Hi Wendy,**

Following up on our WhatsApp conversation, I have attached the revised quote for the Sheraton Albuquerque Model Room.

As agreed, an additional \$100.00 is included in this quote to cover the measuring service this week.

Please issue the corresponding Purchase Order.

Best regards,

**Julián Higuera**

Pricing Mgr.

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On Thu, Aug 21, 2025 at 2:44 PM Abel Salazar  
<[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:

Hello Wendy

Attached you will find the quotes for model room and full production as requested, considering the blackout as mexican origin.

Best Regards

On Tue, Aug 19, 2025 at 11:25 AM Abel Salazar  
<[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:

Hello Wendy

RFQ well received.

On Tue, Aug 19, 2025 at 10:49 AM Wendy Deschene  
<[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Hi Abel,

Please quote the below including M+I in Albuquerque, New Mexico. Please estimate tariffs using **Blackout of MEXICO origin**. It is not specified on the vendors website, so let's assume the sheer is from Turkey.

MR:

Qty 1 set

Ripplefold 100% Panels OWD

Unlined BO with 3 Velcro tabs 76" x 86" (installs into pocket) -

JDT Fabric TBD 55"

Sheer 66" x 86" (installs inside opening) - COM Momentum

Callisto/118"

Standard white tracks with color matched (metal) batons.

Production:

Qty 305 sets

Thank you,

Wendy



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Alejandra Sanchez  
Order Entry Department.  
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For new Orders and revised orders please submit to [orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)

**28816.pdf**  
79K

**Alejandra Sanchez** <[asanchez@bajacontract.com](mailto:asanchez@bajacontract.com)> 6 de enero de 2026 a las 9:54 a.m.  
Para: Jackie Melchor <[jackie@justindavid.com](mailto:jackie@justindavid.com)>  
CC: Orders Entry <[orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)>, Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)>, David Feldman <[david@justindavid.com](mailto:david@justindavid.com)>, Francisco Torres <[ftorres@bws.com.mx](mailto:ftorres@bws.com.mx)>, BWS QUOTES <[quotes@bws.com.mx](mailto:quotes@bws.com.mx)>, Karla Maya <[karlah@bws.com.mx](mailto:karlah@bws.com.mx)>, Wendy Deschene <[wendy@justindavid.com](mailto:wendy@justindavid.com)>

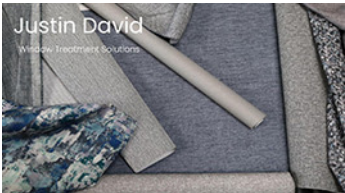
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[Texto citado oculto]  
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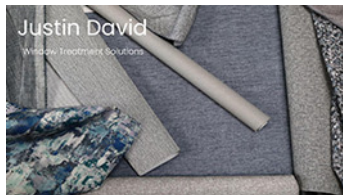
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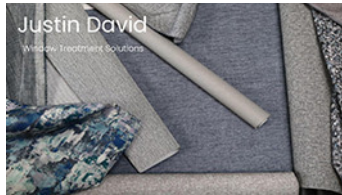
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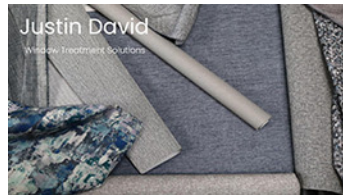
a recap of our discussion:

- They want 1-way draw, stacking at the wall (over fixed side of the slider). They currently have pairs installed and have had damage to the right panel due to suction into the doorway. I have advised there will be significant light leak at the leading edge.
- There is limited space in the pocket, so they are aware that a pleated draper is better than Ripplefold. However, the existing cornices are not tall, so when they have used pinch pleats the bottom part of the pleat is visible which looks bad. Therefore they want to use inverted style shown in the new specs.
- BO to have full length Velcro at the wall, not just tabs.
- BO to have 1/4" clearance at the floor, sheer 1/2".
- BO to have an 8" "self-return" (face fabric wrapped to the back side of the drapery).
- The sheer is to extend 6" past the opening. We have 5 yards @ 118" so we should be ok. This arrived yesterday at RDA per my prior email.
- The blackout is to extend a minimum of 12" past the opening. We only have 10 yards @ 55", Can this work if we reduce the fullness to 80%, and forego the "self-return"? If not, can Baja provide a very similar fabric that is on hand?

Please advise.

Thank you,

Wendy



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## Wendy Deschene

Director of Fabrication Sales

Justin David Textiles

4787 Cardin Street

San Diego, CA 92111

C: 773-329-0914

O: 858-300-3188

[wendy@justindavid.com](mailto:wendy@justindavid.com)

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On Thu, Dec 4, 2025 at 6:37 PM Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

**Hi Wendy,**

I am writing to let you know that Francisco successfully completed the measurements today.

Please see the attached Excel document with the final measurements and the PDF presentation containing pictures.

All the best,

**Julián Higuera**

Pricing Mgr.

MX Cell: 52-664-406-4229, US Cell: 619-576-6826



**Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.**

**For Request For Quotations submit to [quotes@bws.com.mx](mailto:quotes@bws.com.mx)**

**For new Orders please submit to [orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)**

On Wed, Dec 3, 2025 at 9:52 AM Wendy Deschene <[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Hi Julian,  
Thank you, this cost is approved. Jackie will issue the PO as soon as possible.

Wendy



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## Wendy Deschene

Director of Fabrication Sales

Justin David Textiles  
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San Diego, CA 92111

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O: 858-300-3188

[wendy@justindavid.com](mailto:wendy@justindavid.com)  
[justindavid.com](http://justindavid.com)

On Wed, Dec 3, 2025 at 10:08 AM Julian Higuera  
<[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)> wrote:

**Hi Wendy,**

Following up on our WhatsApp conversation, I have attached the revised quote for the Sheraton Albuquerque Model Room.

As agreed, an additional \$100.00 is included in this quote to cover the measuring service this week.

Please issue the corresponding Purchase Order.

Best regards,

**Julián Higuera**

Pricing Mgr.

MX Cell: 52-664-406-4229, US Cell: 619-576-6826



**Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.**

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For new Orders please submit to [orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)**

On Thu, Aug 21, 2025 at 2:44 PM Abel Salazar  
<[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:

Hello Wendy

Attached you will find the quotes for model room and full production as requested, considering the blackout as mexican origin.

Best Regards

On Tue, Aug 19, 2025 at 11:25 AM Abel Salazar  
<[asalazar@bajacontract.com](mailto:asalazar@bajacontract.com)> wrote:

Hello Wendy

RFQ well received.

On Tue, Aug 19, 2025 at 10:49 AM Wendy Deschene  
<[wendy@justindavid.com](mailto:wendy@justindavid.com)> wrote:

Hi Abel,

Please quote the below including M+I in Albuquerque, New Mexico. Please estimate tariffs using **Blackout of MEXICO origin**. It is not specified on the vendors website, so let's assume the sheer is from Turkey.

**MR:**

Qty 1 set  
Ripplefold 100% Panels OWD  
Unlined BO with 3 Velcro tabs 76" x 86" (installs into pocket) -  
JDT Fabric TBD 55"  
Sheer 66" x 86" (installs inside opening) - COM Momentum  
Callisto/118"  
Standard white tracks with color matched (metal) batons.

**Production:**

Qty 305 sets

Thank you,

Wendy



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**Wendy Deschene**

Director of Fabrication  
Sales

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Alejandra Sanchez  
Order Entry Department.  
**Baja Window Shading, S. de R.L. de C.V. / Di Calabria Industries, Inc.**  
For new Orders and revised orders please submit to [orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)

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**Jackie Melchor** <[jackie@justindavid.com](mailto:jackie@justindavid.com)>

6 de enero de 2026 a las 10:42 a.m.

Para: Alejandra Sanchez <[asanchez@bajacontract.com](mailto:asanchez@bajacontract.com)>

CC: Orders Entry <[orderentry@bws.com.mx](mailto:orderentry@bws.com.mx)>, Julian Higuera <[jhiguera@bws.com.mx](mailto:jhiguera@bws.com.mx)>, David Feldman <[david@justindavid.com](mailto:david@justindavid.com)>, Francisco Torres <[ftorres@bws.com.mx](mailto:ftorres@bws.com.mx)>, BWS QUOTES <[quotes@bws.com.mx](mailto:quotes@bws.com.mx)>, Karla Maya <[karlah@bws.com.mx](mailto:karlah@bws.com.mx)>, Wendy Deschene <[wendy@justindavid.com](mailto:wendy@justindavid.com)>

Thank you for confirming.

**Jackie Melchor**

Project Manager, Justin David Textiles

P 858.300.3188 x 311 |

4787 Cardin Street, San Diego, CA 92111

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<https://www.instagram.com/justindavidhospitalitytextiles/>

6/1/26, 11:05 a.m.

Correo de Baja Contract - Re: JDT RFQ Sheraton Albuquerque NEW PO#28816 RE-MAKE of Drapes

[Texto citado oculto]